



# POWERCELL **A paradigm shift for Maritime**

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Business Manager Marine



1994



POWERCELL

2008



autostack  
moves

2011



autostack  
core

2012



2014

2015

2017

2018

2021

FIAT GROUP

VOLKSWAGEN GROUP

DAIMLER

VOLVO

BMW

VOLKSWAGEN GROUP

BOSCH

SIEMENS

NIKOLA MOTOR COMPANY

KALMAR

Ford

BMW

VOLKSWAGEN GROUP

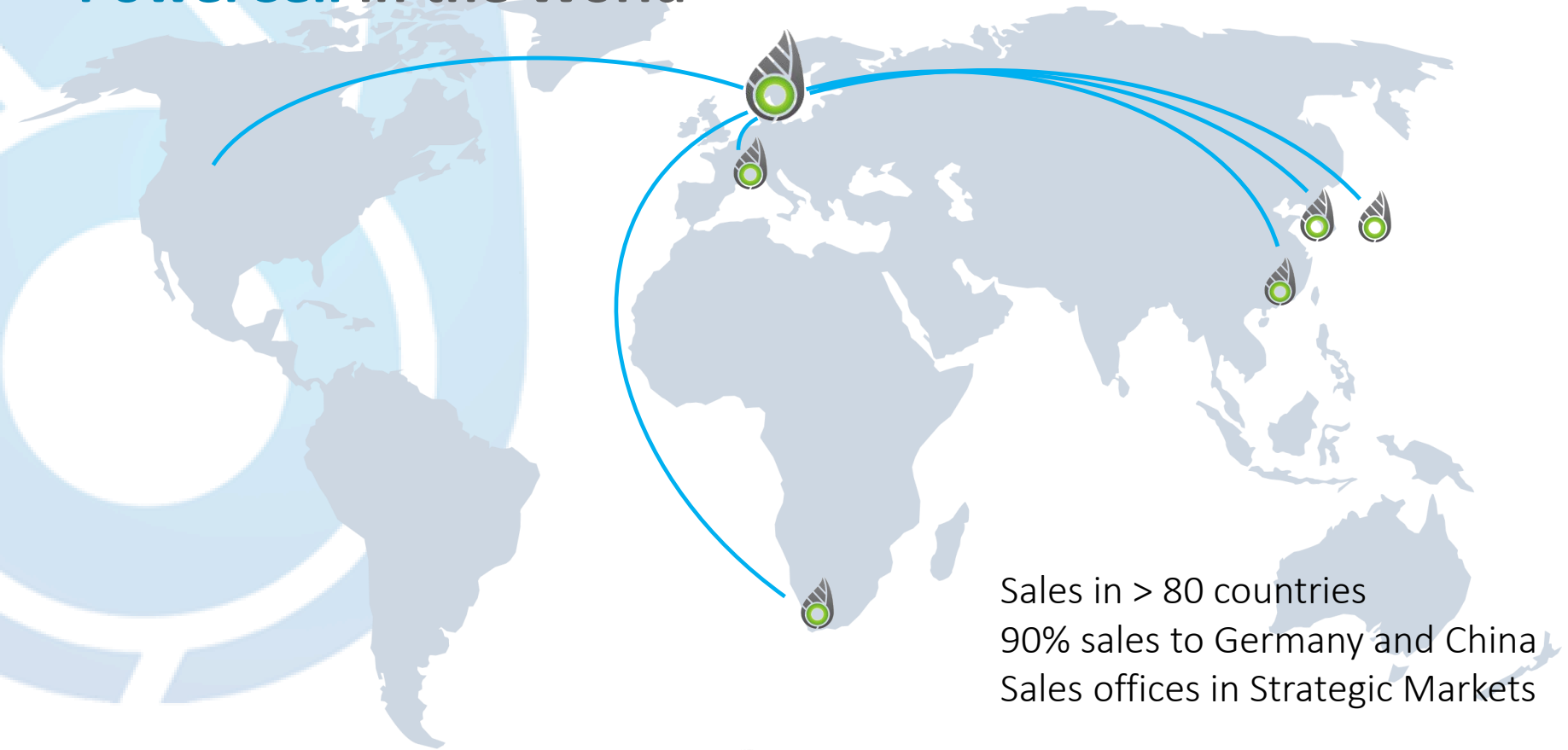
DAIMLER



autostack  
industrie



# PowerCell in the World



# Zero Emission For **Maritime**



BRUSSELS (Reuters) - The European Union agreed on Tuesday to reduce emissions of carbon dioxide (CO2) from new trucks and buses by 30 percent by a 2030 deadline as part of its commitment to cut its output of greenhouse gases. 15% by 2025!! All compared with 2019 levels.



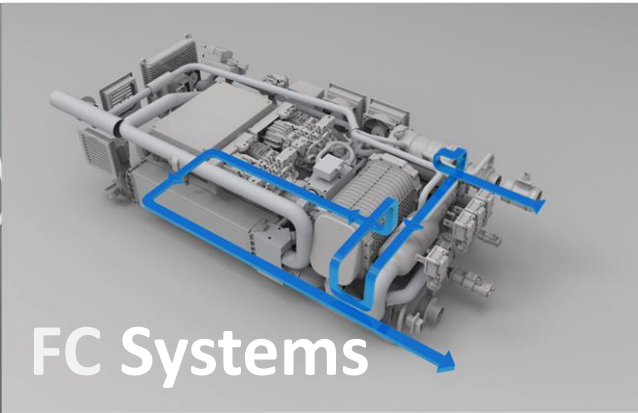
50% GHG reduction by 2050 compared to 2008 on your total tonnage

Evaluation ongoing for 40 % by 2030 and 70% by 2050!

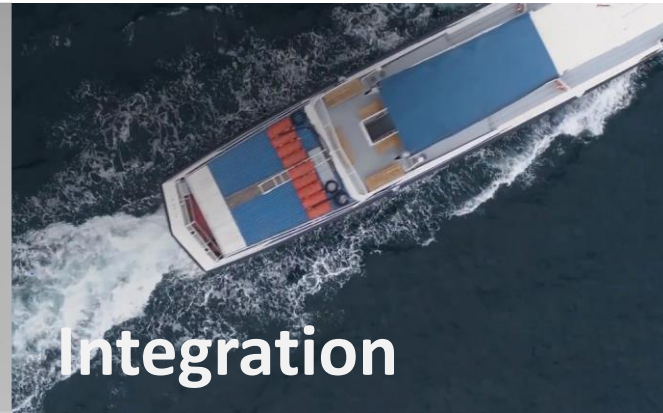
# Our solutions



**Consultancy**



**FC Systems**



**Integration**

# Testing center of expertise

Fuel Cell stack development lab

FC system development

DCDC development capability

Marine build and test facility in Gothenburg harbor

Development partners

# Automotive drives economy of scale for Maritime



# Nikola has decided.



NIKOLA ONE™

The fully-electric hydrogen-powered sleeper semi-truck. Available in North America.



NIKOLA TWO™



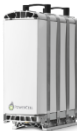
**BOSCH**

The fully-electric hydrogen-powered day cab semi-truck. Available in North & South America.



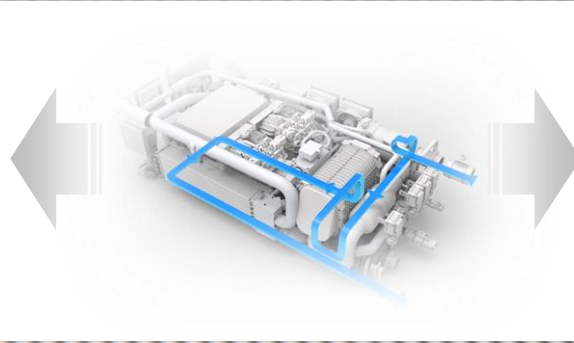
NIKOLA TRE™

The fully-electric hydrogen-powered day cab semi-truck. Available in Europe, Asia and Australia.





# Automotive drives economy of scale for Maritime



# Multi Mega Watt feasibility studies



# H2 powered Heavy Fork Lift

- 54 kW Fuel Cell
- 60 kWh Lion battery
- 9 kg hydrogen
- DCDC
- 1000 hour test so far...



# Aranda reaserch vessel

- 165 kW (2 x 82.5 kW AC) fuel cell powertrain based on S3 stack
- Powering Artic research vessel Aranda's electrical equipment and dynamic positioning during measurements - free from vibration, noise and air pollution
- 18-month marine field testing including extreme cold and saline conditions
- Container installation on deck



Photographer: Panu Hänninen

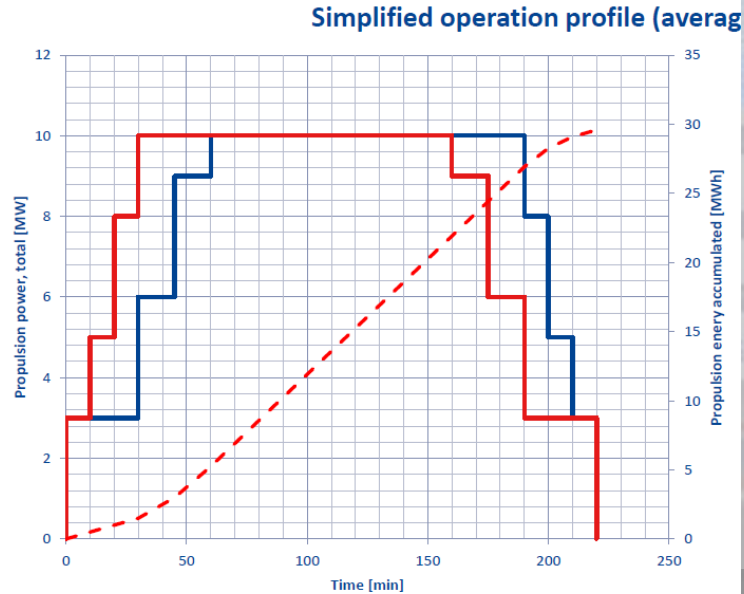


#### Project consortium:

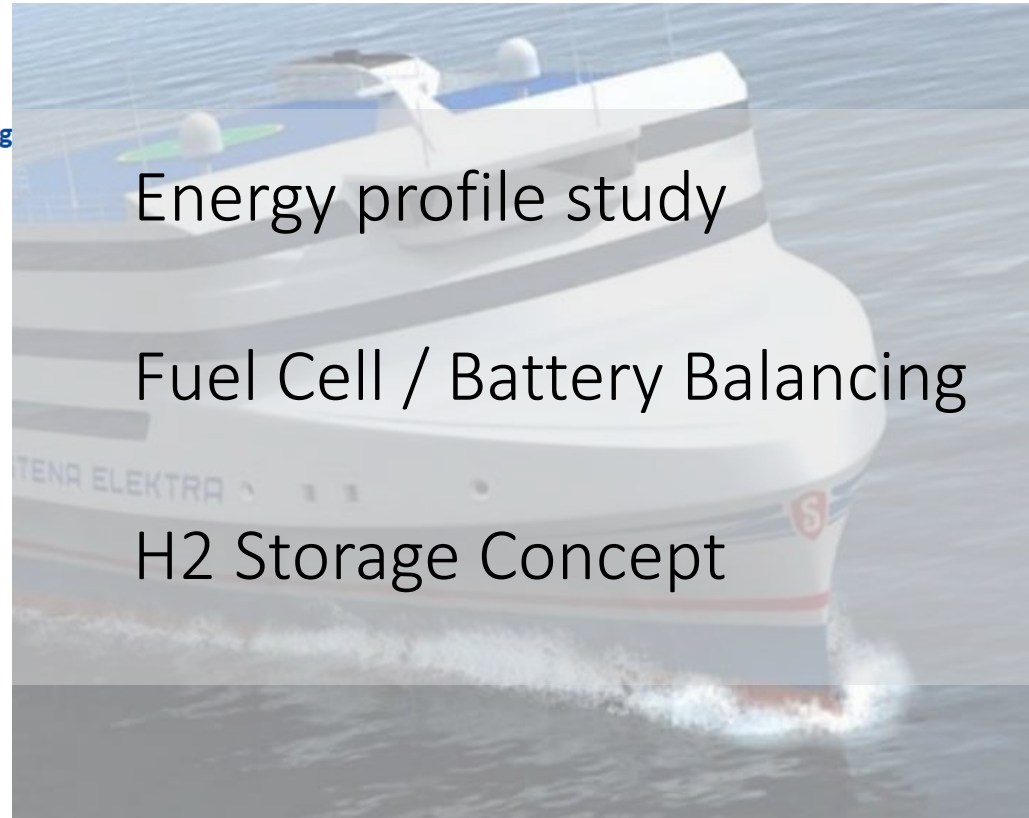
- VTT Technical Research Centre of Finland Ltd
- Powercell Sweden AB
- ABB Oy
- OMB Saleri SPA
- PersEE
- The Finnish Environment Institute (SYKE)
- Swiss Hydrogen SA

# RoPax Ferry concept development

## Assumptions



RESTRICTED - May 2018

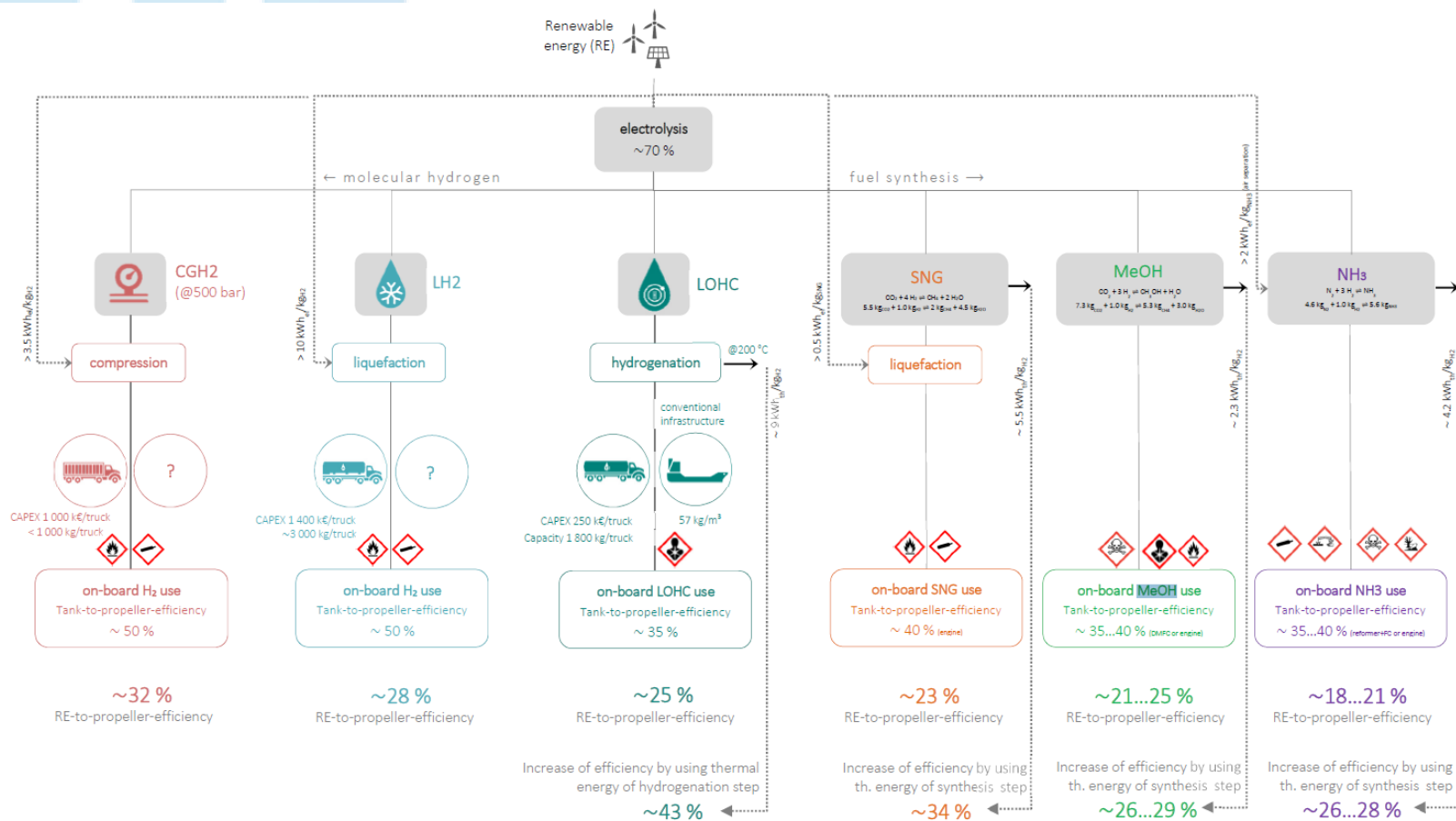


Energy profile study

Fuel Cell / Battery Balancing

H2 Storage Concept

# Electro fuels



# Challenges for maritime implementation

- Bridging the cost gaps – Norway is in the forefront of implementing state funded demonstration projects- 12 projects running with hydrogen.
- Bridging the technology matureness versus commercial expectations.
- Making clean hydrogen available at a low cost in large quantities.
- The real z-emission alternatives are there – legislation is not!

# Towards Zero Emissions

