



Tribal/Private Partnership Opportunities

Carolyn Stewart, Director Tribal Relations

**Tribal Renewable Energy Workshop
September 8, 2016**

NextEra Energy Inc. (NYSE: NEE) is comprised of two strong businesses supported by our Core Values



- 85 year track record
- 44,869 MW in operation
- Fortune 200 company (\$59B market cap)
- \$82.4B in total assets
- \$17.5B in revenue for 2015
- Credit Rating of A- (S&P) and Baa1 (Moody's)
- 14,300 employees



- One of the largest U.S. electric utilities
- 4.8 MM customer accounts
- 25,092 MW in operation



- U.S. leader in renewable generation
- Assets primarily in 25 states and Canada
- 19,777 MW in operation

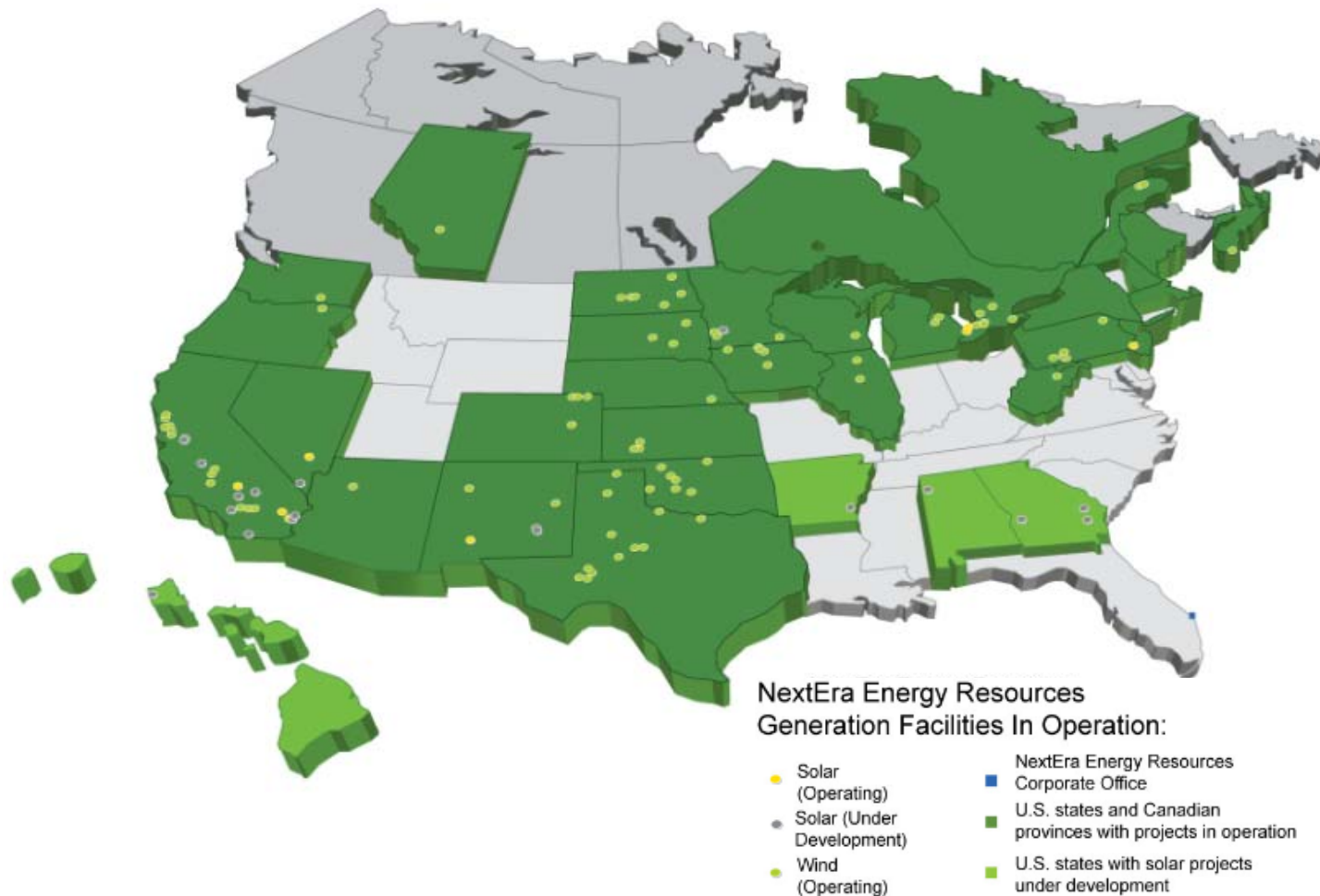
Core Values

Commitment to Excellence / Do the Right Thing / Treat People with Respect



NextEra Energy Resources' generation portfolio consists of a diverse set of technologies positioned across North America

NextEra Energy Resources' Generation Portfolio



NextEra's Tribal Relations approach seeks to achieve balance in its Aboriginal and Tribal relationships

NextEra Aboriginal/Tribal Relations Approach

- **Issue Avoidance/Resolution**
- **Business Development on Tribal Lands**
- **Tribal Community Support**
- **Internal Education**

NextEra works proactively with Tribes to avoid/resolve issues and to support tribal economic and community needs

Issue Avoidance/Resolution

- **Early, direct tribal outreach on projects under development**
 - Public or private lands
- **Respect/respond to each Tribe's cultural concerns/needs**
 - Surveys, monitoring, isolate reburial
- **Work with Tribes on project involvement/community benefits**
 - Vendor and job opportunities

NextEra works with a number of Tribes to develop “real” projects that benefit their communities

Business Development on Tribal Lands

- **Work with multiple Tribes on potential projects**
- **Interest in “real” projects with high likelihood of project success (utility scale or distributed)**
- **Prefer to work with Tribes with prior energy studies/experience/projects and internal expertise**
 - Stable leadership and clear decision process
 - “Energy champion” with prior experience
- **Prefer to work with Tribes where there is strong community interest/support in energy projects and high potential for community benefit**
- **NextEra is highly sensitive to potential tribal cultural concerns**

NextEra is open to a wide variety of tribal project opportunities, and is transparent in its evaluation of viability

NextEra Tribal Project Development Efforts

- **Solar**
 - Pueblo of Zuni 20 MW Solar PV Project (NM)
- **Wind**
 - Penobscot Alder Stream Wind Project (ME)
- **Transmission ROWs**
 - Colorado River Indian Tribes (AZ)
 - Penobscot Indian Nation (ME)
 - Ease-West Tie (Canada)
- **Other projects evaluated**
 - MN Tribes (solar)
 - AZ Tribe (wind)



NextEra worked with Pueblo of Zuni Renewable Energy Office and Tribal Council to identify potential opportunities and sites

Proposed Yellow House Solar Project – New Mexico

- **20 MW single-axis tracking solar photovoltaic system with energy storage option on 200-acre project site -- 30+% NCF**
- **Worked with Tribal Council to select site and identify potential cultural resources in advance; project named to honor a Pueblo historic site, Yellow House Ruins, a National Historic Landmark,**
- **Surrounded by coal plants, the Pueblo actively pursued renewable energy development; lease revenues would provide funding for critical tribal community services/ infrastructure and provide employment opportunities**
- **Project would demonstrate Pueblo's ability to honor traditional cultural values and its commitment to modern technology**
- **Bid into 2012/2013 Public Service of New Mexico and 2013/2014 Tri-State Generation and Transmission RFPs**
- **No current activity at this time**



NextEra is working with Penobscot enterprise and Tribal Council to support their wind farm project objectives

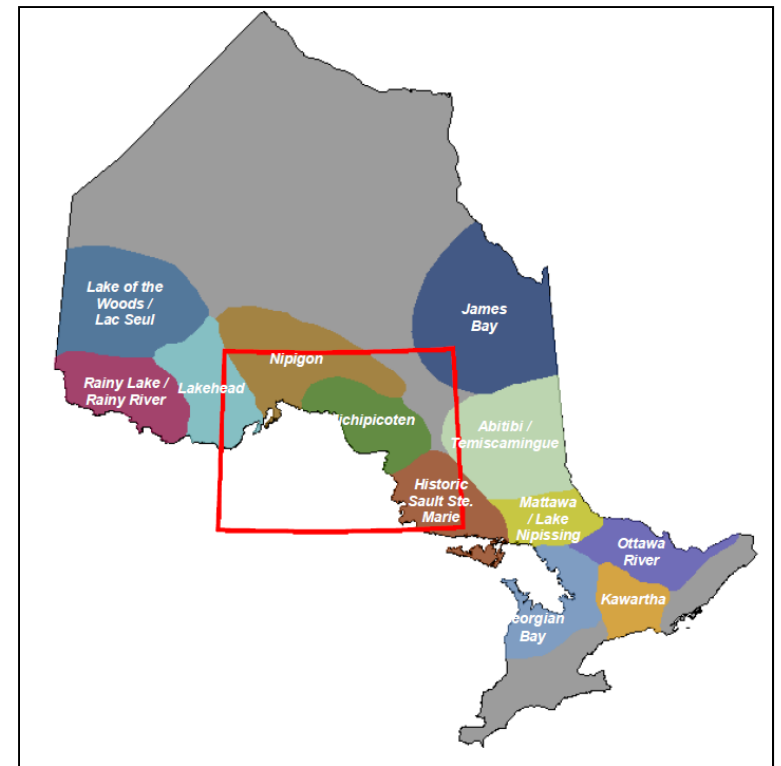
Proposed Alder Stream Wind Farm - Maine

- **Tribal efforts underway since 2005 on 225-250 MW wind farm**
- **Significant amount of permitting/environmental work completed by Penobscot; multiple developers involved, but transmission and environmental challenges hampered efforts to date**
- **Lease agreement between NextEra and Penobscot signed in January 2016**
- **Proposed project submitted into New England Clean Energy and Transmission RFP in January 2016**

NextEra is part of NextBridge, a partnership to develop a transmission line in Northern Ontario

The Ontario East-West Tie Transmission Project

- **Competitive process – aboriginal economic participation was included in criteria**
- **Transmission line is expected to be completed in 2020**
- **Crown signed a Memorandum of Understanding that assigned the Duty to Consult**
 - 18 communities were identified
 - Crosses 2 reserves, with the potential for 2 more



NextEra works with numerous aboriginal and tribal communities to identify and meet community needs

Tribal Community Support

- **Support individual communities' needs**
 - Program development and training
 - Cultural resource protection
 - Provide vendor opportunities
 - Community project development
- **Support national/regional tribal efforts re: energy**

Sharing NextEra's approach throughout the organization has been a significant contributor to program success

Internal Education

- **Cultural awareness and sensitivity**
 - Project development
 - Originators and developers
 - Environmental staff and contractors
 - Project-related training
 - Construction managers
 - Worker Environmental Awareness Program (WEAP)
- **Tribal relations plans and policies**

NextEra Contact Information

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