# LanzaTech Nasdag: LNZA

#### **CREATING A CIRCULAR CARBON ECONOMY** May 22, 2024

Tom Dower VP, Public Policy

©2024 LanzaTech, Inc. All rights reserve

### DISCLAIMER

These slides and any accompanying oral presentation contain forward-looking statements. All statements, other than statements of historical fact, included in these slides and any accompanying oral presentation are forward-looking statements reflecting management's current beliefs and expectations. In some cases, you can identify forward-looking statements by terminology such as "will," "anticipate," "expect," "believe," "intend" and "should" or the negative of these terms or other comparable terminology. Forward-looking statements in these slides and any accompanying oral presentation include, but are not limited to, statements about estimates and forecasts of other financial and performance metrics and projections of market opportunity, expectations and timing related to the rollout of our business and timing of deployments, customer growth and other business milestones. These statements are based on various assumptions, whether or not identified in this presentation, and on the current expectations of our management and are not predictions of actual performance. These statements relate to future events or to our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. The potential risks and uncertainties that could cause actual results to differ from the results predicted include, among others, those risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K filed with the Securities and Exchange Commission and subsequent annual reports, guarterly reports and other filings made with the Securities and Exchange Commission from time to time. Any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date hereof. Except as required by law, we assume no obligation to update these forward-looking statements, even if new information becomes available in the future.

This presentation includes data obtained from third-party studies and internal company surveys prepared for other purposes. The company has not independently verified the data obtained from these sources. Forward-looking information obtained from these sources is subject to the same qualification and the additional uncertainties regarding the other forward-looking statements in this presentation.

This presentation contains trademarks, service marks, trade names, and copyrights of ours and of other companies, which are the property of their respective owners. The use or display of third parties' trademarks, service marks, trade name or products in this presentation is not intended to, and does not imply, a relationship with us, or an endorsement or sponsorship by or of LanzaTech. Solely for convenience, the trademarks, service marks and trade names referred to in this presentation may appear with the TM or SM symbols, but such references are not intended to indicate, in any way, that LanzaTech will not assert, to the fullest extent permitted under applicable law, their rights or the right of the applicable licensor to these trademarks, service marks and trade names.

## OUR "CLIMATE TIME BOMB IS TICKING" – Antonio Guterres, U.N. Secretary-General

The fact that we are making our planet inhospitable is not new

## **ATMOSPHERIC CO<sub>2</sub> PARTS PER MILLION**

#### Mauna Loa Observatory, Hawaii Monthly Average Carbon Dioxide Concentration













# the natural world



# LanzaTech

# WHERE OUR CARBON COMES FROM WILL DEFINE OUR CLIMATE FUTURE

nzaTech

σ

THE WORLD HAS ENOUGH CARBON ABOVE GROUND TO MAKE EVERYTHING WE NEED

nzaTech

La

## **RECYCLE CARBON**

## REDUCE CARBON EMISSIONS

# POWERTHE CIRCULAR ECONOMY\*

## \*STEADY STATE

-anzaTech

# A NOVEL CIRCULAR SOLUTION, RECYCLING WASTE CARBON INTO VALUABLE PRODUCTS



## A BREWERY THAT PLUGS INTO AN INDUSTRIAL PLANT





# 12 LanzaTech

## GLOBALLY LICENSED & COMMERCIALLY OPERATIONAL TODAY

# 2022

Production Volume:

46,000 Tons per Year Ethan

Carbon Source: Steel Mill Emissions

RSB

ISCC

**Production Volume:** 60,000 Tons per Year Ethanol

**Carbon Source:** Ferroalloy Emissions

# 2023

46.000 Tons p

**Production Volume:** 60,000 Tons per Year Ethanol

## Carbon Source:

Ferroalloy Emissions

ear

**Carbon Source:** Ferrøalloy Emissions





Project/Partner	Carbon Source	Ethanol Production Volume (tonnes/year)	CO <sub>2</sub> Abated (tonnes/year)	Location
IndianOil	Refinery Off Gas	33,500	~60,000	India
ArcelorMittal	Steel Off Gas	64,000	~125,000	Belgium

Total of **6** commercial-scale gas fermentation facilities online with cumulative **nameplate capacity of +300,000 tonnes per year** 



ANNUAL ABATEMENT CAPACITY

# **300,000** tonnes EtOH

ANNUAL PRODUCTION CAPACITY

## **PROJECTS IN OPERATION, CONSTRUCTION & ENGINEERING**



## LANZATECH IS ENABLING LOWER CARBON SUPPLY CHAINS



ATHLETIC SHORTS



**TENNIS SHOES** 



ZARA

COT

**SINCE 1904** 



FRAGRANCES

50

S CRAGHOPPERS

ATHLETIC DRESSES

mibelle

and the constant





#### CLEANING PRODUCTS



DETERGENTS



Unilever

L'ORÉAL

#### SHOE SOLES



#### SHIRTS



#### PACKAGING



virgin atlantic

#### PACKAGING



SUSTAINABLE AVIATION FUEL



SURFACTANTS

#M [\/'



# TOTAL END MARKETS FOR PRODUCTS ENABLED BY THE LANZATECH PLATFORM

### **\$1T Addressable Market**

Potential for >1 billion tons/year of product from waste feedstocks



Ethanol (\$89.18, 2019, Grand View Research, <sup>2</sup>Jet fuel (\$179.28, 2018, Allied Market Research), <sup>3</sup> Ethylene (\$2228, 2019, The Business Research Company), Ethylene Oxide (\$45B, 2020, Research and Markets), PET (\$43.88, 2019, The Business Research Company), MEG (\$26B, 2018, Market Research Future), <sup>4</sup> Acetone (\$4.68, 2019, Grand View Research), Isopropounol (\$2.78, 2019, Grand View Research), Isoprome (\$2.68, 2019, Technavio), Polypropylene (\$168, 2019, Grand View Research), Methyl Methacrylate (MMA) (\$12.68, 2019, Fortune Business Insights), Specialty chemicals (\$6308, 2019, Grand View Research),

## DOWNSTREAM FLEXIBILITY TO INTEGRATE WITH LANZAJET'S SAF PLATFORM



BRITISH AIRWAYS ANAL HOICOSOft OF ENERGY LanzaTech A MITSUI&CO.

LanzaJet Formed in 2020

22

Breakthrough Energy

SUNCOR

# LANZAJE

## FREEDOM PINES FUELS: WORLD'S 1<sup>ST</sup> ALCOHOL-TO-JET SAF PRODUCTION FACILITY

ANZAJE

Someday is not

LANZAJET



### LANZATECH ENABLES CARBON NEGATIVE PRODUCTS TODAY WITH FORESEEABLE IMPROVEMENT OVER TIME

#### **Renewable Energy**

Further reduces carbon intensity of LanzaTech process and products

#### **Carbon Negative Feedstocks**

Enable increasingly negative product carbon intensity

#### Net Zero Economy

Supported by LanzaTech products

#### Certifications

RSB & ISCC certifications for value chain integrity



### ACETOGENS CAN USE A WIDE RANGE OF INPUT GAS COMPOSITIONS





## WHERE WE'RE HEADED: DIRECT PRODUCTION OF BULK COMMODITY CHEMICALS ON A DISTRIBUTED SCALE



New product development and direct production of high value chemicals expands TAM and increases demand for Biorefining CCU licensing

THE SAME CARBON RECYCLING TECHNOLOGY CAN REGENERATE PRODUCTS & MATERIALS INTO NEW SUSTAINABLE RAW MATERIALS

GASIFICATION



# LanzaTech



# **Every waste is a resource**

# Including CO<sub>2</sub>



## THE NEW CARBON ECONOMY IS DISTRIBUTED AND CIRCULAR









# LanzaTech













# LanzaTech

THE WORLD HAS ENOUGH CARBON ABOVE GROUND TO MAKE EVERYTHING WE NEED

> WE CREATE VALUE WHERE OTHERS SEE WASTE

JOIN US ON THIS JOURNEY



## RECYCLE CARBON WITH BIOLOGY