## **ATTACHMENT J-6**

**Standard Finance Offer Template**

***IMPORTANT: The format and outline of this form is not to be modified in any way. Please remove all instructions in blue before submitting the completed form. Please note any clarifications/explanations in the areas below.***

**Project:** *[Insert Project Title here]*

**Date:** *[Insert date here]*

**ESCO:** *[Insert ESCO/Contractor Name]*

**Narrative description of finance package:**

*Financier Note: This section is intended to communicate full understanding of the finance offer, addressing issues such as:*

*1. Third party or internal financing of capitalized construction-period interest costs*

*2. Establishment of escrow or trust accounts for construction draws, performance-period administration, or other purposes*

*3. Timing of project financing closing and date certain for initiation of repayments (if applicable)*

*4. Timing of ordering agency payments (monthly, quarterly, annually in advance, monthly in arrears, etc.)*

**Implementation Price (IP) (value from IDS):**

**Itemized Financing Procurement Price (FPP):**

*Financier Note: Itemize all up-front charges that flow to the contractor’s proposal, such as:*

*1. All fees, professional services, etc. (itemize individually)*

*2. Capitalized construction-period interest (state all interest rate and other assumptions not specified in IDS)*

*3. Hedge costs (only applicable if IDS indicates ordering agency desires the interest rate index portion of total project interest rate to be held firm along with the interest rate premium over index and FPP)*

*4. Contractor’s portion of FPP (price to arrange financing, pass-through cost, etc.; value from IDS)*

**One-time pre-acceptance payments (value from IDS):**

**Total Amount Financed (IP + FPP – one-time savings):**

**Financial Summary:**

**Date to which all aspects of the offer are held firm (from IDS):**

**Project Interest Rate (Interest Rate Premium plus Interest Rate Index) (annual):**

*[Project Interest Rate] = [Interest Rate Premium] + [Interest Rate Index] (fill in values)*

*Financier Note: Please indicate if contractor desires the interest rate index to be held firm, then specify the project interest rate (annual) and, as applicable, the interest rate premium with and without a firm interest rate index.*

**Financier portion of FPP:**

*Financier Note: Total FPP, less figure for contractor’s portion.*

**Post-Acceptance Performance Period (i.e., financing repayment) term (months):**

*Financier Note:*

1. *Schedule of ordering agency debt service payments, TO Schedules via eProject Builder.*
2. *Backup for the value of capitalized construction period interest (including draw schedule), electronically in Excel format, including all supporting calculations, shall be provided with SFO.*
3. *All financing offers shall be based upon the interest rate index specified in the IDS.  The maturity of the interest rate index shall be equal to the post-acceptance performance period term (i.e., 15-year post-acceptance performance period = 15-year index). If the post-acceptance performance period is not exactly equal to the maturity of a specific index, then the interest rate index shall be based on an interpolated treasury rate. Example: For a performance period contract term of 15 years, an interest rate index would be interpolated from the 10 year and 20 year treasury rates. Based on a 10-year rate of 3.00% and a 20-year rate of 3.50%, the 15-year interest rate index would be interpolated as 3.25%.*

**Pre-payments and refinancing:**

*Financier Note: Discuss and provide applicable terms and conditions related to pre-payments, refinancing and other related aspects.*

**Clarifications/Explanations:**

1.

2.

[END OF ATTACHMENT J-6]