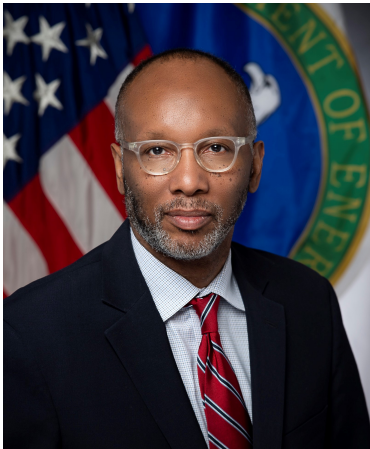




OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION

FROM THE DIRECTOR



On behalf of the OSDBU, I am pleased to provide updates on the Department's small business activities and achievements.

It is my pleasure to report that DOE has achieved an "A" grade from the U.S. Small Business Administration (SBA) for Fiscal Year (FY) 2023 small business and socio-economic achievements. The Department awarded a record total of over 12 billion dollars to small businesses through prime and subcontracting opportunities. DOE continues to maximize small business opportunities and advance the Administration's initiatives to increase equity in procurement and expand support for underserved communities.

We enjoyed partnering with Kansas City National Security Campus on March 5 and Princeton Plasma Physics Laboratory on March 27 to host Opportunity Days to increase opportunities for HUBZone and Women-Owned Small Businesses. On April 30, we partnered with SLAC National Accelerator Laboratory to host a HUBZone and Service-Disabled Veteran-Owned Small Business Opportunity Day. The event focused on IT and Cybersecurity small business requirements to support DOE's mission.

In other initiatives, we continue to make progress in enhancing the DOE's Mentor-Protégé Program (MPP). The updates and improvements to the DOE MPP will attract new mentors and proteges, expand DOE's small business supplier base, and ultimately increase participation in the program. Please save the date for the MPP Forum on August 21 to explore a wide range of opportunities in the program. Details will be provided shortly on the OSDBU website.

We are almost 30 days away from the 2024 DOE Small Business Forum & Expo (June 4-5 in Minneapolis). The expansion of the 2024 DOE Small Business Forum & Expo with your participation and support is a top OSDBU priority. Look out for the return of some of the most popular features, including the clean energy tech startup competition (OTT EPIC Pitch Competition). Check out a preview of the OTT EPIC Pitch Competition [in this video](#). If you have not already done so, please [register here](#) for the conference. The OSDBU is also seeking your assistance to inform the small business community and kindly asks for you to share the news.

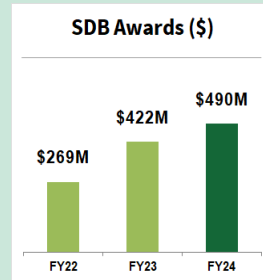
Thank you for advocating for the utilization of small businesses to help advance the DOE's mission.

Ron P. Pierce, Director
Office of Small and Disadvantaged Business Utilization
U.S. Department of Energy

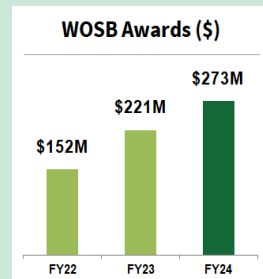
DOE SMALL BUSINESS ACHIEVEMENT

The Department continues to increase opportunities for underrepresented small businesses and make progress in socio-economic achievement. In the second quarter of FY 2024, the Department projects increased prime awards to three of the four socio-economic categories graded by the SBA.

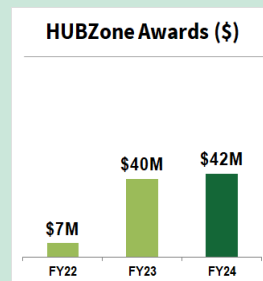
Below is a preliminary second quarter data summary, including Federal Procurement Data System-Next Generation (FPDS-NG) awards over a three-year period. Please note that the data has not been finalized..



- The Department is outpacing prime small business awards to Small and Disadvantaged Businesses (SDB) for a total of \$490M.
- This marks an increase of \$68M from this period in FY 2023.



- DOE is also trending higher in prime small business contracting with Women-Owned Small Businesses (WOSB) for a total of \$273M.
- This is more than \$50M from the amount DOE awarded during this period in FY 2023.



- DOE is also outpacing prime small business awards to Historically Underutilized Business Zone (HUBZone) Small Businesses for a total of \$42M.
- This marks an increase of \$2M from this period in FY 2023.

EIA OMNIBUS: RECENT DOE SMALL BUSINESS AWARDS

The OSDBU is pleased to share recent DOE small business awards made in the second quarter of FY 2024:

Katherine (Katie) Bowen, (pictured top right) Contracting Officer, and **Alexa Zamba**, (pictured bottom right) Contract Specialist, at the Office of Acquisition Management (MA-60), Office of Headquarters Procurement Services (MA-64), recently awarded a multiple-awarded Indefinite Delivery Indefinite Quantity (IDIQ) contract on behalf of the Office of Energy Information Administration (EIA) under its EIA Omnibus Procurement (EOP).

The award became effective on April 1, 2024. There are a total of fourteen (14) awards made under this IDIQ, of those fourteen (14) awards/contractors, six (6) of them are small businesses (BluePath Labs, CCS IvoryCloud JV LLC, Crown Consulting, Inc., Jack Faucett Associates, Peregrine Technical Solutions, LLC, and Z, Inc). The services provided under this IDIQ will provide EIA with development, management, operation, and maintenance of comprehensive energy data collection programs and systems; and maintenance of domestic and international energy models for forecasting and performing energy-related analyses; and the dissemination, communication, and promotion of the results of these activities to a wide range of stakeholders. The ordering period under this IDIQ is ten years with no options and the estimated value of the IDIQ is \$900M.

Thanks to the Office of Acquisition Management for their continued commitment to small businesses and for sharing this great success story.



Katie Bowen,
Contracting Officer



Alexa Zamba,
Contract Specialist

PPPL & OSDBU WOMEN-OWNED SMALL BUSINESS WORKSHOP

More than 75 representatives from women-owned small businesses joined the OSDBU and the Princeton Plasma Physics Laboratory (PPPL) for a free workshop for women-owned small businesses on March 27 at the Laboratory.

"Today is all about resources, opportunity and networking," said Hekima Qualls, PPPL's chief procurement officer, during the opening remarks.

Workshop speakers included Ron Pierce, OSDBU director; Tamara Miles, principal deputy director of small business programs at the OSDBU; Mary Rogers, small business liaison officer for Brookhaven National Laboratory; Shyeka M. Hopkins, outreach and marketing specialist for the New Jersey district office of the U.S. Small Business Administration; and Hekima Qualls with PPPL.

Steve Cowley, director of PPPL, shared a prerecorded welcome, along with in-person greetings from Tim Meyer, PPPL's chief operating officer; Kristen Fischer, PPPL's chief financial officer; and Brandon Thorne, director of the Office of the Vice President for PPPL.

Attendees learned how they can partner with the OSDBU, the DOE's Office of Science, Brookhaven National Laboratory and PPPL. The event included talks on resources, networking over lunch and a vendor exhibit.

"The need for more inclusion is very important to our procurement efforts," said Geri Richmond, the under secretary for science and innovation at the DOE, in recorded video remarks. "Women-owned businesses need to be brought into the fold of the DOE, and we are working to remove barriers."

Article courtesy of PPPL.



Tamara Miles, OSDBU
Principal Deputy Director



Representatives from PPPL, OSDBU, and Brookhaven National Laboratory



Ron Pierce, OSDBU Director

WASTE MANAGEMENT SYMPOSIA

On March 10-14, the OSDBU supported the Waste Management (WM) Symposia in Phoenix, AZ. The annual conference on radioactive waste management and related topics marked its 50-year anniversary.



From left to right: Mark Lochbaum (OSDBU); Gary Lyttek (National Nuclear Security Administration); Tamara Miles, Michael Massello, and Ron Pierce (OSDBU); Debby Whitehead (Strategic Petroleum Reserve); Stacy Francis (Idaho National Laboratory); Brianna Yi (Pacific Northwest National Laboratory); and Yvonne Gonzales and Trish Alley (Los Alamos National Laboratory)

The OSDBU participated in a session focusing on reducing barriers to working with the DOE and its major facility management contractors. The session provided an overview of the unique procurement landscape that small businesses encounter when looking to do business with the DOE and provided best practices and resources to increase small businesses capacity to compete for and win prime and/or subcontracts.

Additionally, the session included updates on the DOE Mentor Protégé Program with Q&A to elicit industry feedback on pending program improvements.



Nearly 3,000 attendees from more than 30 countries attended WM 2024 to discuss and share ideas on many crosscutting topics including robotic handling, remote systems, new technologies, radioactive and hazardous waste characterization, and more.

For more information, please visit the [Waste Management Symposia website](#).

HISPANICS IN ENERGY

On February 28-29, the OSDBU and the [Hispanics in Energy](#) organization hosted the Hispanics in Energy 2024 Energy Legislative Summit at DOE Forrestal Headquarters.



The event included Keynotes from Secretary Jennifer Granholm and the Director of the Office of Energy Justice and Equity and Secretarial Advisor on Equity and Chief Diversity Officer, Shalanda Baker; remarks from OSDBU Director Ron Pierce, pictured above far left; and panel discussions with Agency and Top-Level Utility and Energy Executive Leaders. Focusing on the theme of Equity for Hispanics in the Clean Energy Transition, the event covered multi-agency energy-related infrastructure funding and development, the state of Hispanic business contracting in the energy sector, and Puerto Rico's energy resilience.

NUCLEAR CLEANUP CAUCUS

On March 20, Director Pierce, pictured below far left, participated in an event with the House Nuclear Cleanup Caucus. The theme of the event focused on small business contributions to DOE's successes. The event featured a panel discussion with Ike White, Office of Environmental Management Senior Advisor, covering DOE's support of small business opportunities to advance nuclear cleanup priorities.



LEGISLATIVE UPDATES

Below are two recent updates from the Small Business Procurement Advisory Council regarding government contracting programs:

1. 8(a) Qualification List Change (Effective March 26)

- SBA is no longer maintaining the Social Disadvantage Qualification List on MAX.gov
- All 8(a) participants appear on the SBA's Dynamic Small Business Search (DSBS): <http://dsbs.sba.gov>
- 8(a) participants are available for 8(a) contracts unless designated as "suspended" on DSBS Suspended = not eligible for new 8(a) contract awards.
- Agencies still must continue to follow the offer-and-acceptance procedures in their 8(a) partnership agreements

2. OFPP Memo: Increasing Small Business Participation on Multiple-Award Contracts (Jan. 25, 2024)

- Driven by EO 14091 and 15% SDB goal by 2025
- Better Contracting Initiative (BCI) seeks to get better terms and prices by buying as an organized entity
- Multiple award contracts (MACs) can be more efficient and lower cost
- But need to increase small business opportunities on MACs
- SBA and FAR Council have begun developing regulations on the following actions.
- Award of new multiple-award contracts
- Award of orders under new and existing multiple-award contracts
 - Apply the rule of two to contract orders, with limited exception
 - Maximize orders to small businesses under the SAT
- Use of Best-in-Class contracts
- More information: https://www.whitehouse.gov/wp-content/uploads/2024/01/REV_Increasing-Opportunities-to-Small-Businesses-under-MACs-CATS-Final-Copy-1-25-24.pdf

GOALING UPDATES

Please note, the FY 2024 DOE Small Business Goals have been finalized and the OSDBU released the goals and related information to the field in a Memorandum published in January. The DOE's prime small business goals are as follows:

- Small Business/with MOSRC: 5/17%
- Small Disadvantaged Business (SDB): 8.15%
- Women-Owned Small Business (WOSB): 5%
- Service Disabled Veteran-Owned Small Business (SDVOSB): 3%
- HUBZone Small Business: 3%

For questions, please contact Tamara L. Miles (Principal Deputy Director) at tamara.miles@hq.doe.gov and Daniel Duckwitz (Senior Data Analyst) at daniel.duckwitz@hq.doe.gov.

SMALL BUSINESS PARTNERSHIPS

The Small Business Team at the Kansas City National Security Campus (KCNSC), managed by Honeywell FM&T, joined forces with the U.S. Department of Energy's Office of Small and Disadvantaged Business Utilization (DOE OSDBU) to host an all-day open house event at the Botts Road Meeting Center for the Historically Underutilized Business Zone (HUBZone) program on March 5, 2024. HUBZone, which seeks to support small business growth in less-engaged communities, currently includes more than 4,000 businesses across the country. The KCNSC's 2024 open house welcomed 40 carefully selected HUBZone suppliers, providing an opportunity for vendors aligned with DOE site needs to meet directly with potential buyers.

After opening remarks from KCNSC Director of Procurement Jacques Coleman, DOE OSDBU Director Ron Pierce took the stage, marking the first-ever appearance by an OSDBU Director in the event's history.

"We've had DOE OSDBU representation at our open houses in the past, but not the director," said Purchasing Program Manager Karen West, pictured below. "It was an honor to have him speak at our event."



Following Pierce's speech, multiple presenters covered key HUBZone topics and related tips for small businesses. Among the presenters was Igor Soares from the U.S. Small Business Administration's Kansas City District Office, who discussed the current state of the SBA's HUBZone program and Senior Small Business Advocate Kent Hibben from the DOE OSDBU, who underlined requirements for interfacing with the DOE. Additionally, a panel of four KCNSC HUBZone suppliers shared experiences and insights garnered from doing business with DOE sites. Later in the day, representatives from the KCNSC, Sandia National Labs, Mission Support and Test Services (MSTS) and the Supply Chain Management Center (SCMC) provided information regarding upcoming opportunities for HUBZone participants to engage in solicitations from their respective organizations.

[Article courtesy of KCNSC.](#) If you would like to share a DOE small business story or have a suggestion for another topic in this newsletter, please email your submissions to Darren Lurie at darren.lurie@hq.doe.gov.

DEPARTMENT ACHIEVES "A" GRADE FROM THE SBA

The OSDBU is pleased to report that DOE has achieved an “A” grade on its Fiscal Year (FY) 2023 Small Business Procurement Scorecard from the SBA. The Department has earned eight “A” grades from the SBA since 2015. In FY 2023, the DOE awarded a record total of over 12 billion dollars to small businesses through prime and subcontracting opportunities, an increase of nearly two billion dollars from the previous year.

Department of Energy

FY2023 Small Business Procurement Scorecard

A

116.35%

Prime Contracting Achievement 59.18%

▼ Achievement Data

Category	2022 Achievement	2023 Goal	2023 Achievement	Dollars
Small Business	21.26%	17.0%	23.96%	\$10.4 B
Small Disadvantaged Business	5.69%	7.0%	7.61%	\$3.3 B
Women Owned Small Business	4.31%	5.0%	4.6%	\$2.0 B
Service Disabled Veteran Owned	1.99%	3.0%	2.42%	\$1.1 B
HUBZone Small Business	1.71%	3.0%	1.7%	\$738.2 M

Subcontracting Achievement 26.67%

▼ Achievement Data

Category	2022 Achievement	2023 Goal	2023 Achievement	Dollars
Small Business	49.70%	49.0%	50.2%	\$1.9 B
Small Disadvantaged Business	14.11%	5.0%	13.06%	\$505.4 M
Women Owned Small Business	8.96%	5.0%	11.93%	\$461.6 M
Service Disabled Veteran Owned	2.38%	3.0%	4.3%	\$166.6 M
HUBZone Small Business	4.33%	3.0%	5.27%	\$203.7 M

Summary Small Business and Socio-Economic Accomplishments:

- DOE achieved 23.96% in prime small business contracting, exceeding its goal of 17%
- The Department exceeded its prime socio-economic SDB goal (7%), achieving 7.61%
- DOE awarded \$2B to Women-Owned Small Businesses and over \$1B to Service-Disabled Veteran-Owned Small Businesses in prime contracting achievement
- The Department achieved 50.20%, exceeding its subcontracting goal of 49%
- DOE exceeded goals for all four SBA-graded socio-economic subcontracting categories: Small Disadvantaged Business (5%) Women-Owned Small Business (5%), Service-Disabled Veteran-Owned Small Business (3%), and HUBZone Small Business (3%)
- The Department awarded over \$200M to HUBZone Small Businesses in subcontracting achievement

For more information, please check out DOE's FY 2023 Small Business Procurement Scorecard [here](#).

SMALL BUSINESS SHOUT OUT

We are excited to report that [Carbon Asset Developer Associates \(CADA\) Energy LLC](#) has been awarded a \$157 Million dollar contract with the Defense Logistics Agency starting on May 1, 2024. The OSDBU connected CADA Energy with the Minority Business Development Agency (MBDA) Federal Procurement Center at our 2023 DOE Small Business Forum & Expo in New Orleans. Additionally, the OSDBU facilitated several Capability Meetings with CADA Energy to share DOE small business resources and help advance their award pursuit. CADA Energy offers climate finance opportunities under the Paris Agreement’s Article 6 offset markets. As both a project developer and contractor, it provides a value proposition which earns its customers project equity and operating revenues. CADA is globally diversified and operates through its investments in over thirty-five countries. Thanks to the MBDA Federal Procurement Center for sharing this small business success story.



ONE MONTH TO GO FOR THE 2024 DOE SMALL BUSINESS FORUM & EXPO!

The 2024 DOE Small Business Forum & Expo is taking place on June 4-5 in Minneapolis, Minnesota. Hosted by the OSDBU, it connects small businesses with the Department's national laboratories, program offices, and prime contractors to help advance the DOE's mission.

Features of the two-day conference will include:

Breakout Sessions & Matchmaking

The conference will feature various breakout sessions covering upcoming procurement opportunities and initiatives at the Department, and doing business with the various program offices, laboratories, and sites. Additionally, the conference will include matchmaking sessions between small businesses and DOE program offices, laboratories, and sites. The exhibit hall will showcase over 100 businesses highlighting their latest products and services to support small business engagement.

FY 2023 Annual Small Business Awards

DOE's Annual Small Business Awards Program recognizes the outstanding performance of the people and organizations responsible for promoting and expanding DOE's use of small businesses. The majority of the awards recognize small businesses that have positively supported the Department, as well as DOE's National Laboratories and facilities. This year, OSDBU will be awarding sixteen awards in Minneapolis.

Reverse Auctions

A new joint initiative from the OSDBU, Office of Environmental Management, and National Nuclear Security Administration, will feature Live Reverse Auctions for various commodities and services to support DOE's mission. All the acquisitions that will be awarded as part of the Reverse Auction process are Small Business Set Asides and will put dollars directly into the small business economy. The auction process is completely anonymous for the competitors and viewers, while the system allows for the identification of the offerors to be masked for public display.

OTT EPIC Pitch Competition

The OTT's EPIC Pitch Competition, one of the most popular features of the 2023 DOE Small Business Forum & Expo, will be returning. Also known as the "Purple Pitch in Minneapolis," the competition is brought to you by the Office of Technology Transitions (OTT), OSDBU, and the National Renewable Energy Laboratory, and features six cutting-edge clean tech startups pitching their unique ideas for a clean energy breakthrough to a panel of expert judges. The startups featured in the competition have been nominated by competitors in OTT's Energy Program for Innovation Clusters (EPIC). Check out a preview in [this video](#).

For questions about the conference, please contact Anita Anderson (anita.anderson@hq.doe.gov).



MARK YOUR CALENDARS

Below are upcoming small business events and training. Check out the [Small Business Events Calendar](#) on the OSDBU's website for more information.

June 4-5, 2024	2024 DOE Small Business Forum & Expo
August 21, 2024	Mentor-Protégé Program Forum



(202) 586-7377

www.smallbusiness.energy.gov

smallbusiness@hq.doe.gov

The OSDBU maximizes contract opportunities for small businesses while advancing the DOE's mission.