2ND ENERGY STORAGE ANNUAL GRAND CHALLENGE SUMMIT

Strategy Keynotes: Experiences with Energy Storage





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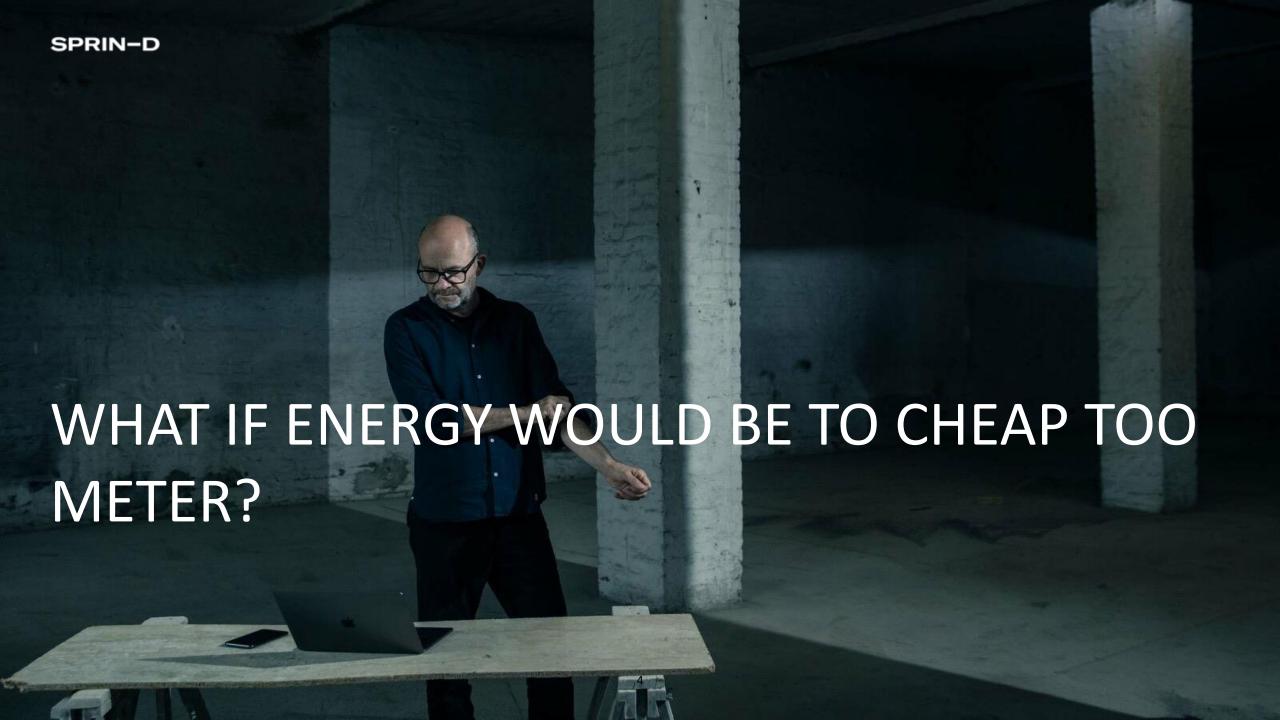
Simon Bretschneider

Technical Lead Long-Duration Energy Storage Challenge, Research and Business Analyst, SPRIND

SPRIN-D

ENABLING LONG-DURATION ENERGY STORAGE

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SPRIND CHALLENGES LONG-DURATION ENERGY STORAGE

BRIDGING THE GAP

FROM EXCELLENT BASIC AND APPLIED RESEARCH

MARKET-SHAPING PRODUCTS AND SERVICES





BET ON THE RACE, NOT THE HORSE

A COMPETITIVE APPROACH

STAGED CHALLENGE

2.5 YEARS
MULTI-MILLION FUNDING

COACHING BUILDING AN ECOSYSTEM

AN EASY & FAST PROCESS

THE CHALLENGE

LONG-DURATION ENERGY STORAGE

ACT ON CLIMATE CHANGE

ENERGY INDEPENDENCE

INVIGORATING ECONOMICAL GROWTH

EXCELLENT SCALABILITY >10 HOURS STORAGE **EXTREMELY LOW COST** HIGH A TEAM, NO CRITICAL RAW **READY TO DO ROUND-TRIP MATERIALS EFFICIENCY** WHATEVER IT TAKES

HOW CAN WE ENABLE A CARBON-FREE, RELIABLE ENERGY SUPPLY?

HIGH RISK, HIGH REWARD
BET ON THE RACE, NOT THE HORSE
EASY AND FAST
A GREAT TEAM

SPRIN-D

FEDERAL AGENCY FOR DISRUPTIVE INNOVATION

A HOME FOR PEOPLE WITH RADICAL NEW IDEAS

POWERED BY:







Strategy Keynotes: Experiences with Energy Storage



Mike Gravely

Team Lead and Senior Electrical Engineer, Energy Systems Research Branch, California Energy Commission



The Role of Non-Lithium-Ion Energy Storage Technologies in California's Future

2022 Energy Storage Grand Challenge Summit

Mike Gravely, Energy Storage Technical Lead Energy Research and Development Division California Energy Commission

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California Energy Commission Major Research Programs

- Electric Program Investment Charge (EPIC)—Administered by the CPUC
 - Ratepayer-funded program to benefit ratepayers
 - Administered by the Energy Commission and three Investor-Owned Utilities (PG&E, SCE, and SDG&E)
 - Energy Commission Program ~ \$130 M/year for research
 - In 2020 the EPIC Program was extended by the CPUC for an additional 10 years

APPLIED RESEARCH AND DEVELOPMENT

Focuses on validating new ideas and technologies

TECHNOLOGY DEMONSTRATION AND DEPLOYMENT

Demonstrates strategies at real-world scales

MARKET FACILITATION

Addresses non-technical hurdles like policy, market, and workforce barriers so proven solutions can achieve accelerated deployment

CALIFORNIA'S INVESTMENT IN CLEAN ENERGY INNOVATION

EPIC is California's premier public interest research program investing over \$130 million annually to unleash innovation.



Entrepreneurial Ecosystem

\$143 million invested
Through EPIC, the CEC is building a world-class
ecosystem supporting clean energy entrepreneurship.



Grid Decarbonization & Decentralization

\$154 million invested

Improving the cost competitiveness and performance of key technologies.



Resiliency & Safety

\$106 million invested

Helping communities, businesses, and public agencies build a safer, more resilient energy system.



Industrial & Agricultural Innovation

\$113 million invested

Scaling specialized technology solutions to drive energy efficiency without compromising production.



Building Decarbonization

\$170 million invested

Improving the affordability, health, and comfort of buildings.



Transportation Electrification

\$33 million invested

Supporting advances that reduce the cost of electric vehicle ownership and support the grid.

*Total investment, 2012-2019



Energy Storage in California

Energy storage contributes to California's clean energy future:

- 3.3 GWs currently installed
- 15 GWs needed by 2032 (per CPUC)
 - > 1 GW for long duration energy storage
- 40-50 GWs needed by 2045



EPIC Program has Funded Energy Storage Research for More than a Decade

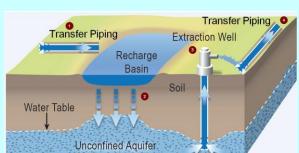


























2020 was Pivotal Year for Long Duration Energy Storage Research

- CEC invested \$100 million+ in energy storage in 2020
- Field demonstrations of non-Lithium-ion long duration storage
 - 8 sites demonstrating 10+ hours of energy storage duration
 - 3 early-stage grants providing up to 100+ hours of energy storage duration

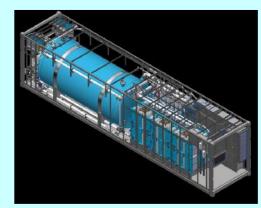


Examples of Promising Non-Lithium-ion Energy Storage Technologies



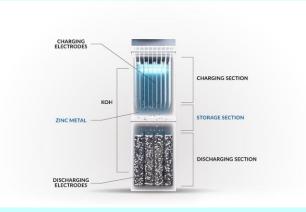




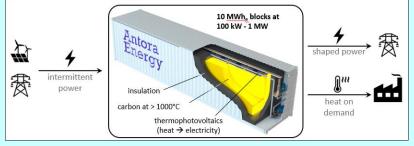




















Opportunities for Non-Lithium-ion Technologies

- Supply chain security: Not reliant on Lithium-ion supply chain elements
- Safety: Reduce thermal runaway and improve safety
- Cost and performance: Improve \$/kWh, energy density, charge time, and cycle life
- Demonstrate Field Performance: Validate performance and stability, enabling future financing opportunities



Investments in California's State Budget

- \$140M in 2022-23 for non-lithium-ion long-duration energy storage
- 3 grants in development based on prior experience:
 - 1. Viejas Native American Tribe Microgrid (June 2023)
 - 60MWh hybrid system (flow battery and Zinc hybrid system)
 - 2. Camp Pendleton Marine Core Base resiliency/commercial enterprise system (June 2023)
 - 80MWh Zinc hybrid system
 - 3. Utility front-of-the-meter system
 - First-of-its-kind 5MW / 100Hr Iron-Air Technology System (late 2024/early 2025)



Future Funding Opportunity

- \$240M in 2023-24 for non-lithium-ion long-duration energy storage
- Competitive solicitation to install new systems at 5-7 sites in Summer 2023
 - Preselected sites
 - Open to all that can meet the requirements
- Federal cost share to leverage additional funding
- Second solicitation in 2024 if funding is available



Open Discussion