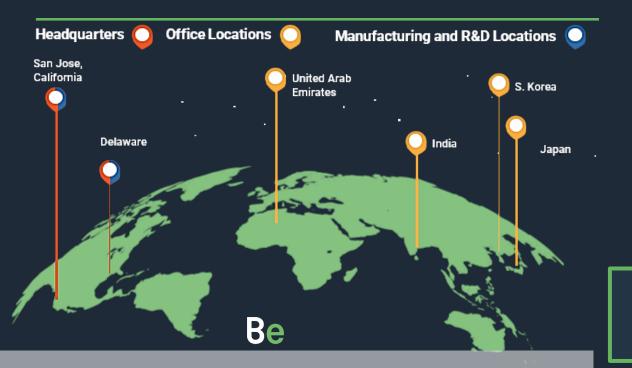
Bloomenergy

ELECTROLYZER TECHNOLOGY

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December 2021

BLOOM ENERGY AT A GLANCE



- -- Bangalore, India
- -- San Jose, Calif.

- -- Bangalore, India
- -- Taiwan

To make clean, reliable energy affordable for everyone in the world.

\$794m 2020 Revenue ~500MW **Installed Base**

30% CAGR Over last decade

364

Issued Patents

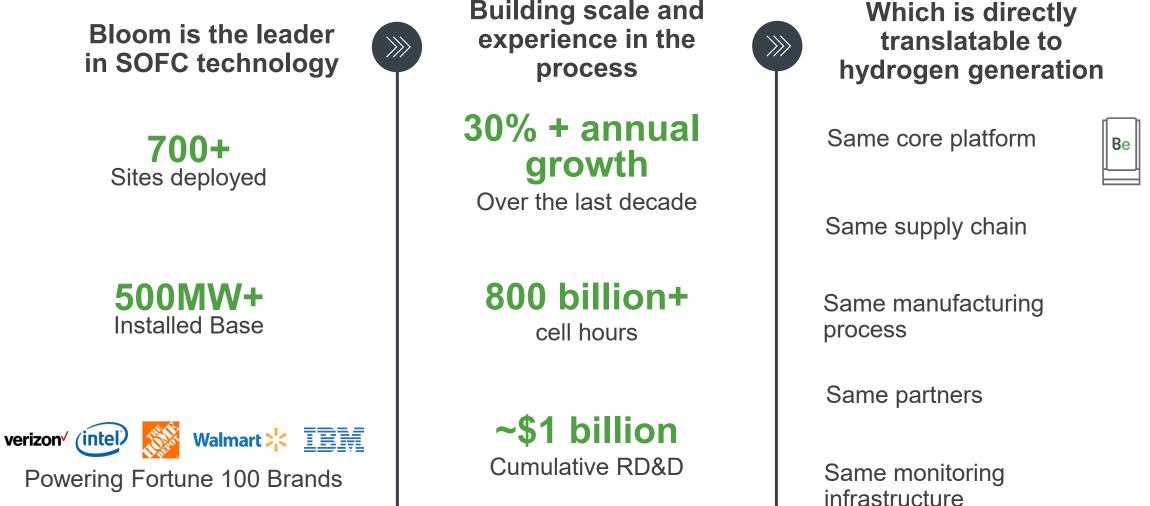
~\$4bn Product + Service Backlog

>\$650mm

Cumulative R&D

SCALE AND EXPERIENCE

Bloom's unmatched scale in Solid Oxide Fuel Cell (SOFC) translates directly to Solid Oxide Electrolyzer Cell (SOEC)



BLOOM'S HYDROGEN ADVANTAGES

Bloom Energy's solid oxide platform provides customers with **four key advantages**:



- **Scale and experience,** since our industry-leading fuel cell platform is the same core technology we use in hydrogen electrolysis
- 2 **Higher efficiency**, requiring less electricity to produce hydrogen
- **Faster-declining costs** which, together with the efficiency benefit, makes Bloom the lowest-cost solution at scale, depending on the application, region and means of production
 - **4** U a
 - **Unique flexibility,** allowing Bloom to serve more applications to serve customer needs

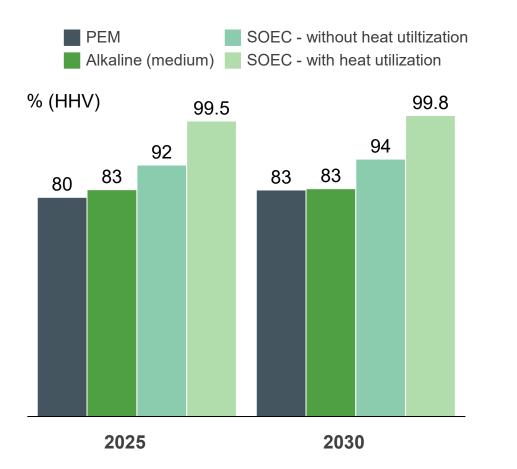
This combination positions Bloom to deliver better value and superior economics versus legacy technology

ELECTROLYZER TECHNOLOGIES

	PEM Electrolysis	Alkaline Electrolysis	Solid Oxide Electrolysis
Description	Based on polymer membrane on a plate under high voltage and high current	Production reaction occurring in liquid alkaline solution	Solid ceramic material as electrolyte operating at high heat to reduce electrical needs
Operating Temperature	70° – 90° C	50° – 90° C	700° – 800° C
Efficiency (kWh/kg) [lower values are more efficient]	52	54	37 / 42 (with/without heat integration)

Higher operating temperature of SOEC provides a greater overall efficiency

SOEC IS THE MOST EFFICIENT ELECTROLYSIS TECHNOLOGY



SOEC efficiency advantage is grounded in the fundamental physics of the cell which translates to lower electricity usage and lower costs

SOECs are more efficient at baseline than others, providing an **11% advantage by 2025**

When paired with waste heat in industrial and nuclear applications, SOEC advantage grows to 30%+ by 2025 Be

HYDROGEN PARTNERSHIP ANNOUNCEMENTS

Helioger

Bloomenergy | Baker Hughes >

Bloomenergy

ANNOUNCEMENT

BAKER HUGHES AND BLOOM ENERGY TO COLLABORATE ON EFFICIENT POWER AND HYDROGEN SOLUTIONS TO ACCELERATE ENERGY TRANSITION

Bloomenergy[.]

Heliogen

ANNOUNCEMENT

BLOOM ENERGY AND HELIOGEN JOIN FORCES TO HARNESS THE POWER OF THE SUN TO PRODUCE LOW-COST GREEN HYDROGEN ANNOUNCEMENT

BLOOM ENERGY AND IDAHO NATIONAL LABORATORY TO GENERATE HYDROGEN POWERED BY NUCLEAR ENERGY

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ANNOUNCEMENT

BLOOM ENERGY AND SK E&C WIN COMPETITIVE BID FOR KOREA'S CHANGWON RE100 PROJECT

The expanded partnership will supply 100% hydrogen-powered solid-oxide fuel cells and electrolyzers

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