

Peer Exchange Calls, Spring 2018, No. 17

The Better Buildings Residential Network hosts Peer Exchange Calls that connect energy efficiency programs and partners to share best practices and learn from one another in order to increase the number of homes that are energy efficient. Follow the links below to view full summaries of each call, and visit the **Better Buildings Residential Network** website to view a schedule of upcoming **Peer Exchange Calls**.

Learn best practices from Contractor of the Year Winners



Ideal Energy's Elena Chrimat suggested that contractors track, track, track – beginning with simple things such as conversion rate, call backs, average job cost and revenue per staff hour. Understanding your business is key to growing it. Member highlighted: [FSL Home Energy Solutions](#).

▶ [The Envelope Please... Lessons Learned from Home Performance with ENERGY STAR Contractor of the Year Award Winners](#) May 24, 2018



Image: FSL

Discover the opportunities in moving toward a "smart" grid



Image: Env. Defense Fund

The Environmental Defense Fund's Ronny Sandoval highlighted several benefits of smart grid implementation, including increased system efficiency, resiliency in the face of extreme weather events and a cleaner, more sustainable network.

▶ [Making the Grid Smart: Moving Toward Two-Way Communication in the Digital Age](#) May 10, 2018



Find out how health is reshaping the energy efficiency field



A Lawrence Berkeley National Laboratory researcher made a laboratory of his home kitchen, using smart devices to monitor particulates generated from cooking. Good kitchen ventilation will become particularly important for indoor air quality as homes become tighter. Member highlighted: [NeighborWorks of Western Vermont](#).

▶ [How Health is Reshaping the Energy Efficiency Field](#) June 14, 2018



Image: LBNL

Spot and address common misconceptions about energy efficiency



Image: Nate Adams

Did you know that heat pumps are very often considered cost-competitive with thermal heating units, even in cold climates? Energy Smart Home Performance shared all of the details. Member highlighted: [Energy Smart Home Performance](#).

▶ [Myth Busters: Exposing Residential Energy Efficiency Misconceptions](#) April 12, 2018

