



Office of Small & Disadvantaged Business Utilization



# Engaging & Empowering SMALL BUSINESS

FY 2015 Annual Report **Summary**





## From the Director of the Office of Small and Disadvantaged Business Utilization



John Hale III  
*Director, OSDBU*

The U.S. Department of Energy's (DOE) Office of Small and Disadvantaged Business Utilization (OSDBU) has been working on behalf of DOE's small business partners since 1978 to make federal procurement more readily accessible to small businesses. OSDBU is focused on building sustainable small businesses to enable DOE to achieve our mission through innovation, creativity, and efficiency—all hallmarks of small businesses. DOE and OSDBU have made significant strides in engaging and empowering small businesses.

This brochure provides our stakeholders, small business owners, and other interested parties with information on our successes, programs, opportunities, and performance data. This demonstrates the value of small business contributions to the overall DOE and National Nuclear Security Administration (NNSA) mission. We highlight the small business programs and opportunities across the broad portfolio of energy, science, and the national security complex, including the 17 national laboratories. Included are many examples of small business success stories which fuel economic growth, create jobs, and sustain local communities. This brochure summarizes the Department's small business program and related performance data for fiscal year 2015 and will be followed by a detailed annual report in spring 2017.

OSDBU's successful fiscal year 2015 is based upon our partnership with the Department's program offices and the Office of Acquisition Management.

We thank Secretary Moniz and Deputy Secretary Sherwood-Randall for providing leadership to align the OSDBU with the Department's critical mission areas.



# 2015 Year in Review

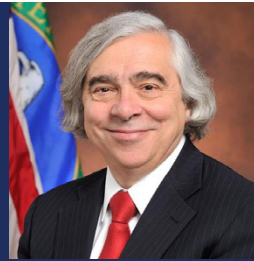
**\$6.5 billion obligated to small business**

\$2.1 billion in prime contracts

\$4.4 billion in subcontracts

**\$35–40 billion awarded over 5 years**

≈One-in-three contract dollars goes to small business



*"I want to underscore our commitment to small business. We have a large enterprise with diverse missions that require service support. And those service opportunities depend upon the kind of innovation and efficiencies that we find from our small business partners."*

Dr. Ernest Moniz  
Secretary of Energy



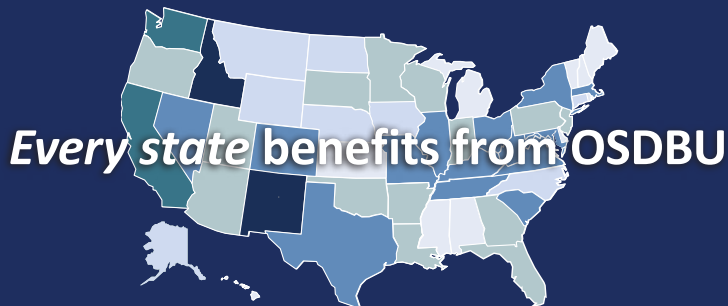
*"Small businesses can have a huge impact. But even a small business with a truly great idea needs to seek out the right partners. And when DOE needs creative solutions and responsive logistical support for any of our major projects, we turn to the small business community for help."*

Elizabeth Sherwood-Randall  
Deputy Secretary of Energy



**SBA Scorecard Grade: A**

**SBA National Ombudsman Report Grade: A**

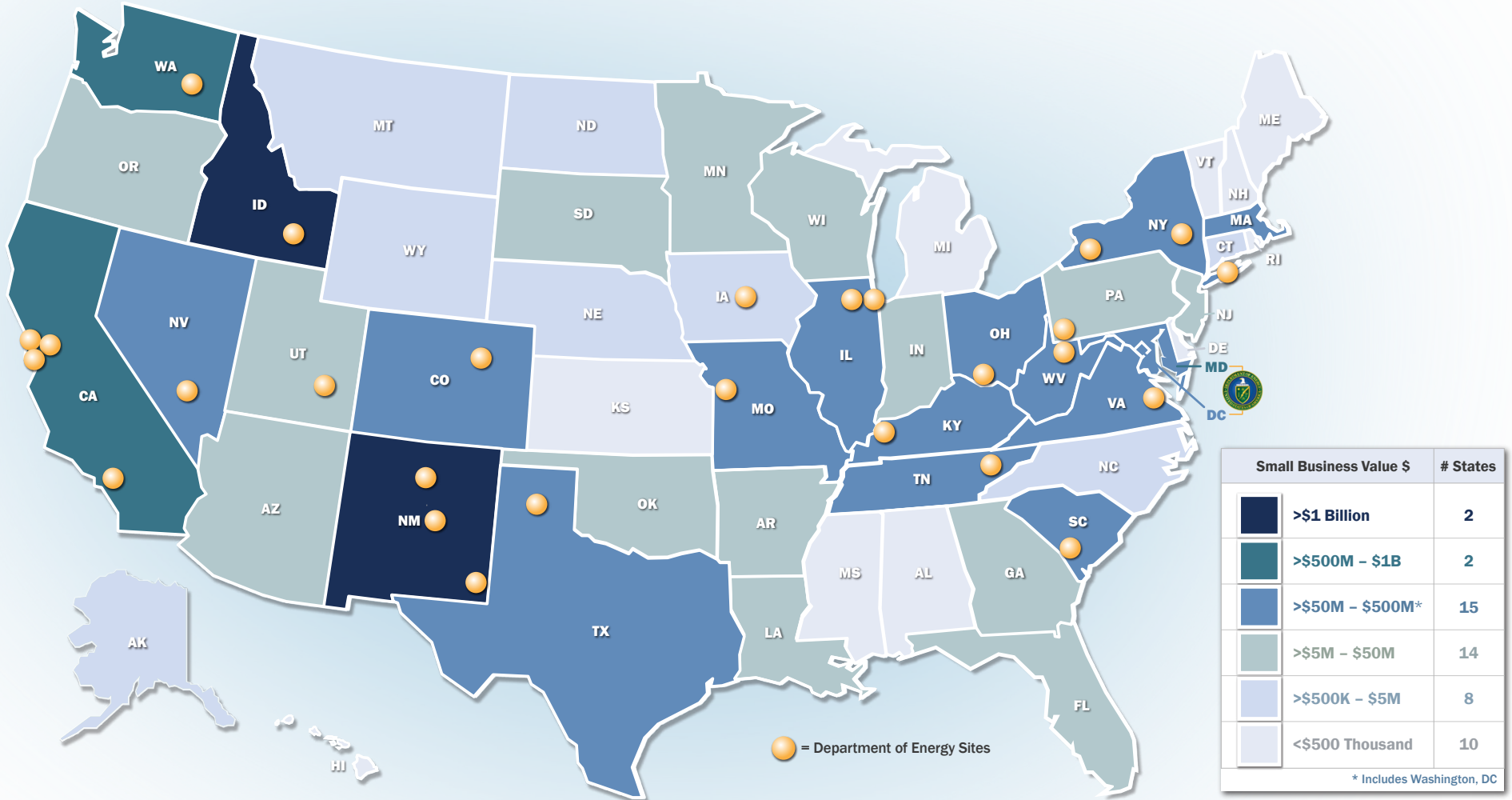


*"NNSA is committed to the Nation's small businesses and will continue to actively and enthusiastically support our small business programs. Small businesses significantly contribute to our national economy by creating the majority of new jobs—providing opportunities for advancement and financial stability for millions of Americans."*

Frank G. Klotz  
Under Secretary for  
Nuclear Security Administrator, NNSA

# FY 2015 DOE Small Business Obligations Have National Impact

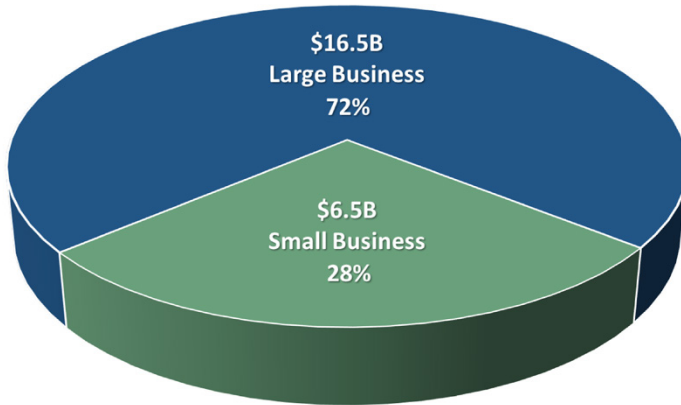
## Small Business Awards in All 50 States plus DC



Source: FPDS-NG and eSRS for FY 2015

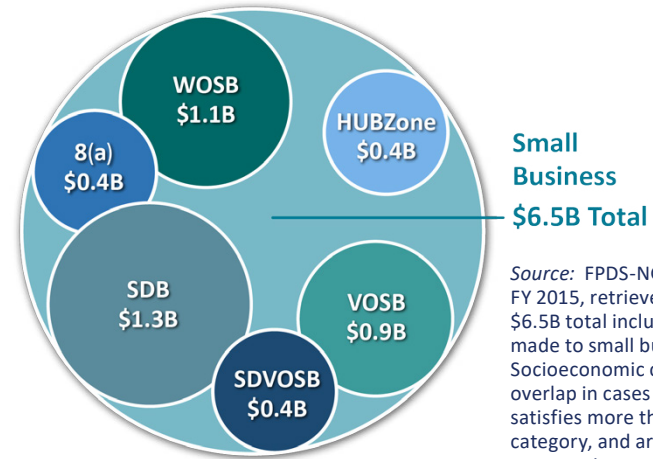
# FY 2015 By-the-Numbers

DOE FY 2015 Small Business vs. Large Business Obligations



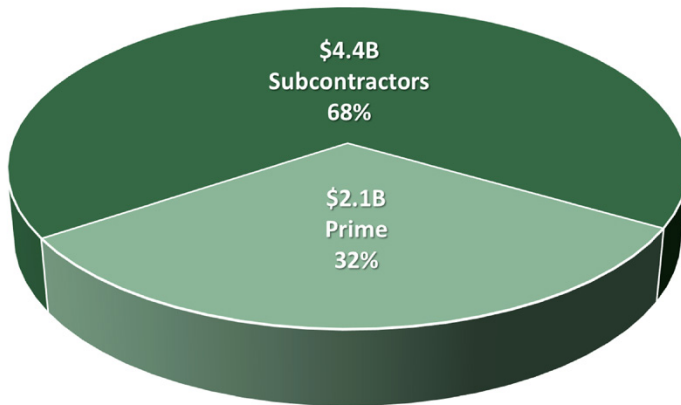
Source: USASpending.gov

DOE FY 2015 Socioeconomic Obligations



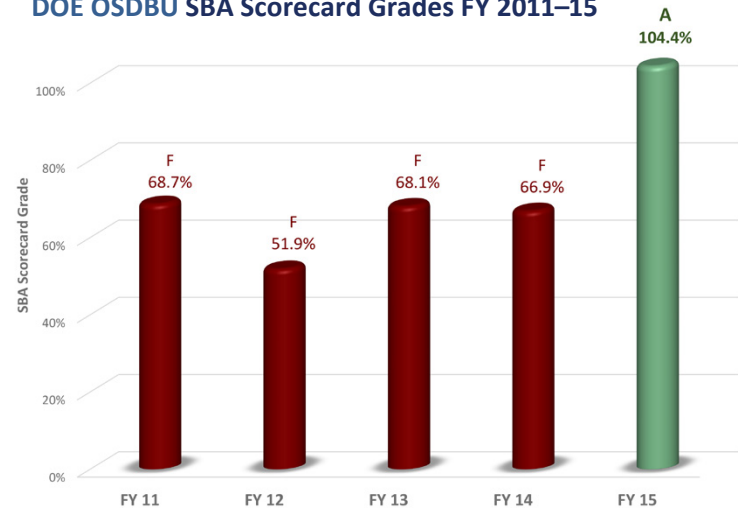
Source: FPDS-NG and eSRS for FY 2015, retrieved November 2016. \$6.5B total includes all obligations made to small business in FY 2015. Socioeconomic category obligations overlap in cases where a company satisfies more than one socioeconomic category, and are counted in each category in accordance with SBA policy and rules (not to scale).

DOE FY 2015 Small Business Subcontracting vs. Prime Contracting



Source: FPDS-NG and eSRS for FY 2015

DOE OSDBU SBA Scorecard Grades FY 2011–15



Source: SBA Scorecards FY 11–15



# Small Business is a Team Sport

## 15<sup>th</sup> Annual DOE Small Business Forum & Expo



### Every year, OSDBU sponsors the annual DOE Small Business Forum & Expo

- Business One-on-One Matchmaking Sessions
- Small Business Program Manager Networking
- Educational Workshops
- Exhibition Hall
- Presentation of Awards



### *Awards and FY 2015 Winners:*

Federal Small Business Program Manager of the Year  
*Gary Lyttek, NNSA*

Federal Procurement Director of the Year *Justin Crosby, NNSA*  
Laboratory Director of the Year *Bill Goldstein, LLNL*

Federal Small Business Achievement of the Year  
(M&O Contractor Program Office) *NNSA Defense Programs*

Federal Small Business Achievement of the Year  
(Non-FMC Program Office) *Western Area Power Administration*

M&O (FMC) Small Business Program Manager of the Year  
*Stacy Francis, Battelle Energy Alliance, LLC, INL*

M&O (FMC) Procurement Director of the Year  
*Patrick Marmo, CH2M Hill Plateau Remediation Company*

M&O (FMC) Small Business Achievement of the Year  
*Fluor Federal Petroleum Operations, LLC*

Mentor of the Year *Los Alamos National Security, LLC*

Protégé of the Year *RG Construction Services, LLC*

8(a)/Small Disadvantaged Business of the Year  
*Boston Government Services, LLC*

Woman-Owned Small Business of the Year  
*Three Sixty Engineering, Inc*

HUBZone Small Business of the Year *City-State, LLC*

Service-Disabled Veteran-Owned Small Business of the Year  
*BES Technologies, LLC*

SBIR/STTR Small Business of the Year *Vista Clara, Inc*

Small Business of the Year *Wastren-EnergX Mission Support, LLC*

OSDBU Director's Excellence Award *Don Devoti, SNL*

# Doing Business with DOE

## Small Business Opportunities and Initiatives



- Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Programs
  - Advanced Research and Development Agency – Energy (ARPA-E), Science (SC), Energy Efficiency and Renewable Energy (EERE), and Fossil Energy (FE)
- NNSA Blanket Purchase Agreement (BPA) Contract Vehicles
  - Technical, Engineering and Programmatic Support Services (TEPs) BPA
  - Management, Organizational and Administrative Support Services (MOA) BPA
  - Information Technology (IT) BPA
- EM Consolidated Business Center Small Business Program
- DOE Mentor Protégé Program
- NNSA Field Small Business Program
- Office of Technology Transitions Small Business Programs
- Power Marketing Administrations (PMAs)
- M&O First Tier Small Business Subcontract Awards
- Small Business Voucher Pilot Program
- ChallengeHER – Open Collaboration



Program	FY15 Obligations (\$)
SBIR/STTR	\$206M
NNSA TEPs BPA (2013–15)	\$498M
NNSA MOA BPA	\$30M
NNSA IT BPA	\$50M
EM CBC SB Program	\$285.1M
NNSA Field SB Program	\$223M
PMAs	\$324M
M&O First Tier	\$817M

*"The PMAs are one of the best kept secrets in federal government contracting for small businesses."*

John Hale III  
Director, OSDBU





# OSDBU: We Are Here to Help

## Helpful Links and Resources

Phone: (202) 586-7377

Email: [smallbusiness@hq.doe.gov](mailto:smallbusiness@hq.doe.gov)

Website: [smallbusiness.energy.gov](http://smallbusiness.energy.gov)



### Websites:

[SBA.gov](http://SBA.gov)

[SAM.gov](http://SAM.gov)

[GSA.gov](http://GSA.gov)

[DSBS.SBA.gov](http://DSBS.SBA.gov)

### Conferences:

[DOE Small Business Forum & Expo](#)

### DOE Acquisition Forecast:

[Energy.gov/osdbu/acquisition-forecast](http://Energy.gov/osdbu/acquisition-forecast)



KANSAS CITY 2017  
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**USDOE'17**

**16th Annual Small Business Forum & Expo**  
May 16-18, 2017 Kansas City, MO