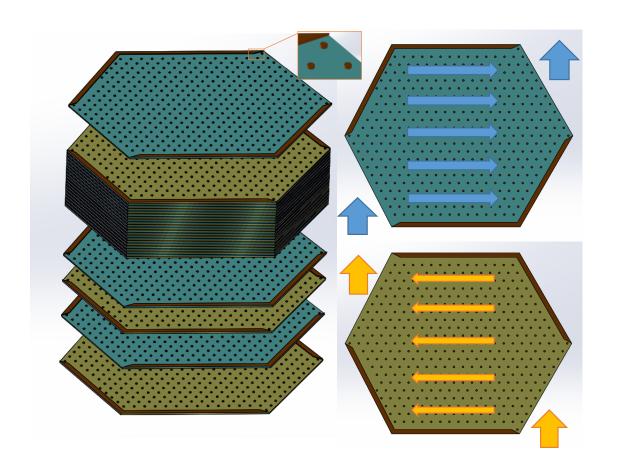
Building-Integrated Heat & Moisture Exchange

2016 Building Technologies Office Peer Review





John Breshears, President
Architectural Applications
jbreshears@architecturalapplications.com

Project Summary

Timeline:

Start date: June 17, 2011

Planned end date: July 27, 2016

Key Milestones

1: Demo. Manufacturing at Target Cost July'16

2: Alternate Design At 8% Lower Cost July'17

3: Assembly w/ 28% Fewer Parts July'17

Key Partners:

Oregon State University-Research Institution

dPoint Technologies-Material Supplier

Boost Consulting LLC - commercialization

BasX Solutions* - production

Hunter Douglas Facades* - sales

Budget:

Tot. Project \$ to Date:

• DOE: \$1288590

• Cost Share: \$878833

Total Project \$: \$3,185,199

• DOE: \$2,047,811

• Cost Share: \$1,137,388

Project Outcome:

The subject is a hybrid HVAC/Building Envelope technology (BTO MYPP Priorities 2.2 & 2.3) demonstrated in prior phases to reduce HVAC-related energy by 25-50%.

The outcome of the current work will be a product manufactured with advanced additive technologies to meet unit cost targets enabling broad market adoption.



^{*}not included in current DOE work scope

Purpose and Objectives

Problem Statement:

The strong benefits of the technology and resulting market demand have been clearly demonstrated in prior phases of this project.

The current Phase IIB proposal will enable this demand to be satisfied through broad market adoption by making this transformational product available at market-competitive prices.

Target Market and Audience:

The target market is owners, developers, designers, and operators of commercial buildings. Within this sector in ASHRAE Climate Zones 1a, 2a, 3a & 4a alone the technology has the potential so reduce energy use by 36% - or 0.85 Quads — below state-of-the-industry ERV products.

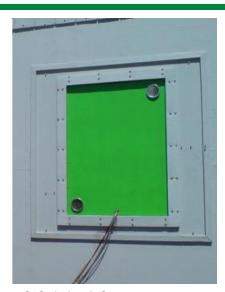


Purpose and Objectives— technology validation history



2010-11 bench-scale (≈1' x 1') arpa-e Berkeley, CA

LBNL MTR trl 4



2011-12 mid-scale (≈3′ x 4′) doe sttr I Berkeley, CA

LBNL dPoint Technologies trl 5



2012-14 full-scale (≈5′ x 12′) doe sttr II Berkeley, CA, Singapore

LBNL dPoint Technologies trl 7



Purpose and Objectives

Impact of Project:

The project output is demonstrated manufacturing of a unit at a target installed cost 48% lower than the current benchmark with equivalent performance. With accelerating market adoption, the installed cost premium of the technology will be further reduced through economies of manufacturing at scale.

This impact is aligned with *BTO MYPP* Sections 2.2 (HVAC/Water Heating/Appliances) and 2.3 (Windows and Building Envelope) which promote the development and deployment of Next Generation Technology tracking both energy performance improvement and installed cost.

TERM	YEAR	INSTALLED COST PREMIUM per SQ. FT. FLOOR	PRIMARY ENERGY SAVINGS	INSTALLED COST PREMIUM PER SQ. FT.	UNITS INSTALLED
Near	2016	1st Generation Manufacturing Methods	35%	\$1.92	8
Intermediate	2018	2nd Generation Manufacturing Methods	35%	\$0.99	100
Long	2020	2nd Generation Manufacturing Methods at Scale	35%	\$0.31	1000+

Project Impact Targets



Approach – techno-economic modeling and cost targets

PRODUCT PRICE TARGET						
(Study for Replacement of Packaged DX VAV System within a Small Office Building)						
Reduced Cooling /Ventilation System Capacity	-\$53,628					
Reduced Ductwork/Distribution	-\$35,752					
Eliminated Spandrel Wall Area	-\$28,600					
NET CAP-EX REDUCTION TO CONVENTIONAL SYSTEM	-\$117,980					
TARGET PRICE FOR COST-NEUTRAL SYSTEM SUBSTITUTION (8 PANELS)	\$14,747.50					

TARGET PRODUCT COMPONENT COSTS						
Exchanger Core	\$1,200					
Balance of System Materials & Labor	\$5,581					
Margin	\$5,764					
Total Price	\$12,545					

3 major steps to meeting Cost Target:

New Exchanger 2 Printed Production Architecture- 2 Process-

Balance of System

long deep channels



short shallow channels

corrugated spacer



printed spacer

many parts



fewer parts



Approach – 1. new exchanger architecture

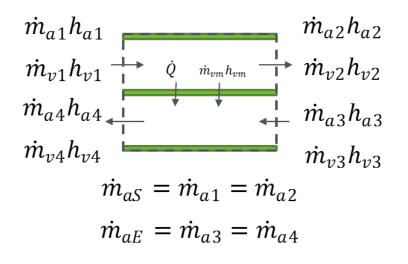
Conservation of mass and energy:

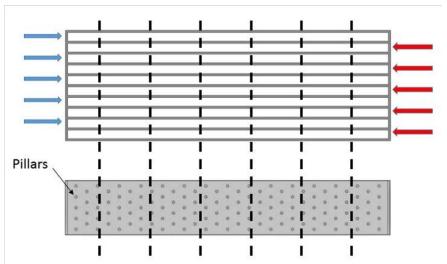
$$0 = \dot{m}_{v1} - \dot{m}_{v2} - \dot{m}_{vm}$$

$$0 = \dot{m}_{v3} - \dot{m}_{v4} + \dot{m}_{vm}$$

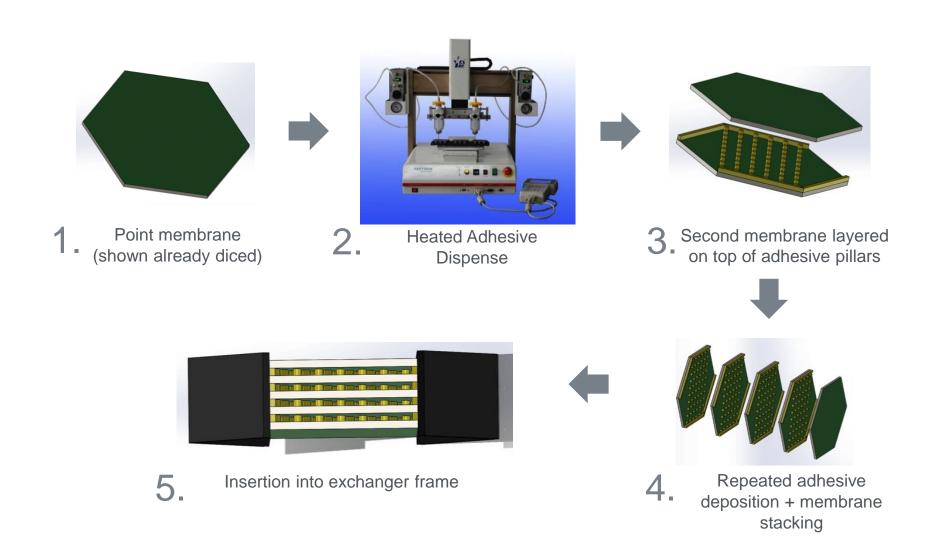
$$0 = -\dot{Q} + \dot{m}_{aS}[(h_{a1} + \omega_1 h_{v1}) - (h_{a2} + \omega_2 h_{v2}) - h_{vm}(\omega_1 - \omega_2)]$$

$$0 = \dot{Q} + \dot{m}_{aE}[(h_{a3} + \omega_3 h_{v3}) - (h_{a4} + \omega_4 h_{v4}) + h_{vm}(\omega_4 - \omega_3)]$$

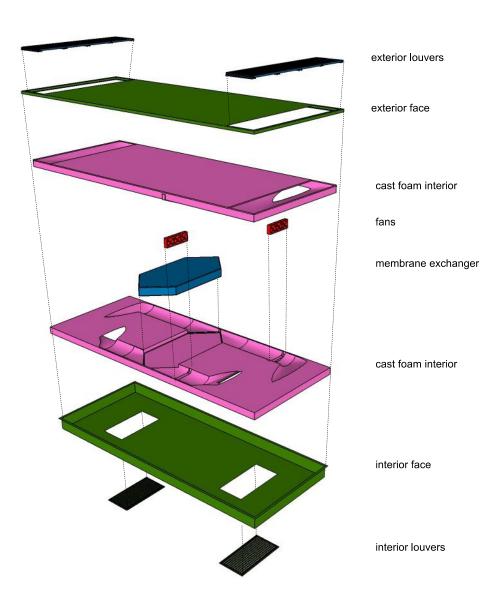




Approach— 2. additively printed spacer process



Approach— 3. balance of system manufacturing



Concept for a formed panel interior.

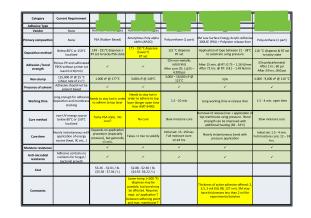
- site-formed or pre-formed
- meets smoke and flame-spread requirements
- provides sufficient thermal insulation levels



Approach

Key Issues:

A. Adhesive Selection



B. Codes and Standards

Smoke & Flame Spread (NFPA 285, UL 1812)

Energy Recovery performance (AHRI 1060)

Intake Location Restrictions (ASHRAE 62.1/62.2)

C. Space Constraints

Membrane span capability vs. adhesive spacing

Fan clearance dimensions vs. acoustics

Intake geometry vs. pressure drop

Assembly thickness vs. commercial envelope systems



Approach

Distinctive Characteristics:

- i. Hybrid, next-generation building product (wall-integrated, high eff.)
- ii. Additive manufacturing process
- iii. Micro-channel membrane exchanger

Accomplishments:

- i. techno-economic models to determine cost targets
- ii. fully discretized numerical model established
- iii. adhesive product and dispensing technology screened and identified (in collaboration with industry)



Progress and Accomplishments

Market Impact:

Acceleration of Impact:

Sales: Sales calls in major US markets (Chicago, Atlanta, San Francisco, Houston)

Sales calls with Hunter Douglas Facades in Singapore, Hong Kong)

Education & Outreach:

Presentations to ≈ 4,000 professionals to date

First product sale, 2015 (first generation product)

Active sales pipeline ≈ 15 live projects

Progress Toward Impact Targets:

rogicss roward impact rangets.									
TERM	YEAR	PRIMARY EN SAVING		INSTALLED (PREMIUM PE FT.	UNITS INSTALLED				
Near	2016	35%	✓	\$1.92	✓	8	13%		
Intermediate	2018	35%	✓	\$0.99	_	100	1		
Long	2020	35%	√	\$0.31		1000+			

in progress



Progress and Accomplishments

Awards/Recognition: Finalist - International Ocean Exchange, 2015

Finalist - Asia-Pacific Clean Energy Summit, 2012

Finalist – NOVA INNOVATION Competition, 2012

Finalist - NREL Industry Growth Forum, 2011

Awardee – ARPA-E BEETIT Program, 2010

Lessons Learned: Performance criteria of adhesive and dispensing are

more limiting than originally anticipated.

(dispense temperature, cure time, peel strength, etc.)



Supply Chain:

a2 connections with materials supplier (3M) to identify adhesives.

OSU connections with contract manufacturing (Hisco, Nordsen) to consult of dispense technology and process.

dPoint Technologies (supplier) input on prior adhesive use and new membrane properties.

BasX Solutions input on efficient balance of system manufacturing.

Sales:

Hunter Douglas Facades integration of technology with industry-standard systems and products



Partners, Subcontractors, and Collaborators:

Oregon State University
Microproducts Breakthrough Institute (MBI)
Project STTR Research Institute





As a part of the Department of Manufacturing, the MBI has a deep expertise in developing cost-effective production methods for micro-channel exchangers and devices. They have a track record of successful low-cost/high efficiency exchanger manufacturing using additive printed approaches.*

*(e.g. cost target achievement for a kidney dialysis membrane exchanger technology marketed by Home Dialysis Plus)



Partners, Subcontractors, and Collaborators:

dPoint Technologies, Inc.



Membrane manufacturer, supplier, and consulting advisors.

BasX Solutions





Hunter Douglas Facades

Sales channel partner, a \$2.6B multinational company.



Boost Consulting

Commercialization consultant with industry experience.





Communications:

Educational Institutions: Stanford University, 2010-15

University of Oregon, 2013

Professional Events Façade Tectonics World Congress, Los Angeles

Ocean Exchange, Savannah

Next Steps and Future Plans:

- 1. Demonstration of manufacturing at target cost (per Milestones)
- Creation of exchanger production line (capital required, used equipment available)
- 3. Complete required product certifications
- 4. Complete 3 additional demonstration installations by 2018
- 5. Build sales pipeline
- 6. Engage partners in global sales & distribution



REFERENCE SLIDES



Project Budget

Current Project Phase	Total Project	Expended To Date
PERSONNEL	\$94,968	\$54,310
TRAVEL	\$8,486	\$301
MATERIALS/SUPPLIES	\$153,820	\$12,920
CONSULTANT (Boost)	\$10,000	\$0
SUBAWARD (OSU)	\$445,758	\$100,782
INDIRECT	\$231,547	\$60,778
TOTAL	\$1,009,999	\$250,778

Variances:

None to date.

Additional Funding:

a2 \$119,975

ONAMI \$ 44,575

Tower Labs \$ 17,000

Budget History								
6/17/2011- FY 2015 (past)			2016 rent)	FY 2017 – 7/27/17 (planned)				
DOE	Cost-share	DOE	Cost-share	DOE	Cost-share			
\$1,137,791	\$858,838	\$504,999	\$139,275	\$505,000	\$139,275			



Project Plan and Schedule

The project plan, with key dates and milestones, is described in the graphic below. A key GO / NO GO milestone is scheduled for late June, 2016 (end of Project Q4), at which time we will have demonstrated the adhesive-printed membrane exchanger process at a cost-feasible target. This milestone should provide a strong basis for success on completing the project objectives.

Project Schedule								
Project Start: 07/28/2015		Comp	Completed Work					
Projected End: 07/27/2017		Active Task (in progress work)						
	•	Milestone/Deliverable (Originally Planned)				ned)		
	•	Milestone/Deliverable (Actual)						
	2015	FY2016 FY2017					7	
Task	Q4 (Jul-Sep)	Q1 (Oct-Dec)	Q2 (Jan-Mar)	Q3 (Apr-Jun)	Q4 (Jul-Sep)	Q1 (Oct-Dec)	Q2 (Jan-Mar)	Q3 (Apr-Jun)
Past Work								
2.1 Governing Exchanger Parameters Characterized								
3.1 Properties of Membrane/Adhesive Spec		•						
3.2 Techno-Economic Models and Targets Established								
Current/Future Work								
1.1 Demonstration of Adhesive Printing & Curing								
1.4 Validation of Multilayer Exchanger Prototype								
2.3 Numerical Validaton of New Exchanger Atchitecture								
4.2 Demonstration of Simplified B.O.S. Production								
4.2 Full Uit Production Field Demonstration								