

UNITED STATES DEPARTMENT OF ENERGY

ELECTRICITY ADVISORY COMMITTEE MEETING

Arlington, Virginia

Thursday, March 26, 2015

## 1 PARTICIPANTS:

2

3 AKE ALMGREN  
4 Orkas Energy Endurance

5

6 WILLIAM BALL  
7 Southern Company

8

9 ANDY BOCHMAN  
10 Idaho National Lab

11

12

13 ANJAN BOSE  
14 Washington State University

15

16 MERWIN BROWN  
17 Institute for Energy & Environment

18

19

20 CAITLIN CALLAGHAN  
21 Office of Electricity Delivery and Energy  
22 Reliability

23

24

25 PAUL CENTOLELLA  
26 Analysis Group

27

28

29 CARLOS COE  
30 Analysis Group

31

32

33 RICHARD COWART  
34 Regulatory Assistance Project

35

36

37 ROBERT CURRY  
38 Charles River Associates

39

40

41 PAUL DE MARTINI  
42 Newport Consulting Group

43

44

45 CLARK GELLINGS  
46 Electric Power Research Institute (EPRI)

47

48

49 TIMOTHY HEIDEL  
50 Advanced Research Projects Agency-Energy

51

52

53 HONORABLE PATRICIA HOFFMAN  
54 Assistant Secretary for Office of Electricity

55

56

57 PAUL HUDSON  
58 Stratus Energy Group

59

60

61 MARK LAUBY  
62 National Rural Electric Cooperative  
63 Association

64

## 1 PARTICIPANTS (CONT'D):

2

KEVIN LYNN  
Office of Energy Efficiency and Renewable  
Energy

4

STEVEN MCMASTER  
Office of Technology Transitions

5

6

DAVID MEYER  
Office of Electricity Delivery and Energy  
Reliability

7

8

GRANGER MORGAN  
Carnegie Mellon, Engineering & Public Policy

9

JEFF MORRIS  
Washington State House of Representatives

10

11

TIMOTHY MOUNT  
Cornell University

12

13

THY NGUYEN  
ICF International

14

15

LYNN ORR  
Undersecretary for Science and Energy

16

17

JOE PALADINO  
Office of Electricity Delivery and Energy  
Reliability

18

19

WILLIAM PARKS  
Office of Electricity Delivery and Energy  
Reliability

20

21

JAMES PEDERSON  
Federal Energy Regulatory Commission

22

23

SONNY POPOWSKY  
EAC Vice Chair

24

25

WANDA REDER  
S&C Electric Company; IEEE

26

27

PAUL ROBERTI  
Rhode Island Public Utilities Commission

28

29

MATTHEW ROSENBAUM  
Office of Electricity Delivery and Energy

30

31

HEATHER SANDERS  
California Independent System Operator

32

33

34

35

36

37

38

39

40

41

## 1 PARTICIPANTS (CONT'D):

2

CHRIS SHELTON  
AES Energy Storage

3

4

PAM SILBERSTEIN  
National Rural Electric Cooperative  
Association

5

6

RAMTEEN SIOSHANSI  
Ohio State University

7

MERRILL SMITH  
Office of Electricity

8

9

MIKE SMITH  
Office of Electricity

10

SAMIR SUCCAR  
ICF International

11

12

ROY THILLY  
Independent

13

JEFFREY TAFT  
Pacific Northwest Natural Laboratory

14

15

MARY BETH TIGHE  
Office of Electricity Delivery and Energy  
Reliability

16

17

DAVID TILL  
Tennessee Valley Authority

18

GORDON VAN WELIE  
Independent System Operator of New England

19

20

DAVID WADE  
EPB Chattanooga

21

JETTA WONG  
Office of Technology Transitions

22

23

ANDREA WAGNER  
ICF International

24

AUDREY ZIBELMAN  
New York Public Service Commission

25

26

CARL ZICHELLA  
Natural Resources Defense Council

27

\* \* \* \* \*

## 1 P R O C E E D I N G S

2 (1:12 p.m.)

3 CHAIRMAN COWART: Good afternoon,  
4 members of the committee, guests, members of the  
5 public. This is an official meeting of an  
6 Advisory Committee of the U.S. Department of  
7 Energy. And as such, everybody should be aware of  
8 the fact that a transcript is being prepared and  
9 will be made public.

10 There is an opportunity for members of  
11 the public to address the committee, and, as  
12 always, there's a signup sheet. Any member of the  
13 public who wishes to address the committee will  
14 have an opportunity to do so at the conclusion of  
15 the meeting tomorrow. And the signup sheet is  
16 located out in the foyer. I've seen a couple of  
17 names on it, so it may be that we will have an  
18 opportunity to hear from people tomorrow  
19 afternoon.

20 We've got a full agenda this afternoon,  
21 and I'd like to just begin by letting us introduce  
22 ourselves -- go around the room and say hello.

1       It's always great to see you when we get here.  
2       And I think this is an unusual meeting. I don't  
3       think there are any brand-new members of the  
4       committee here today. That's pretty unusual,  
5       anyway.

6                       So, let's start down there, with Bob  
7       Curry.

8                       MR. CURRY: My name is Bob Curry. I  
9       was, for six years, a Commissioner in New York,  
10      where my sons ended up on the Electricity Advisory  
11      Committee at the DOE, where I still sit. I'm more  
12      associated now with SolarCity and its  
13      participation in the rev and coming into New York  
14      in the East. So, I continue to bring slightly  
15      different perspectives to everything I can get my  
16      hands on. Thanks.

17                      MR. THILLY: Roy Thilly -- I ran an  
18      electric utility owned by 51 communities in  
19      Wisconsin, Michigan, and Iowa. I'm retired. I  
20      sit on the NERC Board, but I am not here on behalf  
21      of NERC. And I cochaired the Eastern  
22      Interconnection Planning Collaborative on behalf

1 of DOE.

2 MR. HUDSON: Afternoon, everyone. I'm  
3 Paul Hudson. I spent five years as Chair of the  
4 Texas Public Utility Commission, and run a little  
5 ERCOT-focused consulting firm these days.

6 MR. SIOSHANSI: Ramteen Sioshansi - I am  
7 a Professor of Industrial Engineering and  
8 Operations Research at Ohio State University.

9 MS. SILBERSTEIN: Pam Silberstein, Power  
10 Supply Counsel with NRECA -- glad to welcome you  
11 all to Arlington.

12 MR. BALL: I'm Billy Ball, Chief  
13 Transmission Officer at the Southern Company.

14 MR. COE: Hi. My name is Carlos Coe.  
15 I'm with a renewal energy company called  
16 Millennium Energy.

17 MR. ALMGREN: Ake Almgren -- ORKAS Inc.  
18 I'm also on the Board of PJM and Active Power.

19 MR. CENTOLELLA: Paul Centolella -- I'm  
20 a former Commissioner from Ohio and longtime  
21 energy consultant. I have my own small consulting  
22 company, Paul Centolella & Associates. Despite

1       what that says, that's my principal affiliation.  
2       I do still have an affiliate agreement with  
3       Analysis Group, and have been on this committee  
4       for a while now. So, pleasure to be here.

5               MR. TILL: I'm David Till. I'm with the  
6       Tennessee Valley Authority.

7               MR. GELLINGS: I'm Clark Gellings. I'm  
8       a Fellow with the Electric Power Research  
9       Institute.

10              MS. REDER: Wanda Reder -- I'm with S&C  
11       Electric Company as the Chief Strategy Officer,  
12       and I'm a member of the IEEE Board.

13              MR. POPOWSKY: Hi. I'm Sonny Popowsky.  
14       I was the Consumer Advocate of Pennsylvania for  
15       many years, and now I'm the Vice Chair of the EAC.

16              CHAIRMAN COWART: Richard Cowart --  
17       previously, the Chair of the Vermont Public  
18       Service Board, and for the past 13 years, a  
19       principal at the Regulatory Assistance Project,  
20       and Chair of the EAC.

21              MS. HOFFMAN: Pat Hoffman, Assistant  
22       Secretary for OE.



1                   MR. MEYER: David Meyer. I'm in the  
2 Office of Electricity, under Pat.

3                   MR. ROSENBAUM: Matt Rosenbaum, also  
4 with Department of Energy Office of Electricity.

5                   MR. PARKS: Bill Parks. I'm with DOE,  
6 and I'm going to talk about grid modernization  
7 today.

8                   MR. BOSE: Anjan Bose, from Washington  
9 State University. I'm a Professor of Electrical  
10 Engineering.

11                   MR. LAUBY:: Mark Lauby, NERC.

12                   MR. MORGAN: Granger Morgan, from  
13 Carnegie Mellon University.

14                   MR. MORRIS: Representative Jeff Morris,  
15 with the Washington State House of  
16 Representatives.

17                   MR. MOUNT: Tim Mount, Professor  
18 Emeritus of Applied Economics, from Cornell.

19                   MR. ZICHELLA: Carl Zichella, Natural  
20 Resources Defense Council.

21                   MS. ZIBELMAN: Audrey Zibelman, Chair of  
22 the New York Public Service Commission.

1                   MR. VAN WELIE:  Gordon van Welie, ISO  
2                   New England.

3                   MS. SANDERS:  Heather Sanders,  
4                   California ISO.

5                   MR. ROBERTI:  Paul Roberti.  I'm a  
6                   Commissioner at the Rhode Island Public Utilities  
7                   Commission.

8                   MR. SHELTON:  Chris Shelton, from the  
9                   AES Corporation.

10                  CHAIRMAN COWART:  All right.  Thanks,  
11                  everybody.  As usual, we like to begin our  
12                  meetings by hearing from Pat Hoffman (inaudible)  
13                  turn it over to you.

14                  MS. HOFFMAN:  Okay, I thought I'd give  
15                  you an update, but first things first.  The QER  
16                  has not come out yet.  It should come out in a  
17                  couple weeks.  But things are busy.

18                  I think, as some of us have talked right  
19                  before this meeting -- but for the record -- there  
20                  isn't a lack of things to do in the electric  
21                  sector; a lot of things dynamically happening at  
22                  the states internal to the Department -- a lot of

1 coordinating that's going on. We're trying to  
2 really focus on some of the priorities in which we  
3 can help the industry advance and evolve in the  
4 grid modernization space.

5           We have been looking at opportunities to  
6 really focus on the engineering of the system such  
7 that we can better define some of the system  
8 requirements, and what some of the needs and  
9 opportunities are for advancements -- whether it's  
10 at the transmission level or at the distribution  
11 level. So, some of our activities have been  
12 primarily supporting the QTR, which is the  
13 Quadrennial Technology Review, the QRE, which is  
14 the policy annex to that, but also spending some  
15 other parts of our time really thinking about,  
16 what should the distribution system components  
17 have, as we move forward? And I know we'll talk  
18 about that as part of the meetings today.

19           I would say the biggest challenges is  
20 more time and resources. Some of the  
21 conversations we've had really focuses us on how  
22 much resource you really -- as you look at,

1       whether it's New York or California, how much time  
2       has to be spent in helping analyze the system, but  
3       analyzing the different architectures. I know  
4       that PNNL's here; is going to talk about some of  
5       the architectures.

6                 But it's not easy space right now.  
7       There's a lot of influences that are hitting the  
8       electric sector. There is a lot of needs. There  
9       is a lot of uncertainty. And so how do we  
10      continue to move forward as an industry, given all  
11      the different constraints that are current on  
12      that?

13                And then you also have, on top of that,  
14      just the whole set of cyber security and physical  
15      security issues. So, we're spending a lot of time  
16      trying to keep our hands in different buckets, but  
17      also pay attention to different needs and what  
18      some of those opportunities are.

19                With the other thing that I guess I will  
20      tell us is, as we're getting to the closure or the  
21      wrap-up of the Recovery Act programs, I'm really  
22      pleased with some of the success stories that have

1       come out, and the cost/benefit analysis, and the  
2       hard work that everybody has put together from day  
3       one on the Recovery Act when we had an RFI to say,  
4       hey, we want to really look at investing \$4.5  
5       billion in the electric sector. You know, how do  
6       we really do that from a cost-effective -- but yet  
7       open the door from an IT space, and a sensing, and  
8       measurement, and technology space?

9               And I've seen a lot of advancements in  
10       that area. And so it's really pleasing, as we hit  
11       the October and September timeframe, to look at  
12       even some of the analysis that's been done on the  
13       interconnection level, some of the advancements on  
14       the distribution system, the deployment of the  
15       synchrophasors -- a lot of innovation, I think,  
16       that has come across, and some catalyzation in the  
17       industry itself. So, I really appreciate that.

18               Some of the needs, really, that I have  
19       is, once the QER comes out, we'll probably sit  
20       down and talk through a set of recommendations.  
21       Bill's going to talk about the Grid Lab  
22       Consortium. I really would like your advice on

1 probably some priorities moving forward, because  
2 there is so many things to do in this space. What  
3 do you see as the highest priorities?

4 The other thing is, probably a  
5 constructive conversation. I really appreciated  
6 this committee being the grounds in which we  
7 actually can have a very constructive debate  
8 around topics, so that we can actually show the  
9 transparency of the different sides of an issue --  
10 of what's being either debated in industry or  
11 happening out there. So, we'll continue to push  
12 topics forward on this committee where we want  
13 some transparency, and we want to have that  
14 constructive discussion.

15 So, I'm sorry I interrupted the flow.  
16 Did I interrupt the -- okay.

17 CHAIRMAN COWART: No, you were the flow.

18 MS. HOFFMAN: Okay. All right. I  
19 wasn't sure. I was like, okay, did I interrupt --  
20 did I jump forward? But that's what my priorities  
21 are. And then, as other things come up during the  
22 meeting, we can talk about those, going forward.

1                   Okay, thank you.

2                   CHAIRMAN COWART: Are there any  
3                   questions for Pat Hoffman, following up on that?  
4                   Carl?

5                   MR. ZICHELLA: Pat, the QER's coming out  
6                   in a few weeks, you said. What's the timeline on  
7                   the QTR?

8                   MS. HOFFMAN: I think the timeline on  
9                   the QTR is -- we're going to have a Capstone  
10                  Summit, like, the third week in April, and then  
11                  the QTR will be finalized after that. So, you're  
12                  probably looking at May for the QTR.

13                  CHAIRMAN COWART: I'm noticing that Lynn  
14                  Orr is not here as the next speaker on this  
15                  agenda, but I think he's on his way. And so I  
16                  think we'll turn to Bill Parks.

17                  MR. PARKS: (inaudible) to join me up  
18                  here, just for a second.

19                  I'd like this to be a little more of a  
20                  discussion. So, I have slides. I'll walk through  
21                  them, but the intent here is, there's several  
22                  things that we're asking you to engage in, and

1 we'll put those at the end as we go through.

2 We wanted to give you an idea of what  
3 we're doing, and get your advice. And, also,  
4 we've tried to assign roles to you, a little bit,  
5 and how appropriate it is, and how you react to  
6 that. Next slide, please. I don't have the  
7 clicker up here.

8 So, let me just take a minute and say  
9 that I am -- we formed a Grid Modernization  
10 Laboratory Consortium between DOE and 14 of the  
11 national labs, to look and to try to align  
12 activities on grid. And I am the DOE Chair of  
13 that, and Kevin Lynn is the Vice Chair of DOE, and  
14 Carl Imhoff leads the laboratory group in this  
15 area. So, all three of us are engaged constantly  
16 at trying to make this.

17 And the Secretary in the FY16 budget  
18 process -- which started a year ago -- identified  
19 several cross-cut areas, which I'm sure Dr. Orr  
20 will refer to. And one of them was the grid  
21 modernization, and that request went into the Hill  
22 at \$350 million -- so a significant increase in



1 grid-related activities for the Department.

2 And what this is intended to do is align  
3 all grid activities that are happening -- so  
4 especially in the applied programs, OE and EE,  
5 with EPSA and the policy world being also part of  
6 the core of this. And then ARPA-E -- Tim Heidel's  
7 here -- and the Office of Science operate  
8 differently, but have links back into us and  
9 coordination with activities that are going on.

10 So, the idea is to align everything we  
11 have in the Department, and everything we have at  
12 the labs, and the grid space as a critical  
13 activity area. So, it's a tremendous opportunity,  
14 I think, for us at DOE to get as much aligned as  
15 possible, and also to align our activities and our  
16 partnerships with the outside world.

17 This was stood up officially, the Lab  
18 Consortium, October 30th, between DOE and, again,  
19 14 national labs. We have teams that I'll refer  
20 to in a couple minutes from the labs, so we're  
21 putting a significant effort into this.

22 What we've been asked to do this year is

1       develop a multiyear program plan, and I'm going to  
2       just sketch that out a little bit for you, and  
3       come back to some questions on it -- and then to  
4       align lab activities across the labs, looking at  
5       both their expertise and their regional placement  
6       -- because, as many of you live everyday, the  
7       regionality in the grid space is an important  
8       consideration. So, we want to take advantage of  
9       that regional opportunity and expertise, and lay  
10      that out.

11                 And just an example of that -- we have  
12      Brookhaven in this -- and with all the activities  
13      going on in New York, it's, how can we help New  
14      York, help Brookhaven? That's leading, for  
15      example, the smart grid activity in New York --  
16      and have access back into their brother labs, into  
17      what's going on. So, give more support to the  
18      idea of whatever and whichever state or region is  
19      asking for opportunity. And there's examples  
20      across the country of that kind of activity.

21                 And then it's also important that we ask  
22      the lab -- say, hey, take a look for us; what is

1 DOE spending? And it's around \$100 million in  
2 FY15 this fiscal year, but there's also an  
3 additional \$100 million in work for others, in  
4 activities that they're doing with states, that  
5 they're doing through, you know, lab funds. So,  
6 there's a couple hundred million dollars directly  
7 in this consortium activity that we are trying to  
8 align, and make sure it is really getting maximum  
9 bang for the buck -- and avoid duplication and  
10 things like that.

11 So, the other major thing that we're  
12 asked to do is to recommend to the DOE programs --  
13 whether it's the solar program, or the smart grid  
14 program, or storage, or the buildings activity --  
15 activities that we think align this in a way that  
16 we're going to talk about in a few minutes, and  
17 really create one overall DOE major operating plan  
18 on grid activities. So, that's a major, major  
19 activity for us and a change of operation -- how  
20 we run today. Next slide.

21 This is how the consortium was put  
22 together, and it's a busy slide. So, the red

1 boxes are DOE. This is chaired by Dr. Orr. Pat  
2 sits on this board. Thank you, sir. And Dave  
3 Danielson, from EE, and Melanie Kenderdine sit on  
4 this. So, they're the principals and the  
5 executive committee. And we met last week, for  
6 example.

7 We also have, on the left-hand side, a  
8 joint planning. That's a legal way for us to  
9 involve two of the lab directors, speaking for the  
10 labs. They can't do, by law, the fiscal aspects,  
11 so we have to separate out the fiscal activities  
12 and prioritization from the other activities, and  
13 that's the way we did that. Kevin and I are the  
14 leads for DOE. Carl's the lead -- and Brian  
15 Hannigan, at NREL, for the labs.

16 We have six activities. Don't try to  
17 strain your eyes and read what's in the boxes.  
18 I'm going to show you in a minute a little bit  
19 about that. But if you look, the second box on  
20 the left-hand side is the EAC. And what we'd like  
21 -- and this was teed up a little bit in some  
22 conversations through David Meyer's efforts -- and

1        what we'd like to ask is, is there a subcommittee,  
2        or some activity, or some way that the EAC can  
3        look at this and advise us overall?

4                    We're going to also include advisement  
5        within the six major thrust areas that we've  
6        picked out -- and at that level, working through  
7        laboratories -- but we're looking at a big  
8        picture. And is this the right group, and can  
9        this -- and that was our suggestion, that we would  
10       want to tie that up, and see if we could get that  
11       role.

12                   This middle green area represents kind  
13        of our core consortium leadership. It's our  
14        program managers (inaudible) secretaries  
15        responsible for the grid-related programs across  
16        those offices I mentioned -- OEEE, EPSA -- and  
17        through the grid tech team, into ARPA-E, into Office  
18        of Science, into NE and FE.

19                   And in addition to that -- so we've met  
20        as a group, as well, over this, and the primary  
21        work since being stood up October 30th is to work  
22        on -- we have a draft MYPP. And I'll talk about

1       that again in a minute, as well.

2                   Anything you guys would add to this so  
3       far -- Kevin or Carl?

4                   So, this is a snapshot of the labs and  
5       the people engaged. Like I said, we've stood this  
6       up pretty hard, and taken it seriously. We have  
7       the six major areas that I'll talk to in a second,  
8       but these teams cut across a representation in a  
9       number of the labs, in all six of them. And we've  
10      reached even into AIMS, and to Savannah River, and  
11      others that, historically, you don't think about  
12      have experience.

13                   But what we've found is, we said, not  
14      only think about where you have expertise today --  
15      traditional programs at NREL, and Sandia, and Oak  
16      Ridge, and PNNL -- but think about what's  
17      emerging. What are the areas that are emerging  
18      that we have some expertise, and linkages that we  
19      don't normally think about, and how do we grow  
20      that next generation of expertise within the lab  
21      structure?

22                   So, there's a longer-term cultural

1 aspect to this, as well, not just, let's go tackle  
2 the nearest thing. How do we create that body of  
3 expertise for the next generation of things?

4 Because, as we all know, this is going to be a  
5 longer-term activity -- to modernize the grid.

6 What I wanted to do with this slide is  
7 just kind of connect very loosely, without getting  
8 into too much trouble, the QER, the QTR, and what  
9 we're doing. So, the QER is looking at the  
10 national energy need across the board. And, as  
11 Pat mentioned, the QTR is looking at, what are the  
12 R&D gaps with the technology needs within this  
13 space -- of which electricity is a subset of this?  
14 We're focused on electricity. This Multi-Year  
15 Program Plan is focused on electricity.

16 And we're laying out these six areas,  
17 which I keep promising I'm going to get to, and  
18 the task associated with that. So, when you see  
19 the draft, we've got about 145 tasks currently in  
20 the draft that we have. It's undergoing review  
21 internally, and we're hoping in the next 10 days,  
22 14 days, that we would release that in some

1 capacity for you guys to look at and comment on.  
2 And we're holding a workshop April 22nd, 23rd here  
3 in D.C. to talk about it, and to get more input  
4 from the private sector and all the affected  
5 stakeholders.

6 And how that all lines up on the end is,  
7 how do we execute our programs? And so it doesn't  
8 mean that we're going to replace in every program,  
9 and do everything through the laboratories, by any  
10 means. It says "use the labs where it makes sense  
11 to use the labs, do the business that you do  
12 through (inaudible) direct, you know, partnership  
13 with industries or creators. Do the work with  
14 universities the same way you do them." You know,  
15 if anything, let's have better, tighter alignment  
16 among all that activity, but let's not take away  
17 the tools we have to get work done, and to get the  
18 right work done.

19 And, indeed, if you look at the FY16  
20 budget submission, it includes increased work in  
21 the institutional space with states, as an  
22 example. And so we would look at, how can the



1 labs help inform and support both states, and  
2 regions, and DOE in that process, as an example?

3 So, the six areas that we've talked  
4 about -- and I think we talked a little bit about  
5 these last time -- and kind of focused on sensing  
6 and measurement, devices and integrated systems,  
7 systems operations and power flow, design and  
8 planning tools, security and resilience, and  
9 institutional support.

10 And so if you look at the last two, you  
11 know, and then the first four, it's how do you  
12 create the visualization tools? How do you hook,  
13 at the distribution level, all the devices  
14 together? How do you have interoperability? How  
15 do you have security throughout the thing? What  
16 are the regulatory and policy issues that need to  
17 be informed by what's happening in the technology  
18 world and vice versa. You know, that's really the  
19 interface that we're looking for and the  
20 institutional space.

21 How can we create better planning,  
22 operational, and decision-making tools -- kind of

1 a platform -- one of the basic platforms and  
2 frameworks that we need, whether it's grid  
3 architecture or, you know, modeling design in a  
4 new world where you can have, at a distribution  
5 level, millions more data points that somebody is  
6 paying attention to in some manner?

7           And what are the possible arrangements  
8 that you want to think about, and the connectivity  
9 that you want to think about, so you don't have to  
10 invest piecemeal in everything as a state or as a  
11 region, and not think about this more holistic  
12 framework?

13           And what can DOE do and the labs do to  
14 kind of help set that stage, and help facilitate  
15 that kind of discussion?

16           So, in addition to those six that we  
17 looked at -- which have outcomes and targets that  
18 will be in MYPP -- we've said, at the end of the  
19 day, we want to really be able to show outputs  
20 from each other's activities over a five- year  
21 period; in addition, some cross-cutting outputs,  
22 because these six things are not parallel in

1 separate entities, anymore than the programs that  
2 are working in this space are parallel and totally  
3 separate entities. There are integration themes.  
4 And you guys can have this presentation if you  
5 want.

6           And so we've kind of targeted -- and the  
7 question that we want to pose in the April meeting  
8 and to you is, we've kind of picked three. And  
9 we've kind of picked the outputs from what we  
10 would actually demonstrate in conjunction, in  
11 partnership with the stakeholders, and what kind  
12 of outcomes we'll talk about on the next slide  
13 that we might be able to affect or really see in  
14 the longer term, on a national scale.

15           So, the first one is lien reserve margin  
16 grid operations. How do we think about operating  
17 this system with less reserve margin safely? You  
18 know, no impact on our liability, but taking  
19 advantage of more demand response, of more  
20 distribution -- you know, the fact that you've got  
21 all this distribution asset, and you can do more  
22 on the load side than you could in the past -- how

1 do you really affect that, and bring that into  
2 play in a safe, secure, and reliable manner? And  
3 that's really what that group is targeted at  
4 doing. And what is that fundamental architecture  
5 or design of the system that you want?

6           The second one is, recognizing that  
7 we're going to go for more decentralized control,  
8 how do we get clean, resilient distribution  
9 feeders? What do they look like in the future?  
10 What don't they have today? How do we get -- how  
11 far do we have to take visibility into the  
12 distribution system to really operate it the way  
13 we want to? It could be operated to give  
14 consumers choice, to give consumers participation,  
15 and to really have, still, a reliable, safe,  
16 secure, affordable system, and use some of the  
17 attributes in it.

18           And lastly, the third one is, how do we  
19 tie grad planning and analysis so people can make  
20 better decisions, more informed decisions? So,  
21 I'll just give an example of that -- would be  
22 electricity storage. You know, when we were

1 working with Hawaii -- or in California and other  
2 places -- people are picking numbers of how much  
3 storage to put in. How good are those numbers  
4 that they're -- it's a high-cost, you know, item,  
5 as an example.

6           So, you know, can we be better and  
7 smarter about, what's the total impact? If you  
8 take a look at this as an integrated system, can  
9 you take advantage of other things? And the way  
10 that storage -- whether it's at FERC level or at  
11 state level -- is given credit for what it can  
12 provide to the grid also needs to be looked at  
13 from the institutional side. Decisions should not  
14 be made; it's just voltage, you know, stability.  
15 It's just frequency response, or it's just, you  
16 know, VAR control. It needs to be, what does  
17 something give to the grid, and how do you take  
18 advantage of the multiple attributes that it has  
19 to bring that, and then value it accordingly?

20           And I think people, you know -- we're  
21 guilty of this, and everyone else is -- making the  
22 best decisions with the best information we have

1       today. But how can we get ahead of this curve a  
2       little bit, and really understand the impact of  
3       the decisions that we're making? And that's  
4       really what we want to do.

5               So, we took a shot and said, okay, if we  
6       weren't able to do this, then the outcome that we  
7       would effect -- of which the DOE dollars of  
8       participation, the lab dollars -- would be  
9       targeted, but could not achieve by themselves,  
10      without the private sector, without the utilities  
11      sector, without the vendors, and everyone else.

12             And these are the kind of things that we  
13      thought we could shoot for. And we think they're  
14      directionally correct. The 10-percent reduction,  
15      the economic cost to power outages -- 33-percent  
16      decrease in the cost-reserve margins, and  
17      50-percent cost in the cost of integration at the  
18      distribution level of all (inaudible)  
19      technologies.

20             Those are pretty aggressive, we think.  
21      And we argued about, you know, are those the right  
22      numbers -- with different numbers? And we'll be

1 glad to enter into those discussions -- and build  
2 some case and at a first shot of, you know, we  
3 could impact \$7 billion a year in budget, and we  
4 could improve the grid operations if we were to do  
5 that.

6 It'll also ensure that we have a  
7 flexible platform for innovation in the grid, and  
8 that's another key thing that we want to develop.

9 So, in a nutshell, that's kind of what  
10 we're after. You know, we've got 100-some pages  
11 MYPP that we want -- it kind of lays out the case  
12 for us -- and we want opinions about. Is it  
13 valid? Where are the holes? What makes sense?  
14 Are there better targets? They're all inputs that  
15 we're looking for.

16 So, the questions the three of us would  
17 like to pose to you is, what role do you think the  
18 EAC can best play, and how should it be structured  
19 -- if there is, indeed, a role? And should you,  
20 indeed, comment on MYPP? I'd like to open it up  
21 for discussion.

22 CHAIRMAN COWART: Thanks very much.

1 Committee members all know this. When you want to  
2 speak, please put your card up, and I'll try to  
3 keep track of who's been up the longest. I think  
4 Granger --

5 MR. MORGAN: I'm not going to answer  
6 your questions immediately, but I just want to say  
7 what I think I may have said last time, which is,  
8 I don't think we know the cost of disruption to,  
9 say, a factor of two. So, I don't know how I'd  
10 observe that I've got a 10-percent reduction in  
11 the cost of reduction. And I have some thoughts  
12 about how you might refine those numbers, but the  
13 existing literature that I've looked through  
14 fairly carefully recently is pretty awful.

15 MR. PARKS: We would agree. And we  
16 think what we're going to have to do is create the  
17 indices that we're going to measure against,  
18 because we're not sure that they exist in totality  
19 today. So, one of the things we want to do early  
20 on is, how can we get at those -- what are the  
21 baselines today, and what is a legitimate set of  
22 baselines? And it may be a multifaceted set of



1 indices that we have to use to even get at  
2 something realistic, from our viewpoint.

3 Carl and Kevin, would you add anything  
4 to that?

5 CHAIRMAN COWART: Carl?

6 MR. ZICHELLA: Yeah, I just had a  
7 question about things that you're looking in your  
8 inputs -- if you could go back one slide, that  
9 would be great.

10 I notice -- the one you were just  
11 talking, with the percentages --

12 MR. PARKS: I'm sorry (inaudible).

13 MR. ZICHELLA: There you go. I noticed  
14 that you don't have any environmental performance  
15 indicators there. Given that we're in the midst  
16 of a very profound transition, being driven in  
17 part by our greenhouse gas emissions policy,  
18 requiring all states to take action, it very much  
19 affects the grid. And we have long-term goals.  
20 We have trajectories we're trying to get on here.  
21 It seems like one of those targets ought to be  
22 related to those environmental performance

1 targets.

2 MR. PARKS: So, thanks for bringing that  
3 up, because for trying to be brief, I may have  
4 left a little too much out of the gaps.

5 We have five attributes we're going  
6 after. Let's see if I can get them right -- need  
7 help -- clean is one of them, affordable,  
8 reliable, safe, secure kind of fits in one,  
9 because innovative is a fourth. And I'm going to  
10 miss -- no, secure is the last one, I think -- is  
11 it? Flexible -- sorry.

12 So, clean is in there. There's the  
13 President's goal that he has. We, of course,  
14 don't have an overall arching national agreed-upon  
15 goal for this. So, we went ahead in the direction  
16 of clean. All of the above strategy is clearly  
17 stated by the President and the Secretary, and is  
18 embedded in what we're looking at.

19 MR. ZICHELLA: Great. It would be nice  
20 to have, you know, sort of a target that jived  
21 with those goals.

22 MR. PARKS: We have that slide. We

1 embedded -- message received. We embedded -- it's  
2 a case of how to measure, and what's the balance  
3 points of all of those things, right? And we  
4 would argue that that's going to be, for the  
5 foreseeable future, regionally balanced -- because  
6 you're not going to see a consistent, 50-state,  
7 agreed-upon in this five-year timeframe that we're  
8 looking at. We'd have no indication of that.

9 MS. SANDERS: (inaudible).

10 MR. PARKS: Yeah, please.

11 MR. LYNN: So, I mean, I think it's a  
12 good point. I think we see it -- and I think Bill  
13 said this while -- we have tried to call it out,  
14 but we also see it pretty well in that 33-percent  
15 decrease in the cost of reserve margins. I think,  
16 you know, you put more wind and solar -- you're  
17 going to have to increase some of the reserve  
18 margins. We see that as a big piece of that.

19 You know, in terms of the 50-percent cut  
20 in the cost of DR integration, I think that all of  
21 the above strategy -- that covers the all of the  
22 above strategy, which is good, but, as we all

1 know, solar and wind -- you know, specifically  
2 solar on the DR side, as far as the one that's  
3 making the inroads the fastest -- and so I think  
4 that's -- I think you can look and see it covered  
5 in that particular bullet, as well.

6 CHAIRMAN COWART: Chris?

7 MR. SHELTON: Sure. On that last point,  
8 I think, you know, all 50 states are dealing with,  
9 you know, EPA rules, as we -- I mean, it's sort of  
10 the elephant in the room, I guess. But that's  
11 very known, and it's present now, and a lot of  
12 people are being mobilized to deal with it. So,  
13 it seems like it would be helpful to, you know,  
14 inform indirectly, I guess, those activities. I  
15 know it wouldn't be directly linked or directly  
16 associated.

17 But the comments that I actually wanted  
18 to have were about -- I think it's great. I  
19 support it. And I think -- I had a question  
20 about, how does this interface with RPE activities  
21 or inform them in any way? And that was one  
22 question.

1           The other is, are you going to be taking  
2           a holistic architecture view of the electric  
3           system as part of these activities? I see you  
4           have one stream that seemed like it might, but I  
5           would encourage that that doesn't get lost,  
6           because it's come through a lot of papers from the  
7           EAC over the last few years. So, it's been --  
8           we've been hitting that note over and over again  
9           here.

10           MR. PARKS: So, let me turn those -- and  
11           then -- for a reason. So, the architecture is a  
12           major piece. You'll see that jump out in this.  
13           There's activity. And the answers to both the  
14           previous question and this one -- we can't get  
15           ahead of the QER and the QTR, so bear with us a  
16           little bit on timing of everything.

17           But the points are absolutely valid, and  
18           we agree with those points. And I think you will  
19           see -- you know, there was -- GridWise  
20           Architecture Alliance helped the QER process in  
21           the last year, and I think you will see a  
22           continuance -- alignment of those activities, and

1 activities that we're doing, and that they have  
2 regional presence and outreach last year. I think  
3 you'll see that continue, as well.

4 So, that alignment continues, and we are  
5 trying to stay as aligned as possible with the  
6 QER, and QTR, and this activity. So, I think when  
7 you see that whole suite of things, you will see  
8 better definition of some of these topics, if you  
9 will.

10 And then Tim Heidel from ARPA-E is here,  
11 and I'll just ask him to speak in a minute, but  
12 I'll give him a second to collect his thoughts.

13 What we've done since ARPA-E formed is  
14 had a continuing -- a bunch of dialogue. And Tim  
15 sits on this (inaudible) activity, and follows  
16 things, and advises us. And he also asks politely  
17 -- includes us in things like his project reviews  
18 on GENI and that type of thing. So, we  
19 participate in that.

20 So, there's shared information back and  
21 forth. We each have a role, and we're cognizant  
22 of how the handoffs should occur. And we're

1 hoping that this process, as the QTR does, helps  
2 that handoff process better between RPE and the  
3 applied programs. But it's something we continue  
4 to work on.

5 Tim, is there anything you would add to  
6 that?

7 MR. HEIDEL: I'll come back to this in  
8 my discussion this afternoon, I think. You know,  
9 one of the things I'm going to raise is that  
10 ARPA-E plays a role at the very early stage of,  
11 let's prove a concept is possible. Proof of  
12 concept is the outcome. And yet, there's a  
13 tremendous amount of work that needs to be done  
14 after that initial proof of concept, to actually  
15 get something into industrial use.

16 And I think that I'm looking at -- this  
17 plan is, really -- the drafts I've seen and the  
18 discussions we've had -- a major part of this is  
19 actually pulling through from where we're leaving  
20 off with some of our earlier programs, picking it  
21 up, and continuing that work. So, I'm really  
22 excited about this, and I think that we've been

1 staying reasonably well aligned.

2 MR. SHELTON: That's great. I think  
3 it's a virtuous circle. So, I mean, if the  
4 what-ifs here and the visioning from an  
5 architecture activity point to new areas that need  
6 to be validated, then ARPA-E can mobilize industry  
7 to do that, and then it feeds the next cycle. So,  
8 I think it's really great.

9 MR. PARKS: Okay.

10 CHAIRMAN COWART: Audrey?

11 MS. ZIBELMAN: So, I also think this is  
12 a great concept -- I think particularly getting  
13 the alignment of the labs with these objectives,  
14 and so that we could all sort of have a very focus  
15 of, what are we going to work on?

16 I think, though, to build on the other  
17 comments, what probably -- and to be sort of a way  
18 of us thinking about this -- is that we are going  
19 to be, in the next five to ten years, you know --  
20 and the states are looking at, how are they going  
21 to meet the 111(d) obligations, and how are we  
22 going to maintain reliability -- with the ideas



1       that we're going to have a system that's going to  
2       look very different and have very different  
3       resources, but we want to do so in such a way as  
4       to achieve certain objectives.

5                   And that some of these goals -- and  
6       Gordon's just whispering in my ear, and I think  
7       it's absolutely right -- is the idea we can't  
8       control everything. But if we could focus on, you  
9       know, how do we reduce the costs of integrating DR  
10      by 50 percent? So, it's not as if these are the  
11      outcomes you're going to achieve; rather, the  
12      focus will be making certain that the studies are  
13      there, the technologies are there to allow us to  
14      achieve these objectives.

15                   So, we can start saying, we're going to  
16      achieve 111(d), and cut power costs, and improve  
17      reliability.

18                   MR. PARKS: Exactly right. That's what  
19      we're hoping to see from the states and the  
20      private sector.

21                   MS. ZIBELMAN: So, with that, kind of  
22      just the real question is, how do you feel --

1       because you guys have been talking about it --  
2       that the EAC could be most helpful, from your  
3       perspective, and, you know, what role you would  
4       see we could play?

5                   MR. PARKS: I'll start that, and ask my  
6       colleagues to also respond. I think, as we  
7       indicated in the earlier side, having a subgroup  
8       of the EAC advise, kind of as a total-picture  
9       level of the connectivity of this, both within  
10      what we're doing and the connectivity back to the  
11      states, and regions, and private sector would be  
12      helpful.

13                   This group represents a nice  
14      cross-blend, so it's getting those perspectives,  
15      and, really, advice on how to move forward is the  
16      number-one thing that we would like. It would  
17      truly be helpful to have you look at the MYPP and  
18      comment on it within the rules of EAC engagement.

19                   CHAIRMAN COWART: Mr. Parks, thank you  
20      very much. And I think I'd like to return to this  
21      conversation, because we may have more comments on  
22      this exact point. But Dr. Orr is on a very tight

1 schedule, and we're going to flip it to him --

2 MR. PARKS: I yield the floor.

3 CHAIRMAN COWART: -- and then come back  
4 to this.

5 MS. HOFFMAN: So, I'd just like the  
6 honor and pleasure to introduce Dr. Orr. He  
7 joined the Department -- what, you're on your --

8 DR. ORR: Three months.

9 MS. HOFFMAN: Three months -- a whole  
10 three months and two hearings under your belt.

11 DR. ORR: No, more than --

12 MS. HOFFMAN: More than that -- okay.  
13 So, well- seasoned at this point in time -- but  
14 want to say that it is a great honor to work for  
15 Dr. Orr. He's done a great job in bringing  
16 together the science and energy programs in the  
17 Department, and is going to talk a little bit  
18 about the QTR and, I think, some of his  
19 objectives, moving forward.

20 So, with that --

21 DR. ORR: So, thanks, Pat. I'm  
22 cognizant of the fact that I'm here talking to a

1 group that knows way more about the topic of my  
2 remarks than I do. But if anything, the first few  
3 months at the Department of Energy has gotten me  
4 accustomed to that. It's been an absolutely  
5 intense learning experience, and even the parts of  
6 DOE that I thought that I knew well, it turns out  
7 that there was much to learn.

8           And I would say thanks to Pat and her  
9 team for patiently explaining what they do, and  
10 helping me to understand both the challenges and  
11 the exciting opportunities that lie ahead of us.  
12 So, thank you, Pat, for all your leadership and  
13 your hard work on behalf of the nation and on  
14 behalf of all of us who are trying to figure out  
15 how to use the funds that we've been given as  
16 wisely as we can.

17           But I am glad to be able to talk here  
18 today, particularly about the future of the grid,  
19 because I think it's absolutely fundamentally  
20 enabling of the energy transitions that are  
21 underway in a big way now, and that I think we'll  
22 look back on this time as one of a rapid -- not



1 say, in that hearing. And I guess I never  
2 expected to say that, but our little team, I  
3 thought, responded pretty well to a series of  
4 fairly tough questions, with me offering some  
5 vague generality, and then the subject experts  
6 chiming in to add flesh to the bones. So, we  
7 survived together what can always be a little bit  
8 of a trying experience.

9           So, let me say a few words about sort of  
10 where we are in the energy sector in general, and  
11 what it is that's driving us in the DOE programs,  
12 what we're doing in response to those things, and  
13 then I'll say a few words about what I think are  
14 ways that you can help us.

15           So, we're really at a point where we're  
16 making critical choices for the future for this  
17 country. In my view -- and, I think, in the  
18 Department's view -- we're embarking on  
19 fundamental changes to the energy systems as a  
20 whole. Those are driven partly by the fact that  
21 we do need to reduce greenhouse gas emissions. I  
22 think there's plenty of evidence to support that,

1 but we need to do that in a way that protects the  
2 economic security of the country and deals with  
3 the energy security and national security aspects  
4 of that, as well.

5           The President, of course, understands  
6 this, and has made a national commitment to  
7 combating climate change. And he's given us the  
8 goal of reducing U.S. greenhouse gas emissions by  
9 something like 26 to 28 percent below 2005 levels  
10 by 2025. Now, to some folks, 2025 seems like a  
11 long way away, but those of us who think about the  
12 scale of the nation's energy systems and the work  
13 that will have to be done to accomplish that see  
14 it as terrifyingly close. And I see enough nods  
15 around the room to suggest that I'm not the only  
16 one that holds that view.

17           On the other hand, if you look back over  
18 the last -- I don't know -- 5, 10, 15 years,  
19 remarkable transitions have happened already.  
20 There have been big transformations. The natural  
21 gas situation has changed dramatically. The price  
22 of various renewables has continued to come back

1 as we've marched down the learning curves. And  
2 we're now thinking about changes in the way we  
3 manage electricity transmission and distribution  
4 that I think were hard to even imagine a few years  
5 ago.

6 So, I guess what that means is that it's  
7 useful to integrate over something longer than a  
8 day or a week -- that even, you know -- sometimes,  
9 I get to the end of the day, and I say, "Well, did  
10 we advance the ball today? Gee, I don't really  
11 know." But if you integrate over a little bit  
12 longer period of time, you can actually see that  
13 we have made some progress -- not that we've  
14 solved every problem.

15 And so, of course, what we're here to  
16 talk about today is how we attack the ones that  
17 are next and ones that are really important.

18 So, there's some more good news. In a  
19 previous reincarnation, I led a team that really  
20 tried to look hard at all the primary energy  
21 resources we have available, and ask, you know,  
22 how do those compare to what we're trying to



1 supply for human needs? And out of that, of  
2 course, emerged what you all knew anyway -- that  
3 is, that there's no shortage of primary energy  
4 resources. There's plenty of wind, and solar, and  
5 geothermal, and fossil, and nuclear energy  
6 resources; it's all about how we convert those  
7 through some process into energy services that  
8 supply -- that are kind of woven into every aspect  
9 of human life.

10 So, that's where the thermodynamics  
11 appears. That's where the ingenuity of all the  
12 scientists and engineers can go to making energy  
13 conversions that are more efficient, that are  
14 cleaner, more reliable, and that supply human  
15 needs in a way that we will need to do for the  
16 world as a whole, and not just the United States.

17 So, you say, "Okay, well, that's the big  
18 time challenge. Now what?" That was easy to say,  
19 and hard enough to deliver. You know already that  
20 the Department is working on an all-of-the-above  
21 energy strategy; that we really want a  
22 fully-diversified energy system, because that's

1 resilient in the face of both economic and  
2 resource challenges -- or even things like storms,  
3 or earthquakes, or other natural events. So,  
4 having a diversified system is very important.

5           And I think what that means is that we  
6 need to have a fully-diversified research  
7 portfolio. It needs to be a portfolio that goes  
8 across energy resources, that goes across ways to  
9 transform those, that goes across time scales for  
10 application, that is rich on the fundamental  
11 scientific side -- because that underpins all of  
12 what we do -- but it's equally rich on the  
13 applications, where -- and we need to do a good  
14 job of letting one illuminate the other.

15           One of the things that our Secretary did  
16 when he came aboard was to do a reorganization of  
17 the Department, to bring together the science and  
18 energy programs under one -- under Secretary. And  
19 he talked me into joining the team. The rate at  
20 which I joined was slower than we anticipated,  
21 because it took the Senate a while to get around  
22 to voting. But the good news is that the folks

1 have been working hard on this all the way along.

2           So, let me move now to the question of  
3 the grid, which, as I say, I do with some  
4 trepidation, since you all know so much about it.  
5 But I can imagine a world in which the grid is  
6 laden with sensors, has active controls available,  
7 is much more interconnected than the one we have  
8 now -- so less radial and more networked -- that  
9 has nested micro-grids within it, and that has a  
10 much more sophisticated system for assessing the  
11 state, and taking control actions based on that,  
12 which will demand not only the communications and  
13 sensing required, but the computational ability to  
14 do state estimation, and then, of course, active  
15 controls, and then even optimization in a way  
16 that's going to require much more capable  
17 computing resources than we have available now.

18           So, that fits a variety of the  
19 activities of the Department -- and particularly  
20 in the science and energy part of it. Some of it  
21 involves the cross-cutting efforts that you've  
22 heard a bit about, as well, on the grid. Others

1       involve things like exascale computing and the  
2       ability to really go to the next generation of  
3       much -- not only much faster machines, but the  
4       ones that have -- where we can take full advantage  
5       of the massively parallel machines, and to both  
6       operating systems and architectures that allow us  
7       to use those effectively, and programming  
8       environments where we can do the fine-grained  
9       simulation that will be needed as we go forward.

10               And then, of course, there is the whole  
11       power consumption issue, as well. It's not going  
12       to be okay to have to relocate a power plant next  
13       to every great big computer. We need to be much  
14       more efficient in the way we use electricity even  
15       within the computing environment. So, this is a  
16       process, of course, that requires science. There  
17       are plenty of fundamental mathematical issues of  
18       how we collect the information and make use of it.  
19       But it will also involve a much broader  
20       cross-section -- much of which you represent here  
21       today -- and it's pretty clear that no single  
22       entity or constituency is going to be the one that

1 makes all these decisions.

2           And, indeed, as I know you all know, the  
3 DOE is not the regulatory authority in any way  
4 here -- that this is done in a variety of settings  
5 at the state level and regional level. And so we  
6 need to understand these systems, and treat them  
7 as big, complex systems that we make use of as we  
8 go forward.

9           So, we have multiple activities underway  
10 that are related to this. One is the Quadrennial  
11 Energy Review. Now you've heard about this  
12 already, so I will be very brief so I won't repeat  
13 too much of what you've heard. But it's an  
14 attempt to look at the state of the energy  
15 infrastructure as it stands now, to identify  
16 places where it's vulnerable, and to think about  
17 policy alternatives that might reduce those  
18 vulnerabilities, and provide a way forward.

19           So, energy transmission, storage,  
20 distribution that link supplies of fuels, or  
21 carriers, or byproducts, and other uses. So,  
22 you'd think that taking a snapshot of where we are

1 would be straightforward, but that would be wrong.  
2 It really has been a very challenging effort, and  
3 it's underway in interagency review process now,  
4 and is said to be soon to emerge. For all of my  
5 three months at DOE, it has soon to emerge -- so I  
6 understand there's some flexibility in how you  
7 interpret that. But it does seem to be getting  
8 close to being publically available.

9           And, of course, the electricity  
10 infrastructure is a very interesting component of  
11 this -- and an essential component of it. Much of  
12 it is owned and operated by the private sector, of  
13 course. And then much of the legal, and  
14 regulatory, and policy frameworks occurs at levels  
15 other than the federal government.

16           So, that creates some interesting  
17 challenges, but it also gives us the opportunity  
18 to be a convening power to bring people together  
19 for discussion, where we're not the deciders;  
20 we're not the ones that have to do this.

21           So, a parallel effort is the Quadrennial  
22 Technology Review. Now this is an attempt within

1 the Department to really look across all the ways  
2 that we take some primary energy resource, and put  
3 it to work -- whether it's through generating  
4 electricity that's used for all kinds of other  
5 things, or to manufacture all the goods that we  
6 really -- that, really, it's tried to be a  
7 comprehensive look.

8           And the reason is to understand where we  
9 stand now and where the research opportunities  
10 are, because as we build the research portfolio  
11 that we use to go forward, we want that to cover  
12 the spaces that have the most opportunity for  
13 impact where the kind of research that we can  
14 sponsor is able to have an impact.

15           And so, as we do that, we are busy  
16 thinking -- and mostly about the technical side of  
17 things, although we recognize that the regulatory  
18 environment plays an important part of that.

19           We've also done something that we've  
20 called cross- cutting initiatives. And my  
21 assignment at DOE has been to try to think about  
22 how we bring the science and energy programs

1 together when it makes sense to do so. And one of  
2 the ways we've tried to do that is to look at big,  
3 complicated problems where we have expertise  
4 distributed across the Department and across the  
5 national labs to work on it.

6 And one of the key ones, of course, is  
7 the grid modernization cross-cut. And I know from  
8 what Bill -- that you heard from Bill recently, so  
9 you've already heard more detail about how that  
10 might be in there.

11 We also have five other areas of  
12 cross-cutting research. One is in exascale  
13 computing. One is in using supercritical CO2  
14 technologies to run turbines to take advantage of  
15 the thermodynamic cycle that allows you to take  
16 advantage of the high mass densities of  
17 supercritical CO2 -- and a variety of others.

18 And then as part of the grid  
19 modernization area, we've formed a Grid  
20 Modernization Laboratory Consortium. And this is  
21 an absolutely deliberate attempt to take the  
22 assets that we have distributed across the



1 national laboratory system, and put them to work  
2 on a problem that really is of great national  
3 interest.

4 And you heard about the Multi-Year  
5 Program Plan, so I don't really have to say too  
6 much more about that.

7 Now let me close by talking just a  
8 little bit about the relationship with all of you.  
9 We understand that the investments that we make to  
10 deploy technologies has to be paralleled by a  
11 thoughtful investigation of the regulatory  
12 environment that -- and the business environment  
13 that all of you will work in going forward. I  
14 think it is pretty clear that changes are  
15 underway, and that will continue to take place.  
16 And, of course, the good news is that I'm not  
17 going to be the one who has to decide what we do  
18 here.

19 But, as I said, we can use our convening  
20 power to create a conversation that we hope will  
21 be fully illuminated by the science and technology  
22 part that we can bring to it, and in recognition

1 of the expertise that all of you bring, as well.

2 And I hope we can continue to offer the  
3 kind of technical assistance we've provided to  
4 states, and tribes, and local governments. We  
5 have some money in the budget request to continue  
6 to do this, and we're hopeful that that will be  
7 funded. For example, we're currently providing  
8 assistance to the New York Public Service  
9 Commission, to help with their Reforming Energy  
10 Vision Initiative. And we'd like to be able to do  
11 that -- to provide assistance to others.

12 And then, as we go forward, we -- the  
13 reason Pat and I were testifying before the House  
14 Appropriations Committee last week is because the  
15 FY16 budget is in consideration right now. So, I  
16 was at another hearing yesterday in the Senate,  
17 and it's clear from the two of those that there  
18 will be an elaborate discussion of funding  
19 priorities -- that might be the most polite way I  
20 can put it.

21 But, at the same time, I thought, in our  
22 hearing -- and yesterday, as well -- that there

1 really is a sense that the science and energy  
2 parts of what DOE does are very much in the  
3 national interest, and worth supporting, even as  
4 we debate what the level of support should be.

5           The Office of Electricity Delivery and  
6 Energy Reliability -- we're asking for a  
7 \$270-million budget item. That's a significant  
8 increase, and a significant increase in  
9 grid-related funding -- up about 40 percent from  
10 this year's level. Now we'll see how far we get  
11 with that. But if the Congress hears directly  
12 from stakeholders that these are important issues  
13 to consider, then they're more likely to look on  
14 this as something that should be supported. So,  
15 if you happen to be wandering the halls of  
16 Congress and nothing else to do, perhaps you could  
17 help us make the case that these are things that  
18 really do matter, and that all of us should pay  
19 attention to.

20           And then last, you know, I think maybe  
21 the single most important thing you can do is to  
22 really help us understand. These are very complex

1 systems. There are regional issues and  
2 priorities. Whatever we do on the research side  
3 should be illuminated and guided by understanding  
4 as much as we can, and try as much as we can. The  
5 truth is that the kind of knowledge that you all  
6 bring to this is something that, really, we need  
7 to have as part of our consideration. So, thank  
8 you for continuing to do that.

9 I know that some of you have  
10 participated in QER and QTR and led consortium  
11 discussions, and thank you for that, as well. We  
12 hope you'll continue that.

13 So, let me stop. I'm happy to try to  
14 answer questions, but I'd really like to hear what  
15 you think the most important challenges are for  
16 the industry, what technology investments you're  
17 making, and how you think the business and  
18 regulatory models evolve. And then if you have  
19 advice on what the appropriate role for DOE is in  
20 these transitions ahead, we'd like to hear that,  
21 as well.

22 So, thank you very much.



1                   CHAIRMAN COWART: Any other questions?  
2                   Whoops, I'm sorry. Jeff was a little quicker.

3                   MR. MORRIS: Thank you, Dr. Orr. You  
4                   know, states are struggling with -- well, with  
5                   recognizing with utilities the adoption rate of  
6                   all these different technologies on their system  
7                   -- whether it's EV cars, or PV solar, or home  
8                   energy management systems -- and a lot of the  
9                   utilities don't even know their own circuitry  
10                  tolerances for this.

11                  But on the other side of that, both  
12                  regulators, planners, and utilities don't really  
13                  have any Bayesian algorithms to look out and see  
14                  what the adoption rate might be. If you look at  
15                  where DNA medicine's gone with the type of  
16                  software that's enabled it to do predictive and  
17                  preventative medicine -- at what point do you  
18                  think that we might have tools to do that same  
19                  type of predictive and preventative engineering on  
20                  the distribution system?

21                  DR. ORR: Yeah. So, it's a really good  
22                  question. I know it's something that we're

1 working on. I don't personally have a good  
2 prediction on that, but maybe Pat does. I don't  
3 know. You have anything you want to say about  
4 that?

5 MS. HOFFMAN: Well, I think we've set up  
6 a process where we're looking at open-source  
7 tools, and we're trying to go from stochastic to  
8 predictive in nature. We're looking at parallel  
9 processing. So, there is a whole portfolio in our  
10 clean energy technology -- the grid modeling  
11 program that we're working on. And I know that  
12 there's some advancements, as well, in RPE that  
13 we're marrying together, and hoping that we can  
14 capitalize on, as well, that you'll hear about a  
15 little bit later.

16 DR. ORR: Yeah, but no question that  
17 it's a good question.

18 CHAIRMAN COWART: Billy?

19 MR. BALL: I would just like to say  
20 thank you for your comments. I enjoyed them, and  
21 just personally would like to say how much I  
22 appreciate the inclusion in the increase in the

1 budget ask for Electricity Delivery and  
2 Reliability group. I'm very encouraged by that.

3 Also, very encouraged to hear in your  
4 comments an appreciation for what I believe over  
5 the years has really been the fundamental value of  
6 DOE -- which is that fundamental research. And I  
7 really think, no matter what the future holds, the  
8 more we understand about these fundamental  
9 research items, the better we're going to be  
10 prepared to handle whatever the future brings.  
11 And so I think your comments were just right on  
12 point for me.

13 DR. ORR: So, I thank you for that. I  
14 meant to say and forgot that the national  
15 academies did -- in particular, the National  
16 Academy of Engineering -- a while back identified  
17 what it thought were the most important  
18 innovations or inventions of the 20th century, and  
19 number one on that list was the grid.

20 And so I think our job, collectively,  
21 all of us, is to do that again, but to do it with  
22 the grid of the future. And think about what that



1 would enable, in terms of economic growth and in  
2 terms of providing reliable services to all of the  
3 people in this country -- and, by implication, to  
4 the rest of the world, as well -- because if we  
5 lead the way, then the world will follow. And it  
6 would be a better world because of that, if we can  
7 pull it off.

8 CHAIRMAN COWART: Nicely put. Anjan?

9 MR. BOSE: Going back to the budget  
10 question, you know, one of the problems I think  
11 this committee has always felt is that the budget  
12 for the grid work -- the kind of systems we're  
13 building -- has always fallen through the cracks,  
14 and has not been enough, in terms of -- it's much  
15 easier -- not from an R&D point of view -- but to  
16 convince people to have budgets on widgets. You  
17 know, you can build more transformers, or cables,  
18 or superconducting cables, and so on, but it's  
19 always hard for the private industry to put much  
20 research into the systems aspect.

21 And this is where we feel, at least,  
22 that the DOE can have a bigger impact, because DOE

1 is about the only entity that can actually affect  
2 this area. And, somehow, the budget process  
3 doesn't seem to kind of recognize that, and I  
4 wonder if you had thoughts on that.

5 DR. ORR: Well, yeah. I can't promise  
6 to personally fix the budget process, but I can  
7 say that we recognize that we need to do a better  
8 job of understanding these big, complex linked  
9 systems. So, the electricity system is one, but  
10 there's complicated transportation systems.  
11 There's all the pipeline systems. There's the --  
12 if you think electricity is complicated, think  
13 about water.

14 And, as a society -- and, I think, as a  
15 former university person -- I think we have  
16 actually done a good enough job with thinking  
17 about those linked complex systems, and how we  
18 create them and manage them.

19 But we recognize that it really is an  
20 important aspect of this. And if you look in  
21 detail at the research portfolio that we've laid  
22 out for this, much of it is very much about

1 exactly that: How do we acquire much more  
2 information? How do we manage the system as a  
3 system, not just as individual components?

4 And that's -- there's a focus on this on  
5 our Quadrennial Technology Review, as well -- but  
6 both to look at the individual widgets and how  
7 they work in a systems perspective. So, very  
8 important question -- absolutely correct to worry  
9 about it.

10 MS. ZIBELMAN: I just wanted to thank  
11 you, actually, for the support that DOE's giving  
12 to New York. It's actually very valuable, and I  
13 think, you know, hopefully it'll be valuable back  
14 to DOE, because we're, in realtime, looking at  
15 these architectural issues.

16 But the other aspect of it, I think --  
17 and it maybe helps in the budget -- is where DOE  
18 has always -- sort of from a standpoint -- has  
19 always been thinking about on a grid basis.  
20 What's happening now is, these decisions are  
21 affecting individual decisions. And so this is  
22 becoming a sort of mom-and-apple-pie -- is

1 healthcare and things like that. And so to the  
2 extent we can take the message that this is really  
3 going to help individuals reduce their energy  
4 prices, be more secure, and that we're really  
5 getting the grid down to that level is, I think --  
6 maybe Congress will understand the relevance of  
7 what we're doing a little bit better.

8 DR. ORR: Yeah. Well, I'm certainly  
9 open to any thinking we can do about how to  
10 communicate better as to the importance of all of  
11 this.

12 CHAIRMAN COWART: All right, Dr. Orr.  
13 Thank you very much.

14 DR. ORR: Thank you. Thanks again for  
15 what you do.

16 CHAIRMAN COWART: I think we were near  
17 the end of the conversation with Bill Parks and  
18 team, but if you would resume -- yeah. We would  
19 --

20 MR. PARKS: (inaudible).

21 CHAIRMAN COWART: We've got to -- there  
22 may be more discussion, or you may have more

1 ideas.

2 MR. PARKS: Well, we'd like to hear from  
3 you about how you think you can engage with us on  
4 this, and any advice you could give us from where  
5 we are now, and as we start to try to bring, you  
6 know, our thoughts and MYPP forward, and how we  
7 can best integrate it with the rest of the  
8 country.

9 CHAIRMAN COWART: I'll make a general  
10 observation -- that I think you're right; that the  
11 expertise and knowledge base of the people on this  
12 committee is really impressive, and could be  
13 extremely helpful, if we can figure out how to ask  
14 ourselves sufficiently clear questions. And so  
15 one of the challenges, I think, for the Department  
16 is, can you put in front of us a, for example, a  
17 list of proposed priorities, and then ask us to  
18 comment specifically on them? That's an example  
19 of a concrete way that you could get some feedback  
20 from the committee in a discernible way, as  
21 opposed to just the general conversation about a  
22 lot of ideas.

1                   Now within that, we recognize that  
2                   sometimes what you get from us is well-informed  
3                   reaction and dialogue about something that's a  
4                   little bit inchoate. And that's okay, too, but  
5                   I'm urging you to think of ways that you could,  
6                   from your brainstorming, wow, it'd be really great  
7                   if we could get the EAC to just give us feedback  
8                   on this concrete proposal.

9                   MR. PARKS: Okay. (inaudible) I think  
10                  we can attempt to do that. I think some iteration  
11                  needs to occur. We can take it to more specifics.  
12                  The only caution I have -- for ourselves, as well  
13                  as for you -- is simply, we don't want to get  
14                  prescriptive. So, I think that iteration will  
15                  become important.

16                  MR. HUDSON: Bill, that was the tip of  
17                  the spear at the various utilities -- at Gordon's  
18                  shop, Heather's shop (inaudible) other places.  
19                  There's obviously a tremendous amount of realtime  
20                  working group activity, realtime interaction with  
21                  all of the changes that's occurring.

22                  And it strikes me that I don't have a

1 good idea of the baseline of information and the  
2 baseline of interactivity you have with all of  
3 what's happening out in the field, in realtime, in  
4 enough of a way to figure out how to give you good  
5 input from the folks that we are dealing with out  
6 there, kind of in a distributed fashion, on a day-  
7 to-day basis.

8 So, I'd be interested to know, you know,  
9 how you all touch all that information that's  
10 happening in realtime, to inform the development  
11 of questions around the grid lab stuff.

12 MR. PARKS: There's several things I  
13 lose sleep over; that's one of them, because  
14 there's so much activity at multi-levels today  
15 that's happening. And part of why we want to  
16 create, really, a cultural shift at both the DOE  
17 and the lab level is to get, you know, that  
18 information better -- and to have some better  
19 presence in the states and regions than we have  
20 today, so we can follow that better. You can  
21 follow some things from D.C., but you need to be  
22 out and engaged at the local level and the state

1 level to really understand things, from my  
2 perspective.

3           And I think that, you know, we talked  
4 about it in New York before -- to go to the other  
5 country -- one of our team leads, John Grosh, from  
6 California -- Lawrence Livermore -- is also  
7 leading the CA-21 program for California. So,  
8 we're getting connection in how the states are  
9 also reaching into the labs, and hope to see more  
10 of that across the nation, as a way of getting as  
11 much information as we can.

12           And we've talked about, you know, how  
13 can we best be a clearinghouse for some of that --  
14 you know, especially -- we've done work, and we're  
15 continuing to do work -- and you'll hear from  
16 Debbie in a bit on the smart grid activities --  
17 but there's just, how do we make that more  
18 accessible?

19           Well, we do know, as well -- we continue  
20 work on it, and -- guys?

21           RMS. REDER: I would add that the  
22 engagement's pretty substantial. The laboratories



1 are very involved in North American Synchrophasor,  
2 an initiative that many of the members here are  
3 involved in -- a lot of work with the working  
4 groups in the WEC, and working new-model  
5 (inaudible) et cetera.

6 I think it would be useful for us to  
7 baseline where some of the current touch points  
8 are, and then to ask the committee for where we  
9 see the gaps or white space where we need better  
10 connectivity. And I think that would help you  
11 guys sharpen some of your responses, so that the  
12 engagement is substantial. I think we can  
13 baseline that for you, and get that information  
14 back to you offline, and then we can better ask  
15 where we think we need more help.

16 MS. SANDERS: Yeah. I guess I would  
17 just say, you know, the question is, how do you  
18 take all that information in, and do something  
19 with it? And so we have -- I mean, you saw one of  
20 the slides that Bill showed. We had 66 or so  
21 people from 14 different national labs across the  
22 country actually taking an active role in writing

1 a Multi-Year Plan. And I think that's one of the  
2 things that I'm most excited about -- is that  
3 we've really got a lot of engagement.

4 And it's not only, you know, those  
5 people working on programs that DOE is working on,  
6 but, also, as Bill mentioned in one of his slides,  
7 there's a lot of work for others that's going on  
8 that can be, really, equally as important. And so  
9 not only are we're seeing what DOE is focused on,  
10 but what the labs are focused outwardly with, some  
11 industry, and pulling all that information  
12 together. I think it gives us probably, I would  
13 say, the best opportunity, at least, to hit the  
14 touch points that we need to pull together a plan.

15 And just real quickly is, you know, the  
16 question on priority. We do have this Multi-Year  
17 Plan coming up, and we did show some of, like, the  
18 very high-level national outcomes and DOE major  
19 achievements. And then not only -- if you get a  
20 copy of the Multi-Year Plan, there's, you know,  
21 about 100 or so different technical achievements  
22 of one grid architecture to one -- I mean, I think



1       said, I think, you know, our simplistic view is,  
2       we want to build a really full toolbox, and let  
3       people pull the tools out of it that they think is  
4       appropriate for their situation.

5                   MR. CENTOLELLA:  So, you know, I'm  
6       pleased to see that this is going forward.  And I  
7       look forward to being able to interact with the  
8       plan and the team.  You know, one of the things I  
9       really would look forward to doing is  
10      understanding the objectives that you've laid out,  
11      and how you got there, and having a discussion  
12      about whether or not these are the right stretch  
13      objectives -- or is there something missing?

14                   A second thing that I do appreciate is  
15      the discussion about flexibility for innovation.  
16      And I want to talk a little bit about that,  
17      because I think this is important, and I want to  
18      bring it back to a phrase that you used a couple  
19      of times, Bill.

20                   So, as we're seeing what's going on --  
21      for example, in New York, where we're talking  
22      about animating new actors to participate in the

1 energy system, and what we're seeing in some of  
2 the other states -- we're looking at an electric  
3 system, you know, that may look quite differently  
4 from what it's been in the past. And I think you  
5 used the word "decentralized control" or  
6 "hierarchical decentralized control."

7           That may well not fully characterize the  
8 electric system of the future. We may see much  
9 more decentralized coordination with autonomous  
10 and semiautonomous actors who are influenced by  
11 system operators, but not necessarily dispatched  
12 by them, and markets develop in wholly new ways.  
13 And that development may be a fundamental source  
14 of innovation that changes the power system.

15           And so I would hope, as you go forward,  
16 that you think about, you know, different models  
17 beyond something that is more of an incremental  
18 change from what we've seen historically in the  
19 future of the grid, and how that might play out in  
20 how you create the flexibility for those different  
21 models to emerge, and to create emergent solutions  
22 in the system that may not be the solution that we

1 would plan if we were starting from the current  
2 framework.

3 MR. PARKS: Very helpful. We would  
4 agree, and I think you'll see that Tim agrees, as  
5 well. So, we feel that very much in it, and we're  
6 not trying to suggest that we understand there's a  
7 single solution point in the future. We want to  
8 allow that flexibility, too, of the multiple  
9 futures. How do we not also overly invest, as Dr.  
10 Orr was saying, in one single solution set in  
11 this? Because that can cost, ultimately, the  
12 consumer -- whether as a rate payer or a taxpayer  
13 -- way too much money, compared to what it could  
14 be if we really think this through carefully.

15 RMS. REDER: And the thing I'd add to  
16 that, Paul, is that part of our objective is to  
17 establish some tools, and enable the national  
18 discussion to identify, what are the right metrics  
19 to compare, and what are the gaps in our knowledge  
20 that we need to fill in with fundamental math or  
21 other things, in terms of control theory, to help  
22 us really get a nice, full, robust set of options

1 to consider, both on the traditional control, as  
2 well as the market side.

3 So, the intent is to be open and  
4 nonprescriptive, but to provide tools such that it  
5 could be an open and transparent process for all  
6 the stakeholders. And that's something that I  
7 would argue we really don't have today. And so  
8 that's part of our agenda.

9 CHAIRMAN COWART: I am conscious of the  
10 time. I'm prepared to go five minutes into the  
11 break, and take the cards that are up right now.  
12 Bob?

13 MR. CURRY: This may be just a  
14 continuation of your last comment, but is there a  
15 common dictionary, lexicon of terms that everyone  
16 agrees to in this universe that we're trying to  
17 address? Because I've seen wildly different  
18 things in wildly different places -- not too  
19 wildly.

20 And the second is, if the definitions  
21 are the same, are the baseline numbers the same --  
22 quantification? In other words, it's got to be

1 something different between Alaska and California.  
2 But are the terms ultimately universal so that you  
3 can mine the talent in the six different regions  
4 where you have national labs, you can mine the  
5 talent in the regions that have ISOs, that don't  
6 have ISOs, that have active state commissions,  
7 not-so-active state commissions?

8 I remember in ARRA, there was not a  
9 common set of criteria that were deployed in  
10 evaluating. And so I ask as a threshold question,  
11 is that -- do you have that now, or is that  
12 something you anticipate creating?

13 MR. PARKS: We do not have that. And  
14 the scary thing is, we even find it within  
15 ourselves; operating within our own DOE lab  
16 construct, we struggle with that. And so I think  
17 it's a really critically important issue that we  
18 get common terminology.

19 I used DER up there. That means  
20 different things to different people in this room,  
21 as an example. So, we've laid out, you know, what  
22 we include in that as an example. One can argue,



1 is that the right list or not? But it's a list --  
2 at least getting it out there.

3 One thing we did a few years ago in  
4 Hawaii, when we were looking at the Hawaii Clean  
5 Energy Initiative is, we brought in a group that  
6 kind of informed the entire Hawaii PUC staff. And  
7 then we informed the same information to kind of  
8 the leading 100, 150 people in the energy  
9 community in that small state. But everybody  
10 emerged with a common set of terminology, and it  
11 really enhanced the debate and discussion, and  
12 raised it to critical issues.

13 So, just those relatively simple things  
14 can make a world of difference if people  
15 understand the perspective from each other. And I  
16 really think, in the absence of that, it's going  
17 to be hard to make fast progress. So, it's  
18 something that we are very cognizant of.

19 MR. CURRY: Yeah. And just following  
20 along on that, to the extent that we can be useful  
21 and give you our perspective on the priorities,  
22 that's the baseline that we would have to be armed

1 with to be able to make that discretionary  
2 judgment.

3 CHAIRMAN COWART: Gordon?

4 MR. VAN WELIE: So, just building off  
5 the two comments from Paul Hudson and Centolella,  
6 which is, I was curious about your process for  
7 arriving at the objectives that you have up there,  
8 because I think the basic idea of getting some  
9 kind of cross-lab effort going is a good one. The  
10 question then would be, are you working on the  
11 right things?

12 And so I was curious about how you  
13 arrived at those three, and why you chose the  
14 percentages you did.

15 MR. PARKS: Great question. I'm glad --  
16 I'm going to let these guys answer it -- no. We  
17 -- it's -- try and see if I can give a shorthand  
18 version of this -- lots of discussion, lots of  
19 discussion.

20 It started with a challenge from the  
21 (inaudible) level last year on, what are big ideas  
22 -- what are things we could really transform, if

1 we were to really apply a DOE lab activity? And  
2 it kind of emerged out of years' worth of  
3 discussions on those topics of the kind of things.

4           And I think the key is, in a very  
5 simplistic way, you know, we've got to concentrate  
6 on the things that we don't know or that are  
7 really confusing to people, and we know that that  
8 institutional technology barrier is one. We know  
9 that decentralized control, in whatever way that  
10 you see it and the understanding of distribution,  
11 how things connect to it, is very important. And  
12 I think we know that, you know, transmission, and  
13 reserve, and distribution interface are all  
14 important areas. So, those have kind of emerged  
15 in some sense of priority, and how we've picked  
16 those cross-cuts.

17           But what's critical to us is, the path  
18 that we arrived at is really important -- that we  
19 ensure that we get that cross-cut input into that  
20 -- that they're not just, go pick this linear  
21 target and go after that, but it's really a  
22 well-mixed set of things that interface this,

1       because it is multivariable. And so that's a  
2       simplistic answer. I'm not sure -- hopefully that  
3       made sense. I don't know if you guys would add  
4       anything.

5                   RMS. REDER: I'd just add briefly,  
6       Gordon, that when the labs were first asked to  
7       come up with an unfettered sense of what would be  
8       the big, major steps down the field, the  
9       realization that we are achieving system  
10      visibility like we've never had it before, and  
11      dramatically improved controllability of options  
12      -- the notion of operating closer to the edge with  
13      more predictive tools seemed like a major  
14      opportunity, and then we translate that in terms  
15      of, so where does that make a difference?

16                   And it makes a difference in the  
17      economic (inaudible) of the assets we have and the  
18      assets we procure in the future -- which gets to  
19      that issue of kind of reserve margin. The outages  
20      issue, also -- it helps us steer around some of  
21      those outages, and minimize the frequency,  
22      duration, and time under outage situations. So,

1 those outcomes kind of flowed from some of the  
2 early view of big, bold steps.

3           The other one I'd mention briefly is  
4 this notion of a substantially enhanced analytic  
5 platform (inaudible). So, I think that the  
6 analytics, and the regulatory process, and due  
7 diligence tends to lag oftentimes a lot of the  
8 technology possibilities. And so we tried to  
9 focus on opportunities we had to substantially  
10 enable that whole analytic and regulatory process,  
11 to sort of look at the benefit/cost issues.

12           The whole issue of valuation of DER is  
13 one that there's been a lot of debate and  
14 discussion around the country, and that was one we  
15 targeted early on where we thought we could make  
16 some substantial improvements. And that ties,  
17 then, into that third outcome of reducing the cost  
18 of integration.

19           And to Carl's point earlier, we know  
20 that the clean all-of-the-above future's an  
21 important part of this agenda, so that kind of  
22 spoke to that issue of reducing the integration

1 costs of DER in general. And to do that, you need  
2 common lexicon; you need better baselines that  
3 work around the country, as well for each of the  
4 individual regions. That's some of the thinking  
5 behind them.

6 MS. SANDERS: I think I would just add  
7 in, it was a pretty interesting process, from my  
8 perspective, about pulling these together, because  
9 we started with some very, very aggressive goals  
10 in certain places, and not so much in others. And  
11 I think as we brought in more and more people, we  
12 realized that some of the goals that we had  
13 initially set, we sort of kind of said, okay,  
14 well, what is it that we can really do? What is  
15 really achievable?

16 And it was nice, I think, again, trying  
17 to bring in all those different resources  
18 together, to bring some semblance to what we want  
19 to achieve.

20 And I think the other thing that I'm  
21 excited about, you know, coming from the EERE  
22 office, we've had a number of different folks on

1       either the SunShot Initiative, or Electric Vehicle  
2       Initiative, or all these different initiatives  
3       that are looking at one piece of the puzzle. And  
4       I'm really excited about looking at multiple  
5       attributes -- so, like, looking at the clean,  
6       looking at reliability, looking at flexibility,  
7       innovation -- all those things at the same time.

8                     And I think that's the thing that, to  
9       me, is different about what we're trying to  
10      achieve here as part of this -- well, one of the  
11      things that's different -- you know, one of the  
12      things is, all the DOE offices are trying to work  
13      together; getting the labs all to work together --  
14      but then looking at multiple attributes all at the  
15      same time, and trying to achieve those  
16      simultaneously is really different. And I think  
17      it's pretty exciting.

18                    CHAIRMAN COWART: Thank you. Carl, you  
19      have the last question.

20                    MR. ZICHELLA: Okay, great. First of  
21      all, I'm really excited to see this kind of  
22      cross-pollination within DOE. It's really needed

1 for this, as you just described.

2 I wanted to talk a little bit about the  
3 element of speed and pace, and the need to look  
4 forward. A lot of what we've been talking about  
5 in this body over the last several meetings and  
6 our subcommittee work since then is how quickly  
7 things are moving and changing, and the ability to  
8 get a good handle on the kinds of transitions that  
9 we're facing.

10 You've mentioned a plausible future.  
11 So, I'm assuming -- and I've talked with David  
12 earlier -- that scenario planning is in your bag  
13 of tricks for accomplishing these tricks -- these  
14 tasks, rather.

15 So, I'm just curious about that process.  
16 Are you planning to do scenario development by  
17 regions? As Pat was saying, you know, different  
18 resources, different constructs, different  
19 regulatory frameworks, different parts of the  
20 country, in order to sort of look ahead and not  
21 get too stuck on how we just bolt things onto the  
22 existing paradigm, but really sort of look to



1 where we're really going as we get this more  
2 flexible, more diverse energy system and grid  
3 developed.

4 It's going to change a lot from where we  
5 are, and we have to be able to think beyond what  
6 we're stuck with right now. We need to get the  
7 most out of what we have, for sure, but we can't  
8 be stuck in thinking that, you know, everything's  
9 got to conform to that construct.

10 MR. PARKS: I think that's a really  
11 important point. The degree that we do that has  
12 not been established yet, because we hope to  
13 borrow from some of the existing exercises that  
14 are going on -- for example, the smart grid  
15 investments that we made and that interconnects  
16 into what they're doing is the platform that we're  
17 kind of using as a basis for how to start on these  
18 things.

19 So, where we see gaps and things to jump  
20 in -- but I think as you see more people doing it  
21 -- whether it's WEC, or an Eastern Interconnector,  
22 or at the state level -- we hope to borrow from

1 that, and not have to reinvent everything as we go  
2 along.

3 But we do think it's really key to think  
4 about, as you've said -- you know, we're laying  
5 out a five-year plan, but there are things that  
6 we're doing that are going to create the  
7 foundations for 10 and even 20 years out, when it  
8 comes to some of the platforms. Basic  
9 computational ability is -- really, the  
10 intersection of some of the things from RPE and  
11 science aren't going to happen in that five-year  
12 period.

13 So, we're cognizant of that. We're  
14 trying to walk a balance of, how do you move  
15 enough of the space, you know, in the shorter  
16 term, while not shutting off the options as much  
17 as possible for where that future's taking us?

18 CHAIRMAN COWART: All right. I think  
19 that's the last word. Thank you very much.

20 MR. PARKS: Thank you, Richard. Just --  
21 we will follow up. We will try to give you some  
22 specific requests, and see where that takes us.

1 Thank you very much.

2 CHAIRMAN COWART: All right, thank you.  
3 We're ready for our afternoon break, which should  
4 be about 15 minutes, so we're going to resume at  
5 3:00.

6 (Recess)

7 CHAIRMAN COWART: All right, thank you.  
8 We're dealing with a change in the schedule for  
9 the afternoon. We're informed that Jeffrey Taft,  
10 from Pacific Northwest National Lab, who is going  
11 to speak on grid modernization or grid  
12 architecture, is dealing with the fact that his  
13 plane was diverted to Richmond. So, I think we're  
14 going to have to hear from him tomorrow morning.

15 MR. GELLINGS: Well, we've got a  
16 substitute arranged, Richard. So, let's pretend  
17 that that section is last, and we'll see how the  
18 afternoon plays out. How's that?

19 All right. But you do have to -- you  
20 owe me recompense for having screwed up the  
21 schedule here. So --

22 CHAIRMAN COWART: I'll figure out how to

1 pay, okay?

2 MR. GELLINGS: So, the subject is grid  
3 modernization, and I have to say it's been the  
4 subject of conversation among this body for the  
5 four years or so that I have been associated with  
6 it -- only it had different labels, different  
7 names, and I'm kind of glad we've morphed into  
8 this one, although we haven't given up on all the  
9 others yet.

10 So, anyway, rather than try to be bold  
11 and suffer inserts from Robert Curry by trying to  
12 define any of this, I'll just say that there are a  
13 number of ways -- some of which we've touched on  
14 already -- that we can consider modernizing the  
15 grid in order to enable all of the functionality  
16 that's been inferred.

17 And what we're going to do now is get  
18 some real experts -- not me or Bob -- to talk  
19 about what those might be. There are four pieces  
20 that we envisioned. My objective was to introduce  
21 all four pieces and the participants at once.

22 We had budgeted in the order of 35

1 minutes in total for each segment. The suggestion  
2 I gave to the individual speakers was to talk for  
3 20, get a few clarifying questions out, and then  
4 later on, we'll all get together up here,  
5 reconvene, and have a general dialogue. And  
6 they've all agreed to follow that -- which then  
7 means that gives me license to be disruptive if  
8 they tend to go over time.

9           So, first of all, the first segment will  
10 be on the overview of the DOE Office of Technology  
11 Transitions, in particular as it relates to the  
12 issues of grid modernization. Steven McMaster,  
13 Deputy Director of the DOE Office of Technology  
14 Transitions -- brand new, more or less, in that  
15 role -- is going to join us for that, and he has  
16 been associated with the issues of transitioning  
17 emerging energy technologies through a variety of  
18 experiences he's had as previously, for example,  
19 the Director of Technology Development at the  
20 Idaho National Laboratory.

21           Each of the speakers has a much longer  
22 bio. I accept the risk of selecting only a

1 sentence or two out of it -- so my apologies to  
2 all of you, as well as to them, for my  
3 selectivity.

4 The second segment will be back to  
5 ARPA-E and the Electricity Research Program there,  
6 with a number of technologies that are directly  
7 related to grid modernization. Timothy Heidel is  
8 a Program Director for Advanced Research Projects  
9 Agency Energy -- ARPA-E -- and he's going to talk  
10 about development of new approaches for  
11 controlling and optimizing transmission and  
12 delivery of electric power. He's best known for  
13 being the Research Director for MIT's 2011 Future  
14 of the Electric Grid Study, which I was part of --  
15 and I think probably a few others here were.

16 Then there's the issue of making the  
17 distribution grid more open, efficient, and  
18 resilient. Paul De Martini, who's Managing  
19 Director of Newport Consulting Group, is going to  
20 talk to us about that. He currently provides  
21 management consulting regarding customer-centric  
22 business models, integration of distributed energy

1 resources, and grid modernization. He was  
2 previously Chief Technology and Strategy Officer  
3 for Cisco, Vice President of Advanced Technology  
4 at Southern California Edison, and he actually led  
5 ICS International Energy Strategy Practice, and he  
6 has become kind of a center place in these  
7 discussions about what the role of the  
8 distribution system will be in the future. And I  
9 know that you'll find that interesting.

10           Should we have the opportunity to have  
11 Jeffrey Taft join us this afternoon, he will be  
12 talking generally about grid architecture, and  
13 maybe I'll say a word or two about him or his  
14 replacement, who has already been identified, but  
15 I won't go through that just now.

16           So, having said all that, let me turn,  
17 if you will allow me, to Steven McMaster. Steven,  
18 please join us. We appreciate your coming.

19           MR. MEYER: Thank you. Well, it's nice  
20 to be here. I'm Steve McMaster, from the  
21 newly-created Office of Technology Transitions at  
22 the Department of Energy -- appreciate the

1 introduction. This is my first time attending a  
2 meeting with this group.

3 I'm also a newcomer to Washington, D.C.  
4 I came about two and a half weeks ago from the  
5 beautiful state of Idaho. So, if we want to talk  
6 about transitions, I could point out that I'm in  
7 the middle of one. And it's been a good  
8 transition thus far.

9 I want to give you just a little bit  
10 more background about me, so that you know for  
11 absolute certainty that I'm not an expert on grid  
12 technologies. But I may have some expertise that  
13 might help, as we talk about this topic of  
14 transitions.

15 My background before coming to the  
16 Department of Energy a couple of weeks ago was to  
17 be the Director of Tech Deployment at the Idaho  
18 National Laboratory. That was a position I was in  
19 for about five years. And, as you know, the Idaho  
20 National Lab is primarily a nuclear laboratory,  
21 but it also has multi-program mission space,  
22 including a lot in the EERE space -- quite a bit



1 of work that is relevant to the whole idea of grid  
2 modernization.

3 Before being at the Idaho National Lab,  
4 however, I was in the life sciences. I did tech  
5 transfer and business development for over a  
6 decade at the Mayo Clinic in Rochester, Minnesota.  
7 Why do I bring that up?

8 Life science technologies can be very  
9 complex. Introducing those into commercial use  
10 can be very complex. Think about modern medicine  
11 and some of the modern technologies that we all  
12 benefit from, and what a challenge it is to move  
13 something from benchtop to the patient's bedside.

14 And so I've seen some of that in  
15 practical application. I've been a part of some  
16 of that -- had the good fortune of working early  
17 on in my career with a new technology that allowed  
18 people to have their cancer screening done for  
19 colons virtually, rather than using an endoscope.  
20 And so for any of us who are over 50, that's  
21 probably a technology that's very interesting to  
22 us, right? Imagine getting a colon screening

1 without the prep. And so that's one of the  
2 technologies I was able to work with.

3           And I also was able to work with a  
4 really interesting suite of 3D visualization  
5 software tools developed by Mayo Clinic. It's a  
6 very robust suite of tools that allows you to  
7 visualize, using a variety of 3D image sets --  
8 coming from CT scans, from MR scans, from  
9 fluoroscopy, whatever the modality -- and bringing  
10 those all together in a place that allows you to  
11 use them for planning a medical procedure.

12           A real great example of how that tool is  
13 useful comes in the case of when they are trying  
14 to separate conjoined twins. Prior to that kind  
15 of technology, the odds of separating successfully  
16 conjoined twins is pretty iffy. But with that  
17 tool, you can map out where the blood flow is,  
18 where each of the organs are, and how to really  
19 perform that procedure in an efficient manner.

20           So, a great technology -- very  
21 complicated, very hard to get to the marketplace,  
22 for a lot of reasons. You've got to validate it,

1 and make sure it works before you actually use it  
2 on people.

3 So, I'm going to talk today about this  
4 new office that I'm now a part of, and I will see  
5 if I've got the right -- okay. So, this is a new  
6 office, as I mentioned. This is an overview of  
7 what the mission -- the what, the how, and the why  
8 are of this new office.

9 At present, we have an Acting Director  
10 of the office, and that is Jetta Wong. She's been  
11 a member of the EERE tech-to-market initiatives,  
12 so she's very experienced understanding how to  
13 move promising programs for in the EERE space.

14 The person who helped stand it up was  
15 Ellen Williams, who is now the Director of ARPA-E.  
16 And so she had a strong vision for how this office  
17 might look, and how it might take shape.

18 And, really, at its core, the mission is  
19 to expand the commercial impact of DOE's  
20 \$10-billion portfolio of RD&D activities over the  
21 short, medium, and long term.

22 So, it's not a quick fix. There aren't

1 easy solutions on how to quickly move technologies  
2 out, but it's trying to develop that vision of,  
3 how do we do that in a coordinated fashion? And I  
4 think that's going to be something that's  
5 important as we talk about grid modernization.

6           It's a functional unit that will perform  
7 a coordinating and oversight role for the  
8 Department's multiple tech transfer-type  
9 activities. The term "technology transitions" was  
10 chosen deliberately, because it's broader than  
11 "technology transfer." There's a recognition that  
12 early-stage technologies need to go through a  
13 number of transformations as they're handed from  
14 basic, to applied, to demonstration scale, in  
15 order to move effectively forward towards  
16 commercialization.

17           And one of the challenges that we face  
18 is -- I think the Department of Energy faces is,  
19 how do you know how best to measure where we're  
20 doing that effectively, and where we can improve,  
21 and where we can focus our energy so we get the  
22 most outcome for the dollar of research invested?

1           The OTT's going to work to develop and  
2 understand the delivery of that strategic vision  
3 and the goals for technology commercialization,  
4 engage with business and industrial sectors, in  
5 order to understand what the stakeholders'  
6 interests are, and how we can best fashion those  
7 programs so that they work. And, you know, again,  
8 the goal is to derive the maximum benefit, the  
9 maximum impact.

10           So, here's some of the questions we're  
11 starting to hear already: So, how will this  
12 office work within the Department and prioritize  
13 areas where technology transfer can occur? So,  
14 being a newcomer to DOE, I thought it'd be easy to  
15 get those answers together, and prepare them for  
16 release to the public, right?

17           Well, I'm learning a lot of things.  
18 Releasing any information is a different  
19 experience within the government. And I'm not  
20 being critical of it; it's just a different  
21 experience. And so I have what has now been  
22 redlined about 14 times the official response to

1 those questions. I'm not going to read those to  
2 you, but just know that there's a process that I'm  
3 learning about for, how do you actually answer  
4 questions? And how do you do so in a way that  
5 doesn't offend somebody too badly? I don't think  
6 you can answer anything without maybe raising  
7 somebody's attention, but that's good.

8           So, the first question -- how will the  
9 office work? You know, we're going to have a  
10 coordinating function. We are DOE,  
11 Department-wide. We will work with the program  
12 offices, and really understand how their research  
13 outputs fit into this overall technology  
14 commercialization space.

15           I used an example in talking -- a side  
16 conversation earlier -- of how software moves from  
17 early- stage development to ultimate product  
18 deployment and commercialization. Early in that  
19 process, you have to make a decision: Are we  
20 going to go open-source software, or are we going  
21 to go proprietary software? And you need to make  
22 that decision sooner rather than later, before you

1 get your developers all spun up, the product all  
2 hardened and ready to go, and then only to  
3 discover, oops, we can't go out with it, because  
4 we used proprietary software from somebody else,  
5 or we gave away the rights, or we had no control  
6 over the software anymore.

7           Those are decisions that need to take  
8 place earlier rather than later, and our question  
9 is, how is this office going to work with the  
10 programs and the other research organizations to  
11 figure out the best way to raise those questions  
12 earlier rather than later in the process?

13           So, what are the biggest challenges the  
14 Department faces? I was a part of a group that's  
15 known as the Technology Transfer Working Group  
16 prior to coming here. I was the Chair of that  
17 group for the year before. I think that's kind of  
18 how I found out about this opportunity. And in  
19 the course of those discussions, that has  
20 representatives from all of the national  
21 laboratories, and those types of issues and  
22 challenges are regularly discussed, and best

1 practices are reviewed and identified in an effort  
2 to come up with solutions. How do we then face  
3 those big challenges?

4           And one of the biggest challenges is,  
5 how do you coordinate what's going on within the  
6 various programs and areas that are funded by DOE?  
7 There's the complexity of the organization.  
8 There's the complexity of the research, and  
9 there's the complexity of the human factor, which  
10 enters in. And, as a result, sometimes you have  
11 variability within the system. You can get  
12 treated differently, depending on which lab, which  
13 field office, which pocket of the research  
14 enterprise you engage with.

15           And our challenge is to figure out how  
16 to ensure a little bit more uniformity -- not that  
17 it's going to be centralized, but just the best  
18 practices percolate to the top for the benefit of  
19 the whole.

20           Are there additional organizational or  
21 funding changes that should be made? And my  
22 joking answer to that question is yes. The extent



1 of that, though, is something that we need to  
2 think about carefully. We don't know what those  
3 changes may be. We recognize there may be  
4 opportunities to do things better, but we want to  
5 make sure that we're really meeting Congressional  
6 and stakeholder expectations when it comes to an  
7 improved technology transfer and commercialization  
8 performance.

9 We're currently developing a strategic  
10 vision and execution plan for the Department's  
11 technology transition activities, which will be  
12 published in the form of the Fiscal Year 2015  
13 Technology Transfer Execution Plan. We're also  
14 working to develop a Secretarial Policy Statement.

15 So, those will be some of the ways that  
16 we hope to address those questions.

17 This is the reporting structure for the  
18 new office. And it's an interesting structure in  
19 the fact that it's going to be housed in the  
20 Office of the Undersecretary. Dr. Orr spoke  
21 earlier. It will be housed within his  
22 organization. That's to give it the breadth and

1 the exposure to all of the different Department  
2 offices, but it will also reach out and engage  
3 with NNSA, EM, and the other agencies that I've  
4 got listed under the engagement block. The intent  
5 there is to have this be a Department-wide  
6 functional office.

7 Now one of the statutory requirements  
8 that has emerged is that the Secretary is to  
9 appoint a Technology Transfer Coordinator. And  
10 the Director of this office will also serve that  
11 role, and so there's a direct report to the  
12 Secretary in the capacity as Technology Transfer  
13 Coordinator.

14 And just to talk briefly about that --  
15 these are the requirements for the Tech Transfer  
16 Coordinator that were established back in 2005 --  
17 some of the activity that that position needs to  
18 monitor and advise the Secretary on -- and the  
19 importance of having that position within the  
20 Department of Energy.

21 This is a visual to kind of convey that  
22 it's more than just technology transfer that we're

1 going to be focusing on. Technology transfer  
2 happens near the end of this spectrum, the right  
3 end of the spectrum. Most commonly, people think  
4 about licensing, and patents, and intellectual  
5 property, and sort of the transactional events  
6 that occur in connection with those types of  
7 things.

8           But like I said, we need to go back and  
9 talk about earlier stages in that process. What  
10 happens when you move something from the early  
11 stage off the lab bench into the hands of an  
12 applied lab -- or it moves from a university into  
13 the hands of a business? How do we help  
14 facilitate those transitions, those handoffs, so  
15 that they happen in an efficient and hopefully  
16 effective manner?

17           And, ultimately, the goal, then, is  
18 high-impact commercialization activities. Let's  
19 get these things out, and be a part of the new  
20 modern grid effort.

21           And these are the responsibilities --  
22 just (inaudible) what the office is going to take

1 on. There's -- you can read those for yourself,  
2 but there's oversight management coordination,  
3 communications, telling the story. There are a  
4 lot of wonderful things going on within the DOE-  
5 funded research programs, and perhaps we haven't  
6 been as effective in communicating those stories.  
7 There are examples of, you know, technologies that  
8 have been worked on for decades within the  
9 Department of Energy programs that are just now  
10 starting to feel their impacts in the  
11 commercialized world. And in some cases, there's  
12 secondary innovations that have spun off of those  
13 early innovations made within national  
14 laboratories.

15           So, we'll do some of the  
16 statutorily-mandated stuff and the reports. We'll  
17 also be doing data collection and analysis to help  
18 inform what are best practices and things going  
19 forward.

20           We have to set up a budget. Our budget  
21 will have two parts. The first part's boring;  
22 it's just the operational part. You know, you've

1 got to have just enough people to carry the water.

2           The second part's the exciting part, and  
3 that is something that's also required by statute  
4 -- the same statute that calls for the Tech  
5 Transfer Coordinator, and that is a fund called  
6 the Technology Commercialization Fund. And that's  
7 to provide matching funds with private partners to  
8 promote promising energy technologies for  
9 commercial purposes. We're about to figure out  
10 how to implement that. That's not going to happen  
11 in FY15, but our goal is to have implementation of  
12 that new Technology Commercialization Fund start  
13 in 2016.

14           This is the statute that describes it.  
15 There's some pretty good lawyer language in there.  
16 We're not exactly sure what it all means, but, in  
17 essence, it tells us that we have a certain  
18 percentage of the applied energy research and  
19 development budget, and we need to use that in  
20 connection with matching funds from private  
21 partners to move forward the most promising  
22 technologies. We will look to people like

1 yourselves to help us make sure we are doing that  
2 appropriately.

3           And, you know, again, the future is that  
4 we will be implementing that. We're estimating  
5 that that 0.9 percent will translate into about  
6 \$20 million. So, you know, it'll be not a huge  
7 amount of money, I'm learning, in Washington, D.C.  
8 circles, but still significant resources that  
9 should really help mature promising technologies.

10           And then we'll be doing a bunch of  
11 reports. These are also required by statute.  
12 There's a series of data that are collected every  
13 year for the NIST Report, and then the Annual Tech  
14 Transfer and Partnering Report, and the Tech  
15 Transfer Execution Plan. This is sort of our  
16 tentative schedule for those major deliverables --  
17 again, it's fairly aggressive. There's about a  
18 handful of us in the office right now, but we're  
19 underway, and we're off and running. We're open  
20 for business. We're excited for the challenge  
21 that it presents.

22           Dr. Orr mentioned some cross-cutting

1 programs. These are some examples of some of  
2 those. I'm not going to dwell on those. And  
3 then, also, we're following up on a pilot. It was  
4 established a couple years. It's running to the  
5 end of October 2017, which is intended to make  
6 interactions between labs and industry a little  
7 more efficient, a little more effective, and  
8 address some of the agreement concerns that exist  
9 there.

10           And then we're also putting together a  
11 success stories piece that will help us tell the  
12 story of the many good things that are going on  
13 within the various university collaborations and  
14 national lab collaborations that DOE is a part of.

15           And, as I mentioned, we're doing some  
16 data calls. The 2014 pilot data call is complete.  
17 We're analyzing the data now. We think it's going  
18 to be -- it'll help us tell the story of where the  
19 resources are going, how they're being effectively  
20 used, and where there's opportunities for, you  
21 know, getting even better at what we're doing.

22           With that, I don't know if that was

1 quite as short as I was hoped for, but I will  
2 leave some time for questions now -- or we can  
3 wait until after -- whatever you prefer.

4 CHAIRMAN COWART: Clark, as you wish.

5 MR. GELLINGS: That was very helpful.

6 MR. MEYER: Any questions for me? Paul?

7 MR. CENTOLELLA: Two questions. One is,  
8 I'm curious to what extent you're looking to  
9 resources outside of DOE to partner with you in  
10 technology transfer. I noticed you mentioned SBIR  
11 funds up there. There are applications of some of  
12 these technologies in DOD and elsewhere. And one  
13 of the things that we know happens is that a lot  
14 of technologies get developed in the lab through  
15 ARPA-E and other early programs, and have a hard  
16 time making it actually into the commercial  
17 marketplace. And I'm wondering to what extent  
18 you're leveraging other kinds of resources beyond  
19 the \$20 million to try to make some of that  
20 happen.

21 MR. MEYER: And that's a great question,  
22 and that's -- you've described the challenge very



1 well. There are a lot of nascent technologies  
2 that come out of the research programs that need a  
3 little oomph to get them over several of the  
4 valleys of death that we've identified, in terms  
5 of moving promising technologies forward.

6 I'm aware that there's currently a  
7 program -- it's a pilot -- that DOE's running,  
8 with its SBIR/STTR program, where they actually  
9 use national lab technologies, and they roll those  
10 into the calls that the SBIR program puts out.  
11 So, then private companies can come in and say,  
12 "Yeah, we'll take that idea forward, and we'll use  
13 some of our own funds, and we'll use SBIR funding  
14 to do it."

15 How we use the Tech Commercialization  
16 Fund to match with that kind of effort or other  
17 efforts from the investment community, we don't  
18 know yet, but we're going to be looking for as  
19 many possible combinations as we can, and we'll  
20 probably -- my vision is that we may have to mix  
21 that up a little bit, try a couple of different  
22 variations during the initial year, and then see

1       what works best.

2                   MR. CENTOLELLA: My other question comes  
3       from -- I was fascinated by the fact that you had  
4       been at the Mayo Clinic and had this medical  
5       background.

6                   MR. MEYER: Yeah.

7                   MR. CENTOLELLA: And one of the things  
8       that is interesting from the medical field is this  
9       emergence of translational R&D -- being able to go  
10      to end users of technology, see how they're going  
11      to use it, and then pull that back into the R&D  
12      space. And I'm wondering if you see an  
13      application of that (inaudible) DOE.

14                  MR. MEYER: Certainly, yeah. I think  
15      there'd be, certainly, some wonderful  
16      opportunities. And I don't know how the best way  
17      to gather that kind of stakeholder or user data is  
18      going to be within the energy field or in grid  
19      modernization, but I can see opportunities for  
20      going out to the potential customers and users of  
21      the new modern grid models of the future, and  
22      asking for their feedback realtime, to say, "Are

1 we solving the right problems?"

2           It's a customer discovery model. In,  
3 you know, the world of startups, they call it  
4 "lean launch." You've got to go out and talk to  
5 your customers, and really find out what they  
6 want. With patients, you've got to find out, you  
7 know, what's the art of the possible? And then,  
8 from there, bring it back to reality, and make  
9 sure you're not breaking any laws of physics.

10           MR. CENTOLELLA: Those are the laws  
11 lawyers can't get you out of.

12           MR. MEYER: Other questions?

13           MR. GELLINGS: We'll get a chance to  
14 talk more (inaudible) discussion.

15           MR. MEYER: Great. Thank you.

16           MR. GELLINGS: Thank you for taking the  
17 time -- appreciate it very much.

18           Tim Heidel, please.

19           MR. HEIDEL: Well, I'd like to thank the  
20 committee for the invitation to speak today. My  
21 name is Tim Heidel. I'm a Program Director at  
22 ARPA-E.

1           I'd like to give you, over the next 20  
2 minutes or so, just an introduction to some of the  
3 programs we've run over the last couple of years  
4 related to electricity, and then talk a little bit  
5 about, how do we find a way to get those  
6 technologies through to widespread adoption?

7           So, just in case you're unaware, we're a  
8 fairly new agency. We were stood up about six  
9 years ago, modeled after DARPA in the DOD space.  
10 And we were given the mission by Congress to  
11 ensure America's national security, economic  
12 security, energy security, and to maintain  
13 technological competitiveness through the means of  
14 catalyzing and supporting the development of  
15 transformational energy technologies specifically  
16 focused on achieving these three objectives:  
17 Reducing imports, improving efficiency, and  
18 reducing emissions.

19           Now we, as an agency, work across the  
20 entire energy landscape -- everything from bio  
21 fuels, to batteries, to grid optimization. And  
22 I'm going to give you a little eye chart now, just

1 to talk about some of the electricity- related  
2 programs that we've run over the last couple  
3 years.

4 So, let's take our nominal grid that's  
5 shown here, with many of the components sketched  
6 out in comic form, and let me run through some of  
7 the programs we've launched over the last six  
8 years related to electricity. I'm going to  
9 apologize in advance; we use acronyms for  
10 everything, and I don't actually know many of the  
11 words behind the acronyms. So, let me take you  
12 through it, and you can always look them up.

13 First, I'll start with two programs that  
14 I also manage, aside from my grid-related  
15 responsibilities, which is ADEPT and SWITCHES.  
16 These are both power electronics programs seeking  
17 to enhance the energy efficiency of power  
18 conversion for a wide range of applications, from  
19 LEDs, to automotive applications, to power flow  
20 controllers.

21 We've also had a program, BEET-IT,  
22 focused on air- conditioning technologies and

1 alternatives to cooling buildings. We had a  
2 program focused on rare earth magnets for  
3 industrial applications. Light metal refining  
4 technologies -- certainly a technology that uses a  
5 tremendous amount of electricity in the production  
6 of light metals.

7           We've had programs focused on solar  
8 technologies, including a solar ADEPT program,  
9 which was solar inverters- focused, as well as a  
10 program that we call FOCUS, which is seeking to  
11 combine the benefits and the best attributes of  
12 both thermal, solar, as well as photovoltaics.

13           We're in the process now of launching a  
14 program focused on power plant cooling  
15 technologies and reducing the water use in  
16 conventional power plants. And then we've had a  
17 series of programs launched in just the last year  
18 -- MOSAIC, GEN-SET, and REBELS -- all focusing on  
19 different flavors of distributed generation, from  
20 small engines, to fuel cells, to photovoltaic  
21 applications.

22           And then, finally, the program that

1 really, in my mind, ties all of these together is  
2 a program that we launched three and a half years  
3 ago called GENI. It stands for the Green  
4 Electricity Network Integration Program. And this  
5 has been one of the large programs that I've  
6 managed over the last three years at ARPA-E, and  
7 I'll step you through our motivation for this  
8 program in particular, because it has the most  
9 relevance to the meeting today.

10 We launched the program in anticipation  
11 of plots looking like this. You can see on the  
12 horizon that both solar, and wind, and other  
13 resources are starting to increase their  
14 penetration dramatically and quickly, and, of  
15 course, these resources have characteristics  
16 unlike anything that we've really dealt with in  
17 the past, where they have definite seasonal  
18 variation, but there's substantial short- term  
19 uncertainty and variability.

20 This is a plot for five different years  
21 of solar radiation, with hours across the  
22 horizontal and days of the year on the vertical.

1 And you can see, certainly, that you certainly do  
2 see longer days and brighter sun in the  
3 summertime, but then you see all of these black  
4 lines. And those are not artifacts of the image;  
5 those are actually just simply cloudy days. And  
6 so we need to figure out how to deal with that.

7           You could also look at this elsewhere,  
8 and various organizations have posted projections  
9 for how this might impact the actual operations of  
10 the grid. I certainly don't need to motivate that  
11 here today. Really, what makes this an  
12 interesting and a challenging problem is that what  
13 we're doing is, we're layering yet another new  
14 requirement on a series of old requirements. And  
15 you don't have the luxury of giving up any of  
16 those previous requirements; you are simply making  
17 the problem harder.

18           And so we started way back in the 1930s,  
19 and we said, "What do we want from the grid?  
20 What's our goal of operating the electric power  
21 system?" And we said, "It needs to be affordable.  
22 It needs to be safe. And it needs to be



1       accessible to all." And, eventually, we realized  
2       just how important electricity was to the economy,  
3       and we said, "Well, it has to be reliable, so  
4       let's seek out ways of improving the reliability  
5       of that system."

6               Eventually, starting in the 1970s and  
7       carrying forward all the way today, there's a real  
8       priority to make things cleaner and to reduce  
9       emissions, for a wide variety of reasons --  
10       including climate change. More recently, we  
11       started to really focus on, okay, let's make it  
12       secure. Let's make it more resilient.

13               And then, finally, what's emerging today  
14       is, we need to make it more flexible to respond to  
15       increasing dynamics, uncertainty, and variability  
16       in the resources that are connected to the system.

17               And so when we launched the GENI  
18       Program, it was that flexibility attribute that we  
19       were very focused on. We said, "How do we make  
20       the system more flexible?"

21               Now ARPA-E also looks very specifically  
22       for white spaces that are underinvested by other

1 organizations, other parts of the government, as  
2 well as the private sector. So, our goal is not  
3 to take the word "flexibility" and say, "Let's do  
4 everything we possibly can related to  
5 flexibility," but, rather, "Let's look for  
6 opportunities that are being underexploited by  
7 others."

8           And so where we landed, after talking to  
9 a lot of folks in industry, academia, other parts  
10 of governments, and lots of conversations inside  
11 the DOE, as we said, "Well, there's a big  
12 opportunity for ARPA-E," specifically related to  
13 what I'm going to call "network flexibility,"  
14 which is thinking about those assets that exist  
15 and sit on the grid that we actually could control  
16 if we wanted to, if we had new technology.

17           Historically, you built your lines, you  
18 built your transformers, and, largely, they were  
19 fixed. You weren't really going to dispatch those  
20 in realtime. Maybe you make seasonal changes.  
21 Maybe you make changes for emergency situations,  
22 but it's not a core part of everyday operations --

1 is to think about what your network should be, in  
2 addition to how you're going to operate generators  
3 and other resources.

4 So, what technologies could give you  
5 additional network flexibility? Well, first,  
6 there's power flow controllers -- both AC power  
7 flow controllers, as well as HVDC systems. And I  
8 have an example of one of those AC power flow  
9 controllers in a couple slides.

10 There's a concept of transmission  
11 topology optimization, which has become a lot more  
12 popular over the last couple years, where you're  
13 actually using algorithms to tell you when, and  
14 how, and where can I take transmission lines out  
15 of service to ease congestion, while not having a  
16 negative impact on reliability?

17 And then, finally, if you had lots of  
18 energy storage that was low-cost, you could think  
19 about algorithms to actually tell you, how should  
20 I optimally dispatch, and use, and schedule all of  
21 those energy storage resources?

22 And then, of course, there's a huge

1 opportunity that we've only scratched the surface  
2 on here, but I know that many people in the room  
3 are working on this elsewhere -- on scheduling,  
4 and leveraging, and aggregating responsive demand  
5 for system operations, to make the system  
6 effectively more flexible.

7           So, we launched the GENI program. I  
8 mentioned this a little while ago. We launched it  
9 in late 2011. All of ARPA-E's programs have  
10 roughly a three to four-year lifetime. So, this  
11 program's actually coming to a close this year.  
12 About half of the projects have already ended, and  
13 the rest of them are scheduled to end within the  
14 next year or so.

15           This program started with 15 projects,  
16 and was roughly \$40 million of total investment.  
17 And we broke it into two separate categories of  
18 innovations. One was this area of power flow  
19 controllers, and one was focusing on new methods  
20 and approaches to grid optimization.

21           So, let me take the power flow control  
22 category first. Historically, power flow control

1 devices have typically been manually dispatched to  
2 correct local problems. And where people have  
3 tried to establish much more flexible power  
4 electronics-based power flow controllers, high  
5 costs and low reliability are often cited as early  
6 problems with those systems that limited their  
7 more widespread adoption.

8           And so we said, "Well, can we rethink  
9 the hardware that's used in those circumstances?"  
10 So, can we find power flow control hardware that  
11 uses what are called fractionally-rated converters  
12 -- where the ratings of the actual power  
13 electronics, the transistors, are not tied to the  
14 total amount of power flowing through a line, but  
15 are only some fraction of that, but still give you  
16 the ability to control power flow.

17           Can we think of more modular and  
18 manufacturable designs, so that you could think  
19 about actually building thousands of these  
20 individual power electronic building blocks in a  
21 factory, and then deploying them in the field as  
22 if it was just an installation of a standard piece

1 of equipment, as opposed to thinking about these  
2 installations as major capital construction  
3 projects that take multiple years, and are one-off  
4 designs that are custom?

5           And then, finally, to mitigate some of  
6 the early reliability problems, can we find  
7 designs -- this was an absolute requirement of  
8 ours upfront -- we were requiring designs of these  
9 equipment and the hardware that would have failed  
10 normal designs, such that if and when that device  
11 failed, it would leave you no worse off than you  
12 would've been without the device.

13           Of course, it's not all in the hardware;  
14 you also have to think about new software that  
15 exploit the advances in the hardware. And new  
16 algorithms are going to be necessary in order to  
17 actually exploit large numbers of these devices,  
18 should they become cost-effective.

19           In terms of how you actually do it, this  
20 is our way of categorizing how you actually  
21 control power flows. I mentioned topology  
22 switching and line switching earlier. That's

1       certainly one method of impacting the way that  
2       power distributes over your network by removing  
3       lines. The simplest way to think about this is  
4       that, as you all know, power flows are governed by  
5       Kirchhoff's Laws. If you change the impedances of  
6       the network or you change the network itself, the  
7       power flows change.

8               Now, obviously, that's a very complex  
9       process, and we need to be able to actually  
10       calculate what the impact of that line-switch  
11       action is going to be on overall power flows, and  
12       that's why we need sets of complex algorithms --  
13       not sort of a blunt object to simply remove lines  
14       in and out of service, making a binary decision;  
15       you'd much more prefer continuous controllability.  
16       And that's what these other types of devices give  
17       you.

18               So, certainly, you can connect  
19       back-to-back HVDC systems today, and you can get  
20       some degree of controllability. HVDC systems are  
21       some of the most controllable we know.

22               You can also do this through

1 variable-series voltage injection, as well as  
2 variable-series reactance insertion. And I will  
3 give you an example of that in three slides.

4           On the optimization side, we recognize  
5 that, first, existing grid optimization tools do  
6 not explicitly account for variability and  
7 uncertainty, and there's an emerging need to  
8 coordinate large numbers of distributed resources.  
9 We've only scratched the surface on that; we're  
10 currently in the process of launching a new  
11 program that's very focused on that second bullet.  
12 And so we will share results in another three  
13 years from now in that area.

14           There are also recent advances that  
15 enable more robust, reliable control of the grid,  
16 despite all of the physical realistic limitations  
17 such as the limits of what our state estimators  
18 can do, based on finite numbers of sensors and  
19 problems with models, which will always be there.  
20 Incomplete and imperfect information flow,  
21 constrained computational resources, inherent  
22 uncertainties in anything that is a



1 market-mediated transaction, of course, and then  
2 physical constraints to control.

3           And so we put that statement to the  
4 community. We said, "We think there are these  
5 advances, but they have to be subject to these  
6 limits, so come back to us with proposals on what  
7 the technology opportunities you think are that  
8 could actually give us a far more efficient and  
9 far more reliable optimization of grid resources."

10           We have a whole basket of different  
11 projects in the program that we funded, trying to  
12 build a toolkit, as Bill said earlier, of  
13 different approaches that'll be good and useful  
14 for different scenarios. We've had several teams  
15 working on distributed optimization. To what  
16 degree can you distribute the control and  
17 optimization of the grid? I've had teams working  
18 on improving forecasting and dispatch of demand.  
19 I have an example in a couple slides.

20           We have teams working on faster voltage  
21 and transient stability calculations, AC-optimal  
22 power flow algorithms, transmission switching,

1 stochastic optimization specifically for unit  
2 commitment applications, and then, of course,  
3 energy storage optimization.

4 So, unfortunately, I don't have time  
5 today to go into all of these projects and talk  
6 about each one of them individually, but I will go  
7 through just a couple examples, to give you a  
8 flavor of it.

9 In total, here's a snapshot of the  
10 overall program by lead organization, and I break  
11 the program into five different areas that we've  
12 funded -- from power flow control hardware, to  
13 HVDC components, to topology control, various  
14 approaches to optimizing the power system in new  
15 ways. And then we had two projects that were  
16 focusing on, how can we best utilize new emerging  
17 cloud computing, as well as big data tools to  
18 support grid operations?

19 This only tells part of the story,  
20 though, because every single one of these projects  
21 is a big team. One of the things we really  
22 emphasize at ARPA-E are these

1 vertically-integrated teams that go all the way  
2 from fundamental work, perhaps at a university or  
3 a national lab, through to actual commercial  
4 development with vendors, utilities, and ISOs.

5           For all of the software projects under  
6 this program, we had an absolute requirement from  
7 the beginning that any team developing new  
8 algorithms was required to test those algorithms  
9 on a large-scale utility or ISO-provided dataset,  
10 which required those teams to partner with a large  
11 number of organizations throughout the U.S.

12           So, let me just give you a couple  
13 examples -- and I'll check how I'm doing on time  
14 -- and all right. I'll start with one of the  
15 power flow control devices. And this is a concept  
16 that originated at Oak Ridge National Lab that  
17 said, can we use a very old concept, a magnetic  
18 amplifier, to give us the ability to control power  
19 flows? It's actually a relatively simple device,  
20 at least in concept.

21           This is just a transformer core that has  
22 a high- voltage transmission line wrapped as one

1 of the windings on this transformer. So, this is  
2 your high-voltage line that's carrying a certain  
3 current, and that's the line that I want to  
4 control the effective impedance of, in order to  
5 push or pull power around the network.

6 I then have a low-voltage -- what we're  
7 calling here a DC control circuit. And the  
8 purpose of the DC control circuit is to put the  
9 transformer into saturation on demand, and pull  
10 the effective impedance seen by the rest of the  
11 network due to that device either down or up.

12 And so here are actual results from the  
13 lab of a prototype of this device, with the DC  
14 control current here. And these are different AC  
15 set points for how much actual current's flowing  
16 through the high-voltage line at any given time.  
17 And you can see that with this particular  
18 prototype, they're able to control the impedance  
19 seen by the rest of the network from five ohms  
20 down to about two ohms, which is exactly what was  
21 desired for the field test of this device out at  
22 the Bonneville Power Administration, which -- and

1 we're going to be installing a device at BPA later  
2 this year, to start to actually field test this.

3 I'll give you a little bit more of a  
4 flavor of what this looks like. We started the  
5 project. When we first showed up the very first  
6 day, they had a prototype on the bench. It was  
7 using 12-volt batteries from Radio Shack, just to  
8 prove that this concept might work in theory. And  
9 we developed a lot of modeling tools to model  
10 exactly how this would work in much larger  
11 systems. We built a 480-volt prototype in 2012,  
12 which was followed up with an improved design in  
13 2013.

14 Late last year, the team completed  
15 construction of the first phase of a high-voltage  
16 unit, and that is now going through factory  
17 testing as we speak, and they're preparing to  
18 build two additional units. All of those will be  
19 installed in the Pacific Northwest in BPA's  
20 territory later this year, for a one-year field  
21 trial.

22 SPX Transformers is the manufacturer for

1 the device, and they will eventually be the  
2 commercialization partner for this. The wonderful  
3 thing about this device as a power flow controller  
4 is that 98 percent of this is old technology.  
5 This looks like a transformer. This is just a  
6 transformer. All the technology related to that  
7 big box is a transformer. It's standard  
8 technology that SPX uses every single day.

9           There is a control box here on the side.  
10 So, we have a -- believe it's a 50-kilowatt  
11 inverter on the side there, so we need to work on  
12 the robustness and the reliability of that, and  
13 proving out that it's going to work. But when it  
14 comes down to the end of the day, it's actually a  
15 fairly low-power power electronics inverter for  
16 controlling a much larger amount of power around  
17 the network.

18           Talk about one other project -- this was  
19 with a small company out in California called  
20 AutoGrid. And AutoGrid basically said, "Can we  
21 use cloud-based systems and deploy a cloud-based  
22 software as a service platform for managing demand

1 response?"

2           When we started this program, the focus  
3 was on, if you had data on demand response  
4 controllability at the individual household level,  
5 you could actually target demand reductions based  
6 on network conditions in a highly granular nature.  
7 Imagine being able to dispatch demand reductions  
8 at an individual node in transmission -- or  
9 eventually, even at an individual node in  
10 distribution -- to overcome local congestion that  
11 might pop up for any given reason.

12           And, indeed, they've built a platform to  
13 be able to do exactly that. This project -- I  
14 apologize for all the words -- they were able to  
15 show that they can generate a forecast for demand  
16 response capability of individual customers of  
17 over a million customers every 10 minutes on a  
18 rolling basis. And they now have the platform  
19 that can actually send control signals to those  
20 customers, if and when that becomes desirable by  
21 the local utilities and ISOs.

22           For the moment, this company's been very

1 focused on simply managing all of the different  
2 rule sets that exist out there for demand response  
3 programs today. Many utilities are managing a  
4 dozen or more different demand response programs  
5 with different customers, different rule sets, and  
6 different requirements. And AutoGrid's deployed a  
7 platform that can help you manage that with no  
8 upfront capital costs, in terms of IT. It's  
9 literally a "flip the switch, and it's working  
10 tomorrow for you," as long as you have the data to  
11 provide.

12 I'm going to skip this project. This is  
13 another one I can talk about offline or in  
14 questions around transmission topology  
15 optimization and showing the benefits that  
16 transmission topology optimization might have.  
17 This project worked very closely with PJM to  
18 generate an estimate of benefits, both in today's  
19 system, with the congestion that PJM currently  
20 sees, where the conservative estimate the project  
21 ended up with was that just in realtime  
22 operations, this could save \$100 million per year,



1 a software fix alone, and they studied high  
2 renewable situations where the goal was to reduce  
3 curtailment of renewables due to added congestion,  
4 since the power flows that were occurring on the  
5 network were not those that had been planned to  
6 occur when all of the planning studies and the  
7 installations were done. So, that gives you a  
8 flavor of those.

9           Let me just briefly talk about a new  
10 program that we're launching this year. We  
11 launched a funding opportunity announcement  
12 earlier this spring. You can go onto our website,  
13 and you can find this. The concept paper deadline  
14 has now passed, and so the opportunity to actually  
15 apply for this funding has now passed. But you  
16 can go see what we're intending to do.

17           This program's being launched by a  
18 colleague of mine. And the goal of it is to  
19 enhance the reliability of the grid under very  
20 high penetration renewable scenarios, through  
21 utilization of the flexibility inherent in demand.  
22 And what they've focused the project categories,

1 as well as the project metrics, on is actually  
2 proving that you can develop control algorithms  
3 and control architectures that can allow you to  
4 achieve the provision of ancillary services from  
5 distributed resources. And she's trying to be as  
6 broad as she possibly can when she uses the term  
7 "distributed resources" to mean storage, demand  
8 response, as well as photovoltaic inverters, and  
9 others.

10 If you could do this, you suddenly make  
11 the system far more flexible, especially under  
12 those scenarios where you have very high  
13 instantaneous renewable penetrations, and you  
14 don't have a lot of the traditional flexible  
15 generation operating.

16 That program, we will make funding  
17 decisions on later this year, and it'll again be a  
18 roughly three-year program. And we're  
19 anticipating putting about \$30 million of  
20 investment into that area.

21 Now I have one more topic that I want to  
22 cover before I stop. And this is probably the one

1 that I would like to see more discussion on after  
2 this meeting, and I'd love to take questions --  
3 is, what happens in month 37 of our projects?

4 Most of our projects are 36 months  
5 longer. Our programs are built to be about three  
6 years long. And there's no intention, from  
7 ARPA-E's perspective, to continue -- or there's no  
8 plan to continue investing in those areas. We're  
9 seeking to identify areas where there's a white  
10 space opportunity for us that have too-high  
11 technical risk for the private sector or other  
12 parts of government to invest.

13 We will then spend three years reducing  
14 that technical risk (inaudible) our goal is to  
15 reduce that technical risk sufficiently that the  
16 private sector will jump in and start to invest,  
17 and will carry the technology forward from there.

18 This is a particularly difficult sector  
19 to see that happen in three years with \$30  
20 million. And so one of the things that, honestly,  
21 we have not solved yet is to identify, how do we  
22 carry these technologies forward after ARPA-E?

1           So, we do some of this work during the  
2 projects. We have a whole tech-to-market team at  
3 ARPA-A -- that their premise is essentially this  
4 slide -- that big ideas, bold ideas, even good  
5 ideas are often not alone enough to actually have  
6 an impact on the world. And ARPA-E's mission is  
7 to have an impact on the world.

8           Often, you run into, well, the team just  
9 didn't have the right skills; brilliant  
10 technically, but they just didn't have the right  
11 commercial orientation or commercial focus. They  
12 weren't able to identify the unique short-term  
13 value to an actual customer. We know the  
14 technology has enormous value in the long term,  
15 but how do we have it survive until then? We need  
16 to find some early market opportunity and early  
17 value to carry it forward. And sometimes, it  
18 comes down to just simply poor implementation.

19           So, with ARPA-E's tech-to-market team,  
20 we work very hard with teams -- working them  
21 through how to do basic techno-economic analyses,  
22 how to engage with a broad range of stakeholders

1 to learn both what's the potential value of their  
2 technology, as well as to build their own team for  
3 the actual commercialization of the technology  
4 that often happens through ARPA-E, and then  
5 through various other skills development and  
6 resource development activities with our teams, to  
7 try and align their idea with a sense of its  
8 value, with the right team, with implementation,  
9 so that they can have an impact on the world.

10 And we would love to see some of these  
11 technologies. And some of them do take off  
12 immediately after ARPA-E, and are having a market  
13 impact today. We have several examples of that.

14 But for most technologies -- you've  
15 already heard this today -- there exists many  
16 valleys of death. And ARPA- E exists at the early  
17 stage, more on the fundamental level, where we're  
18 trying to take a fundamental idea that has come  
19 out of the scientific community and the basic  
20 sciences office, carry it through to the proof of  
21 concept that something just might work and might  
22 be real.

1           But as I mentioned earlier, there's an  
2 enormous amount of work that has to be done after  
3 that proof of concept, before something is  
4 self-sustaining in the commercial world. And I  
5 don't think we have a great answer yet in this  
6 particular sector for how to get that done,  
7 especially today, with as little venture capital  
8 is out there for hardware in general -- and for  
9 energy hardware in particular.

10           So, I think I will leave with that. It  
11 requires a tremendous amount of thinking to figure  
12 out, how do we bridge those later valleys of  
13 death, to see the impact that we want to see with  
14 these technologies?

15           I will leave at that. Thank you. I  
16 will take a couple questions if people have them.

17           CHAIRMAN COWART: Chris?

18           MR. GELLINGS: Your challenge is going  
19 to be (inaudible).

20           MR. SHELTON: To your last question --

21           MR. HEIDEL: Yes.

22           MR. SHELTON: I think you need sort of

1       intractable problems. So, you know, you all have  
2       done a great job defining conceptual need and  
3       directional need, and you're targeting your  
4       programs toward that, and I applaud that. And I  
5       think you need to do that.

6                 But the thing that would help you get  
7       through the prototype valley of death is a  
8       clearly-defined, present need by somebody. And  
9       then the market will put money behind that. The  
10       customer themselves with the problem will do the  
11       investment, because the risk/reward is clear. So,  
12       it's a beachhead. It's early market. It's the  
13       same concept, but it's not just saying it's an  
14       early market; it's literally a single customer  
15       with one problem. That can, I think, really make  
16       a difference for some of these things.

17                MR. HEIDEL: (inaudible) other  
18       questions? Yes?

19                MS. ZIBELMAN: I have a comment,  
20       actually. Your last comment about the lack of  
21       capital -- I actually don't think that's the  
22       problem. I think there's plenty of capital.

1       What's the challenge is -- and I think, you know,  
2       I'm kind of curious how we're going to link the  
3       technology transfer with ARPA-E -- is actually the  
4       business models that we need to create in the  
5       industry so the capital can be deployed.

6               I think our biggest issue has been  
7       getting out of pilot phase and getting into,  
8       frankly, just systemic changes in the industry.

9               So, I think, you know, the other aspects  
10       that we're working on in this group around  
11       advancements in the business models are going to  
12       be critical for this.

13              MR. HEIDEL: Yeah, I absolutely agree  
14       with that 100 percent. We have had several teams  
15       very successfully find utilities to pilot projects  
16       with. There are very few utilities today that are  
17       willing to take serial number one, but there are  
18       some. Those teams have then really struggled,  
19       though, to turn those pilots into commercial  
20       deployments at scale. Unfortunately, a lot of the  
21       teams had heard feedback of, go find somebody  
22       else, deploy your first 100 units, and then come



1 talk to me in five years.

2 And, unfortunately, in the back of the  
3 mind of -- if it's a startup in particular -- the  
4 back of the mind of the startup of that point is  
5 saying, well, I won't be here in five years with  
6 that answer.

7 So, I think you're right; it is, in  
8 part, a big- business model question.

9 MR. GELLINGS: Others?

10 MR. CURRY: Just to follow up on  
11 Audrey's point -- the arbiter of whether it's a  
12 good investment or not is often the regulatory  
13 agency that the utility reports to, rather than  
14 only the evaluators from the utility who's the  
15 prospective customer.

16 There are some resources around this  
17 table who would be delighted, I think, to help  
18 introduce a concept at the regulatory level that  
19 you need it introduced at -- at a state level --  
20 because there is a rule of thumb: The only good  
21 thing about being a former Commissioner is, you  
22 can always get a meeting with a sitting

1 Commissioner, you know. And so that's either good  
2 news or bad news, but it's the truth.

3 MS. ZIBELMAN: Depending on (inaudible).

4 MR. CURRY: No, I think you can really  
5 pull it off. So, keep that in mind when you get  
6 the pushback. Is the pushback coming from someone  
7 who's worried about a prudence investigation, or  
8 his budget isn't sufficient to enable this. And  
9 if you can take the aura of the DOE, and bring it  
10 in, and work for the government -- we're here to  
11 help you, et cetera -- that might enhance the  
12 ability to get to serial number one.

13 MR. HEIDEL: I appreciate that. Thank  
14 you.

15 CHAIRMAN COWART: Carlos?

16 MR. COE: You know, one of the questions  
17 as I look through your portfolio of projects is,  
18 you know, as you're looking at, okay, what's the  
19 next step for, you know, the technology or the  
20 other companies -- and, you know, the folks in the  
21 utility world, they're incredible conservative,  
22 you know, folks, right? So, they want to see

1 something that has 10-year history or, you know --  
2 even not the first 100, but the first thousands,  
3 you know.

4 And I was curious how ARPA-E interfaces  
5 with the rest of DOE, to try to get more of those  
6 devices, you know, in the field.

7 MR. HEIDEL: Sure. So, I've been  
8 sitting on the grid tech team for the last couple  
9 of years, ever since arriving at DOE. And I think  
10 that's been the means by which we've had those  
11 conversations. It involves a lot of internal  
12 briefings and discussions around technologies that  
13 we've identified to say, hey, you know, I think  
14 this area of power flow controllers could be  
15 really important. And we're going to get it so  
16 far along, and then maybe there's an opportunity  
17 there for a follow-on program.

18 Now ARPA-E doesn't have any control,  
19 dictation, anything with other offices, right?  
20 So, we can make those recommendations. And I  
21 think, honestly, the other offices in DOE are  
22 hearing from a lot of different organizations that

1 are saying exactly that. And so they have to  
2 prioritize, to figure out, what opportunities are  
3 they going to try and go after?

4 And then, of course, they have to try  
5 and go get the money for that in an environment  
6 that is extraordinarily budget-constrained today.  
7 You know, I think there's been a lot of  
8 recognition around the Department that a lot of  
9 these technologies have a lot of value, are still  
10 in the early stage where there's likely a  
11 government role for continuing to fund them. It's  
12 very difficult to find funding for that today.

13 And so I think when I wake up in the  
14 morning, my goal is to go out and try and find a  
15 utility, or a vendor, or someone else with private  
16 money to invest in this beyond where we're going  
17 to take it.

18 But there's also a secondary role of  
19 working with the rest of the Department to find  
20 those opportunities.

21 Other comments or questions?

22 CHAIRMAN COWART: Yes, Jeff?

1                   MR. MORRIS: Thank you. I think you  
2                   kind of touched on this in the answer a second ago  
3                   -- but a decade ago, I started an energy angel  
4                   investment group, and it's almost the same  
5                   problem. You know, when you get above \$3 million,  
6                   that's kind of out of the angel sphere. The  
7                   biggest challenge is finding deal leads within the  
8                   angel group.

9                   And with these larger projects, when  
10                  you're bringing them out -- when I talk with  
11                  companies, they all want a piece of the action to  
12                  get familiar with the technology, but no one wants  
13                  the zero-one. And what's lacking is, really,  
14                  project leads to put, you know, kind of -- the  
15                  telecom industry, they always put these shell  
16                  companies together to solve, you know, telecom  
17                  engineering problems, so they can have  
18                  nondisclosure agreements with each other, but get  
19                  operating experience with something new in their  
20                  system.

21                  And that's just something that's lacking  
22                  as a tool -- is to say, hey, it's not just finding

1 a pilot project; it's finding the partners.  
2 They're willing to put their money in, but no one  
3 wants, you know, the 51 percent. They all want,  
4 you know, 32 or 33.

5 MR. HEIDEL: Yeah. The one example I  
6 know of that happening related to this sector was  
7 with another company called Smart Wire Grid. It  
8 was another project in our portfolio. It was a  
9 technology that was originally invented at Georgia  
10 Tech in the early 2000s. It was 2003, or 2004, or  
11 so.

12 And they actually incubated that idea  
13 with a consortium of five or six utilities that  
14 each took an interest in the incubation of that  
15 technology. And they slowly kept pushing it up  
16 the hill, and kept pushing up the hill until they  
17 got to the point where it was mature enough for  
18 ARPA-E to pick it up in 2012, and take them to an  
19 actual ruggedized, tested field trial of the  
20 device in the field.

21 And so it was a little bit of a, hey, we  
22 had that. Everybody pays into this consortium and

1 the risk-sharing before ARPA-E's investment.

2 And I think what you're suggesting is,  
3 can we find a mechanism to do that post that  
4 investment, when the dollars are going to be even  
5 larger? And I haven't seen that successfully done  
6 yet, but I would love to see that happen.

7 MR. GELLINGS: Billy (inaudible).

8 MR. BALL: As one of the companies that  
9 was that early investor in Smart Wire Grid, maybe  
10 you need to ask the utilities before. Maybe it's,  
11 you know, trying to bring somebody in after. You  
12 know, I've got a product. I want you to --  
13 obviously, you have a need for it. You know, I  
14 would say, spend more time on the frontend with  
15 the utilities to say, "What do you need?"

16 MR. GELLINGS: All right, we'll have  
17 more conversation yet later. Thank you.

18 We're going to change the schedule just  
19 a little bit. I already gave you a taste of that,  
20 and we're going to -- after Paul's done, we're  
21 going to have the panel discussion, and we'll  
22 follow up with our last speaker, who will be able

1 to join us in the morning.

2 Just a quick comment about this concept  
3 that you just touched on of collaboration --  
4 that's been, actually, an EPRI mainstay, most of  
5 you might know. I mean, things like Marcy, and  
6 Inez, and whatever -- all the original six fax  
7 devices were all collaboratively funded -- not  
8 just by the host utility.

9 And the last big one of these, of  
10 course, was some of the carbon capture and  
11 sequestration -- again, Southern Company, but not  
12 just them -- some other utilities -- 31 or 32  
13 utilities in all contributed. That's been a great  
14 model, but the industry's kind of tired of it --  
15 and for a variety of reasons we could get into.  
16 But that is a way to get things done, and there is  
17 at least one institution that has had some success  
18 in doing it.

19 Paul, talk to us about distribution.

20 MR. HUDSON: Thanks, Clark. My  
21 presentation's going to talk quite a bit about  
22 what's happening in California, as we think about



1 a more distributed future there. But it is very  
2 relevant to, you know -- similar discussions are  
3 going on in New York, particularly Track One in  
4 New York, looking at the platform dimension, the  
5 operational dimensions, and the market design  
6 aspects. Those are very much part of the  
7 conversation in California -- and also starting to  
8 happen elsewhere in the United States.

9           You know, just as a starting point,  
10 certainly, we see a fundamental opportunity here  
11 to think differently about how the distribution  
12 system might play a role in not only providing,  
13 you know, in the traditional sense, electricity  
14 delivery, but, increasingly, in a number of places  
15 -- especially in California -- why we're starting  
16 to see fairly large amounts of distributed energy  
17 resources moving that system into more of a  
18 network structure has already been touched on.

19           And so part of the opportunity, as we  
20 think about it, is to better understand how this  
21 evolution may occur over time. As with all  
22 things, particularly at distribution, it's a very

1 local phenomenon. This evolution that is  
2 occurring in Hawaii or in California is happening  
3 at a different pace than other places around the  
4 U.S. So, what my comments are going to be  
5 reflective of -- a sequence that could happen over  
6 many different time periods, and even within a  
7 particular state, is going to happen very  
8 differently in different parts of that state, as  
9 we're seeing in California playing out.

10 As a starting point, what we've been  
11 thinking about is, how do we think about this  
12 evolution, and where in this evolutionary process  
13 do we need to think about shifting the way that we  
14 manage certain aspects -- the way we manage  
15 planing, the way we manage operations, the way we  
16 think about market opportunities, and so on, as we  
17 evolve?

18 In simple terms, we're currently largely  
19 across the U.S. in this grid modernization stage,  
20 you know, looking at enhancing the capabilities  
21 that exist in the system, both from an efficiency  
22 standpoint -- certainly, a lot of aging

1 infrastructure refresh going on in the  
2 distribution system -- and, certainly, we still  
3 have many smart grid investments that have still  
4 been, you know, started in the last decade; have  
5 continued on into this decade. And we're adding  
6 onto that, as well.

7           Certainly, from a customer engagement,  
8 many of the programs have started with a lot of  
9 the smart metering, got into, you know, providing  
10 cost management services, and helping customers  
11 understand their bills, and providing decision  
12 tools. And some of these are becoming very  
13 sophisticated in helping customers manage their  
14 energy costs.

15           But in some places, we're moving beyond  
16 that. And, certainly, in California, we've  
17 crossed the threshold into, you know, what I'm  
18 calling here stage two. Hawaii has already, you  
19 know, several years ago had crossed into stage  
20 two, where the level of DER adoption -- and I use  
21 the term "DER" very broadly. So, that includes  
22 distributed generation, you know, distributed

1 storage, electric vehicles, energy efficiency,  
2 demand response -- so a very broad definition,  
3 which is also the definition used in California.

4           And in that context, the adoption rates  
5 have gotten to a level where you need to start  
6 thinking differently about how you manage this  
7 system. And here are these questions and  
8 discussions around, how do we think about the role  
9 of utility and others in integrating distributed  
10 energy resources to create that integrated grid,  
11 as EPRI calls it? How do we think about  
12 optimizing that -- both in terms of, how do we  
13 send the right price signal so that DER -- you  
14 know, for those customers that adopt based on --  
15 whether tariff design or other signals -- see that  
16 this is a good location or preferred location to  
17 adopt -- or specific programs and pricing or  
18 procurements to source distributed resources as  
19 part of a local dimension?

20           And then the other component to that is,  
21 so what is this additional platform of technology  
22 investments -- somebody had asked earlier today --

1 that would be required, over and above what is  
2 already being invested by the utilities across the  
3 U.S., to be able to do this integration? Some of  
4 which are the kinds of technologies that Tim was  
5 talking about a moment ago.

6           And then in this third stage, in this  
7 framework, is where we have a fairly significant  
8 level of distributed energy resources and,  
9 potentially, the possibility of peer- to-peer --  
10 or at least commercial-entity-to-commercial-  
11 entity -- transactions across the distribution not  
12 having to go through the bulk power system.

13           We don't quite have that yet in the U.S.  
14 There's a few one-off examples of where this  
15 occurs in the U.S., but it's not really pervasive.  
16 But at some point, we may see that sort of a  
17 market-of-all.

18           So, really, in stage two, think about  
19 markets. And then stage to is many-to-one, the  
20 one being largely the utility or the bulk power  
21 system. In the distribution case, it's the  
22 utility that's buying those services. In stage

1 three, it's a many-to-many kind of relationship.

2 Now within that -- and I've kind of  
3 touched on this -- in California, as part of an  
4 effort -- a multi- stakeholder process called More  
5 than Smart, that was launched by now-President  
6 Michael Picker -- the President of the California  
7 Public Utility Commission -- prior, when he was in  
8 the Governor's Office, had come up with this idea  
9 that we need to start thinking beyond smart grids.  
10 So, you know, this idea of More than Smart.

11 And so we had a series of conversations  
12 in California over the last few years that led to  
13 a paper that laid out that we needed to start  
14 thinking about the sort of structural and process  
15 issues. If we're going to systematize the  
16 changes, and think about what we need to do in  
17 California, we need to sort of take a structured  
18 approach in thinking about how to tackle these  
19 challenges.

20 So, just going around sort of a  
21 lifecycle, starting with planning, then looking,  
22 obviously, at, what's the implication for how we

1 think about designing and building this  
2 infrastructure -- and using infrastructure very  
3 broadly? And that isn't just the utility  
4 infrastructure, but how do we leverage the  
5 infrastructure that third parties -- you know, the  
6 distributed-energy resource providers are putting  
7 in? Because they are also putting in an  
8 infrastructure around measurement, and  
9 communications, and some cloud-based technologies  
10 that can be thought about more holistically, in  
11 terms of how we think about this system --  
12 certainly, from an operational standpoint, as  
13 Clark said.

14 I've been doing some work with Lorenzo  
15 Kristov at the Cal ISO, thinking about the  
16 evolution of the distribution system operator over  
17 time. And then what we called in California DER  
18 services, which New York calls animating markets  
19 -- but it's basically the same idea.

20 So, how do we start to recognize the  
21 value that distributed energy resources can  
22 provide, and how do we think about engaging,

1       incorporating them into part of the mix, and how  
2       we operate the system?

3                 We started in the process, even for  
4       planning, this question of, what do we want the  
5       distribution grid to be? At the time we started  
6       this conversation, RMI's paper about grid  
7       defection, you know, was only a couple months old.  
8       And so there was this conversation we had last  
9       summer at Caltech with a lot of folks in  
10      California that are representative of utilities in  
11      California and other stakeholders in California,  
12      as well as national firms that are active across  
13      the U.S. in developing distributed-energy  
14      resources.

15                And what became clear out of the  
16      conversation was that, you know, we would've  
17      failed if we had not figured out how to maximize  
18      the value out of the existing distribution  
19      infrastructure, because of the value that it  
20      potentially holds. Now it may need some  
21      adaptation and some evolution, but the basic bones  
22      are there, and we certainly have an opportunity to



1       turn this into something that is much more like a  
2       network.

3                 And then, as we've already started some  
4       conversations in California, look for those  
5       convergent opportunities -- for example, the  
6       water/electric nexus, the transportation and  
7       electric -- certainly through electrification of  
8       transportation -- and others, like, you know,  
9       electricity, natural gas, and so on.

10                So, if we haven't really thought, you  
11       know, more deeply about it, and really led to  
12       this, you know, and, instead, sort of end up with  
13       grid as a backup -- which ultimately is where the  
14       death spiral goes, if you think about that -- as  
15       opposed to engaging, and finding ways that it's in  
16       mutual best interests for customers and DER  
17       service providers to use the grid, then that  
18       would've been a big mistake.

19                But that means that we need to think  
20       differently about what we want this system to do.  
21       And so you can see the current path here, which is  
22       -- as it was called in the session, as Heather

1 remembers -- more or less business as usual -- or  
2 enhanced status quo.

3           But even there, I think, sometimes, it's  
4 not as well-known that during this aging  
5 infrastructure replacement, we're actually doing  
6 some pretty smart things, you know, in the  
7 industry -- probably not as highlighted as well as  
8 many might understand. But through that process,  
9 many of the -- it's not a like-for-like  
10 replacement.

11           So, it's hard to say what traditional  
12 is, because traditional is a moving target based  
13 on technology adoption -- or even just changes in  
14 the way engineering standard practices are  
15 happening -- for example, the slightly, you know,  
16 larger wire sizes, larger transformer sizes, et  
17 cetera, that are going out -- which actually add  
18 to the potential for the hosting capacity to  
19 accommodate greater amounts of DER.

20           But even given that, there's certainly a  
21 number of attributes that we need to think about,  
22 from an open grid -- creating a platform of this

1 open grid. I won't go through all of these, but  
2 there are a set of principles that were laid out  
3 in the paper, and, certainly, has been shaping the  
4 discussion and our thinking about how we orient  
5 the planning process -- because we wanted to set a  
6 vision of what we're aiming for when we start to  
7 think about, so how do we change the distribution  
8 planning process?

9           And if you're not aware, there was a law  
10 passed in California about 18 months ago --  
11 AB-327. And within that, probably less known at  
12 the time -- because most of the focus was on the  
13 other aspects, which were retail rate design and  
14 net energy metering rate design -- but, often, a  
15 corner of that bill actually put in literally at  
16 the 11th hour was a provision to change or make an  
17 addition to the public utility code, requiring  
18 what's called a distribution resources plan.

19           And it's not just the planning process  
20 that it calls out; it also calls out the need to  
21 start thinking about -- or not thinking about, but  
22 actually implement -- opportunities for

1 distributed resources to provide service to the  
2 utility in lieu of capital investment operational  
3 expenses by the utility -- so, fundamentally, the  
4 same kind of basic idea that New York is pursuing.

5 And, as you may know, Hawaii passed a  
6 similar law last summer requiring the same kind of  
7 thing. So, we have three states' examples here  
8 going on this year, exploring these issues  
9 in-depth.

10 In California, we started with the idea  
11 that, you know, we would be looking at this  
12 analysis. As you may know, distribution planning  
13 is done by a distribution planning area, which is  
14 a subset of the entire distribution system, not  
15 unlike transmission planning areas -- although  
16 we're talking about a fewer number.

17 I'm going to give you an example.  
18 Pacific Gas and Electric has 260 distribution  
19 planning areas across their 70,000-square-mile  
20 service territory, and they have about 3,500  
21 distribution circuits. So, you know, it's a  
22 pretty daunting task when you start to think about

1       changing, you know, a planning process. What's  
2       going to be involved in terms of making that  
3       happen? It's not just changing the methods, but  
4       you've got -- there's education, and training,  
5       and, of course, the tools have to be able to do  
6       that.

7                   And when you talk about tools, it's not  
8       one-off; I'm going to do one research study. I'm  
9       going to start to systematize this, and this is  
10      going to be the way I do this -- and, oh, by the  
11      way, I've got to do this for 260 different  
12      distribution planning areas. How do I start to  
13      scale this up?

14                   So, this is part of what we've been  
15      talking through in California -- is, how do we  
16      operationalize it? What do we want? Define the  
17      needs, and then, how do we start to think about  
18      operationalizing this -- and over what time  
19      period? Because it isn't going to happen just  
20      overnight, as I'll get into in a little bit.

21                   But part of what we needed to look at  
22      was the first question. You know, what can the

1 existing system or the system that's currently  
2 being, you know, revised or updated as a result of  
3 the aging infrastructure replacement? And just to  
4 give you some context, in California, we're  
5 spending, in total, over \$5 billion a year right  
6 now on distribution infrastructure replacement.  
7 So, it's a fairly significant number that's being  
8 looked at.

9           So, this hosting capacity analysis is  
10 kind of a moving target, because the system has  
11 continued to evolve. The 4KV that used to be  
12 there isn't going to be there in two years in some  
13 areas; it'll be now a 21KV or some other voltage.  
14 And so the hosting capacity's going to be  
15 changing. So, this is an annual process now  
16 that's been identified in California.

17           The second part, which has gotten a lot  
18 of attention, obviously, is the locational value.  
19 So, doing this analysis to look at the net  
20 locational value of distributed resources, both  
21 from an avoided cost -- but, also, from a benefits  
22 side. And I'll show you some of those categories.

1                   And then there's process of identifying  
2                   where the most beneficial place is on the system  
3                   by distribution planning area. And at this stage,  
4                   we're starting at the substation level, although a  
5                   lot of people have been pressing to go down to the  
6                   individual feeder level. But, again, you know,  
7                   depending on scale, and scope, and the utility's  
8                   ability to manage that -- smaller utilities can  
9                   obviously do that a lot easier than a larger one,  
10                  so this is -- but at least at a minimum level,  
11                  we're talking about substation.

12                  One of the underlying fundamental  
13                  aspects, though, is, there's a shift from  
14                  deterministic planning processes at distribution  
15                  on the power flow analysis into something that's  
16                  much more dynamic or stochastic in nature. This  
17                  also parallels many of the kind of evolutions in  
18                  the transmission planning that's going on, but  
19                  this is very much what we're talking about in  
20                  California -- especially because of the large  
21                  solar PB adoption. We realize that we need to  
22                  think differently about understanding the

1       variability on a system and how that plays out --  
2       whether it's directly-connected resources or  
3       whether we're talking about variability as a  
4       result of the -- you know, reflected in the net  
5       load.

6                   The other thing that we've been looking  
7       at -- and I'll come to the services in a second --  
8       is, again, how we think about operations  
9       differently. And, again, realizing that this may  
10      evolve over time in terms of the various choices  
11      that exist and how you think about this evolution,  
12      but there's a realization that there's going to be  
13      some new functions that the distribution operator  
14      has in an environment where they're sourcing  
15      (inaudible) services from a distributed resource  
16      -- which may also be selling services to the bulk  
17      power system.

18                   I mean, it's expected with most  
19      distributor resources -- for them to make money,  
20      they're going to have to sell multiple services to  
21      have the revenue to be able to, you know, cover  
22      the cost of the equipment. And, as a result, we



1 need to reconcile how you're going to manage a  
2 dispatch by, you know, what the distribution  
3 operator's using or the engineers are using, and  
4 what the bulk power system's using. And so how do  
5 we think about that interrelation? How do we  
6 manage that coordination? Because that, as a  
7 process, doesn't exist today. So, these are new  
8 things.

9           So, it's not that we don't understand  
10 how to do it; it's just something that you have to  
11 work through, you have to -- you know, sort of the  
12 devil in the details kind of stuff, but it's the  
13 kinds of things that will keep a system from  
14 working or scaling up. And so we'll be working  
15 through that.

16           On the market design, we've started that  
17 process. We're starting with identifying values.  
18 These values are the values that are used in the  
19 planning process. So, the planning process then  
20 feeds into, what are the services that are  
21 required, based on the needs by location? And  
22 we're in the process right now -- I'm just

1 starting -- we just finished the values and the  
2 methodologies to do the initial planning. We're  
3 just kicking off the next stage of our working  
4 group in California to focus on service  
5 definitions and the functional requirements  
6 associated with those that have been called out by  
7 the Commission and its guidance for demonstration  
8 in the next year and a half.

9           The good thing is that this parallels  
10 conversations that are going on in New York. So,  
11 I think there's a strong opportunity to  
12 cross-pollinate ideas and learn from each other,  
13 and that's been increasingly happening, I think,  
14 over the last couple of months. I've just  
15 recently engaged as an advisor to one of the  
16 working groups in New York on market design. So,  
17 I think there's going to be some good information  
18 share about what they've been thinking through,  
19 and how that might help us, and vice versa.

20           Ultimately, you get to a set of market  
21 structures -- and we think about that, you know,  
22 just coming out of our last conversation, around

1 the idea of what we called the three Ps. So,  
2 there's pricing. There are programs, in terms of  
3 energy efficiency and demand response, and  
4 procurements. And in California parlance, we've  
5 been looking at all three.

6 As you may know, in California, we've  
7 been spending roughly a billion dollars a year on  
8 energy efficiency and demand response programs,  
9 and there's a recognition that, from an  
10 operational standpoint, from a grid asset  
11 management standpoint, we're getting, like, near-  
12 zero value for those, because they're not actually  
13 factored into any of the planning -- either  
14 transmission or the bulk power from resource  
15 adequacy, per se, or from the distribution  
16 planning perspective.

17 And so there's a need to start thinking  
18 differently about how we can tailor those programs  
19 to be more specifically aligned to those tangible  
20 grid benefits. It's not that energy efficiency  
21 isn't a good thing; it's just that there's an  
22 opportunity with these programs, over and above

1 codes and standards, to start thinking about how  
2 we focus that. And that's a strong interest from  
3 the Commission, and they've got an integrated  
4 demand side management proceeding underway that  
5 we're looking to collaborate with on helping think  
6 through some of those questions.

7 I've got some slides in this deck --  
8 and, obviously, you'll have a chance to see this.  
9 I won't go through all these, but we've identified  
10 a whole set of valued components, we called them.  
11 These also cross- pollinated into the net energy  
12 metering proceeding. They're also  
13 cross-pollinating into the energy storage  
14 proceeding.

15 Unlike New York, California's got about  
16 eight proceedings going on on similar topics, and  
17 so one of the challenges we have is, how do we  
18 cross-pollinate across all these different  
19 proceedings to make sure that we all end up with  
20 similar kind of, you know, language, similar sort  
21 of taxonomy of these issues, using the same  
22 definitions and the like? Because that would

1 otherwise, as was pointed out earlier today, would  
2 be, you know, a pretty chaotic and, really, a  
3 nonfunctioning marketplace at the end of the day.

4           But we've gone pretty comprehensively.  
5 In fact, that's the whole approach we used here --  
6 was this, you know, mutually exclusive set of  
7 values that are comprehensively exhausted. So,  
8 how do we think about this full range? There's  
9 another slide in the appendix that has the bulk  
10 power system value components and the definitions.

11           The stage we're in now is, we're going  
12 to start taking each of these definitions, start  
13 coming up with functional requirements for them,  
14 and start creating and defining what services  
15 relate to that. And then we'll tackle what the  
16 market structures that make most sense for each of  
17 these. That's what we're planning to do over the  
18 next couple of months.

19           This just highlights some of the  
20 services. This comes out of some work that was  
21 done at So Cal Ed. I started this when I was  
22 there, and it got finished a couple years

1 afterwards. And it mirrors work that has been  
2 done at Sandia and Lawrence Berkeley National  
3 Labs.

4           And one of the things I like to  
5 highlight -- as was talked about today -- there's  
6 a tremendous opportunity to not have to recreate  
7 the wheel and leverage work product that has come  
8 out of the DOE efforts in the labs so that we can  
9 basically jumpstart our efforts to adapt those  
10 concepts into practice and into regulation and so  
11 on in these various states.

12           So, part of what we have going on is  
13 trying to mine these. You know, what documents  
14 are out there? What work is already done to  
15 define these things? Can we harmonize it? How do  
16 we line it up with what we need to do, say,  
17 specifically in California or other, you know,  
18 jurisdictions to move this along?

19           One of the things I would suggest is, to  
20 the extent that there -- as you see these efforts  
21 going on in these states, having an easy place to  
22 reference kind of where all these documents that

1       may relate to these different stages, like  
2       planning, and services, and values, and market  
3       design -- you know, if there was an easy way to  
4       access the information that's out there, the most  
5       current information, it would save a lot of time  
6       from having to Google everything and try and find  
7       this stuff.

8                 But there's some really great material  
9       out there that certainly can help jumpstart us.

10                The other thing, as I said -- and  
11       there's, you know, work going on currently,  
12       obviously, that you touched on, that you're going  
13       to be pursuing -- but we are looking at, how do we  
14       think about, as I said, these structures, as  
15       (inaudible) to these very services? And, you  
16       know, this is a bit of an art. We haven't really  
17       done this at distribution, and there's a lot of  
18       different dimensions here that are new.

19                And so, you know, I think there's going  
20       to be an opportunity through the discussions that  
21       are going on in the various states and at the  
22       national level to maybe start to get a bit of a

1 framework developed over the course of the year  
2 that starts to help and guide, maybe influence --  
3 you know, at least streamline -- some of the  
4 thinking that's going to go on in the next wave of  
5 states that are starting to look at these issues.

6           You know, while we talk a lot about New  
7 York, and California, and, you know, Hawaii's got  
8 a proceeding open that they're going to be putting  
9 more effort onto in the spring, there's another  
10 set of, you know, maybe as many as six states that  
11 are coming in in the next wave, starting in the  
12 fall, that are going to be taking up similar  
13 issues.

14           So, you know, how do we maybe, you know,  
15 take some of the best practices and lessons  
16 learned that have come out of New York, and  
17 California, and elsewhere that have been, you  
18 know, dealing with some of these issues at a  
19 practical level, and how might that help these  
20 other states as they launch later in the year, as  
21 well?

22           Thank you for the opportunity to share a



1 few thoughts.

2 MR. GELLINGS: Why don't we move right  
3 to the panel (inaudible). So, not intending to  
4 cut you off at all, because I know that the work  
5 you're doing is really right on point. I'm sure  
6 people have questions for you. Why don't we start  
7 with questions for Paul?

8 CHAIRMAN COWART: It's up to you,  
9 actually -- your choice.

10 MR. GELLINGS: I'm happy to do it.

11 CHAIRMAN COWART: Okay.

12 MR. GELLINGS: I don't want to just sit  
13 here, so --

14 CHAIRMAN COWART: Good.

15 MR. MORRIS: Thank you. The question's  
16 for Paul and -- it's two questions. I think  
17 they're similar.

18 But from the Hawaii lesson, where  
19 they've kind of overbuilt and didn't really go  
20 from deterministic to dynamic engineering on their  
21 circuits, is there any value statements,  
22 monetization statements about how much they could

1       have saved, had they started with more dynamic  
2       engineering upfront, as opposed to just reacting  
3       to where build-out was happening for solar PB?

4                   And my second question is, on a circuit  
5       basis, for your average utility, how much does it  
6       cost them to go from deterministic to dynamic --  
7       you know, just kind of a general statement, broad  
8       range?

9                   MR. HUDSON: On your first question --  
10       do I understand right -- you're asking, you know,  
11       how much money they might have saved had they sort  
12       of planned ahead, and sort of do this -- and, you  
13       know, what New York and California are trying to  
14       do now?

15                   I don't know the number for that. I  
16       don't know if somebody's looked at that yet -- and  
17       not just bulk power system, but, you know, what,  
18       on the distribution -- and I don't know that we  
19       have the final answer on distribution, because  
20       they still have customers that haven't been hooked  
21       up yet on solar PB. So, I think that's still a  
22       work in progress.

1           On your second question, my colleagues  
2           and I at Caltech, talking with some utilities in  
3           California that have been looking at this question  
4           -- it could be an additional 10 to 15 percent  
5           incremental distribution spend to be able to put  
6           the layer in that you need -- what we call system  
7           integration costs in California. And in some of  
8           this, what EPRI called grid 3.0 in a paper they  
9           had put together about three years ago, I think  
10          it's now.

11           So, it's not so much the physical  
12          component. You know, that includes some of that  
13          -- some of the technologies that Tim talked about  
14          -- power flow controllers and the like -- and  
15          certainly some storage, but more in the context of  
16          as it integrates with managing the grid, not -- I  
17          think, as New York had sort of called out -- I  
18          think consistent with that view. But mostly, it's  
19          control layer -- additional measurement  
20          observability kind of capability and so on.

21           MR. GELLINGS: There are some  
22          interesting anecdotes out of Germany, which show

1       you a phenomenal cost difference for not planning  
2       ahead. We don't need to go on about them, but,  
3       for example, this idea of a million truck rolls to  
4       go back and retrofit inverters, the  
5       now-almost-\$50- billion investment in reinforcing  
6       lines, and in putting in the communications  
7       infrastructure to handle some of the visibility  
8       that's actually required. But some of you might  
9       immediately say, as people have in conferences,  
10      "Oh, well, that's Germany; it doesn't apply here."  
11      Lesson learned.

12                 MR. MORRIS: Just as a followup comment  
13      -- you know, in states that are just creeping out  
14      to 0.5 percent penetration -- and maybe EV cars  
15      are going far ahead of that -- you know, not  
16      having avoided cost numbers makes it difficult to  
17      make the case, other than just it's the right  
18      thing to do. So, if there's any lessons from  
19      Hawaii, those would be really valuable, I would  
20      think, to make the case for this.

21                 MR. HUDSON: Well, one of the things  
22      that -- you know, this comes up a lot, actually,

1 in a lot of the conversations -- is, you know,  
2 where do the threshold points between stage one,  
3 stage two -- you know, where do you need to be,  
4 you know, that you need to start looking at these  
5 incremental investments, and how much do you need  
6 to do from a systemwide standpoint, you know,  
7 versus, okay, I've got one area within my service  
8 area that is starting to have a lot of adoption,  
9 but, you know, the rest of the service area  
10 doesn't -- how do you think about that?

11 I think that would actually be good  
12 research work, you know, to the extent that people  
13 -- I think people have been looking at pieces of  
14 it, but synthesizing it to actually come up with  
15 some milestones and some reference points -- and I  
16 think the other thing that people have been asking  
17 me a lot is, so what are the signposts that let  
18 you know? Because it takes a long time, as people  
19 talked about, to do these structural changes, so  
20 you can't wait until you're on top of it -- which  
21 is, you know -- that's a lesson in Hawaii and  
22 almost in California.

1                   You kind of want to be looking at that  
2                   down the road, so you've got time to manage this  
3                   in a way that, you know, you're not ending up in a  
4                   bad situation -- because the bad situation is,  
5                   yes, the grid doesn't operate that well, but, more  
6                   importantly, if there's a lesson from Hawaii --  
7                   the customers are very, you know, upset. They're  
8                   not getting the service that they expect.

9                   MR. GELLINGS: Let's move on. Sonny?

10                  MR. POPOWSKY: Yeah, I also had a  
11                  question for Paul. You had a slide on the  
12                  locational values of DER. Do you think you're  
13                  looking to -- or do you think one of the end  
14                  states here is locational tariffs, pricing,  
15                  distribution tariffs that talk about the value,  
16                  neighborhood by neighborhood, of -- you know, if  
17                  you put a solar panel in, you're going to get  
18                  this; if that guy puts in a solar panel, he's  
19                  going to get that.

20                  MR. HUDSON: Yeah, possibly. I think  
21                  the -- and when I say that, I think you need to  
22                  separate this into two pieces. And one piece is

1 the energy and generation capacity value that,  
2 today, is really a wholesale value -- and how that  
3 might extend down to the distribution system.  
4 Unless and until we have a separate actual market  
5 where there's peer-to-peer, business-to-business  
6 sort of energy transaction across distribution  
7 independent transmission, it's still sort of a  
8 construct of the wholesale market, you know, on  
9 one level.

10           And so there's conversations about, do  
11 you extend L&P, and how do you think about L&P  
12 pricing down and distribution? That's somewhat  
13 different than what some have been talking about,  
14 in terms of a distribution marginal price, which  
15 largely isn't energy or generation capacity; it's  
16 the value of, say, deferred capital, or avoided  
17 capital, or avoided operational expense, or things  
18 like voltage or reactive power and distribution.  
19 And those aren't necessarily energy or generation  
20 capacity values.

21           And so that is still -- there's a  
22 conversation about that, but it's somewhat

1 different. What we've been focused on in  
2 California in the near term is, what are those  
3 distribution-level values? How far can we extend  
4 that value down into the system? So, right now,  
5 it's at substations, the analysis that we're going  
6 to be doing. And then, you know, we are  
7 exploring, how far, you know, down the feeder, if  
8 you will?

9           The thing to keep in mind is, for every  
10 feeder -- if every feeder had a price node in  
11 California, you know, you'd end up with about  
12 10,000 different price nodes. But the other thing  
13 to keep in mind is, each -- because we run on  
14 balanced distribution systems, each phase would  
15 need to have its own node. And the other is,  
16 people are talking about sub-feeder nodes. So, if  
17 you broke that up into where the (inaudible)  
18 switch is and so on, you could end up with five  
19 nodes per feeder times three.

20           And, you know, the ballpark estimate in  
21 a conversation earlier this week, you know, on a  
22 panel like this at So Cal Ed was -- just for So



1 Cal Ed alone, they could end up with 60,000  
2 different price nodes. So, is that really  
3 practical, in terms of what we're trying to get to  
4 -- in terms of, you know, how far do you need to  
5 go to get the economic efficiency? So, this, I  
6 think, is also an open question -- how far down  
7 into the system do we need to go to get that?

8 MR. GELLINGS: Richard?

9 CHAIRMAN COWART: Oh, I have about three  
10 questions, but I'll just ask one. One of the  
11 challenges that I see jurisdictions facing with  
12 respect to this question alone is, what's the  
13 future role of the distribution utility with  
14 respect to the provision of -- outside planning  
15 for and provision of DER? You know, there are  
16 some utilities that say, okay, we're facing the  
17 future, and the way we're going to face the future  
18 is, we're going to provide solar panels, and  
19 electric car-charging platforms, and you name it  
20 -- everything. And it's a noncompetitive view of  
21 the world.

22 And then there are other people who say,

1 well, hold it; no, we want the distribution  
2 company to be like the ISO. We want them to be  
3 neutral, and allow Google to come in and do  
4 whatever, and the electric Tesla to do whatever.

5 So, my question for any of you is, how  
6 do you see that playing out?

7 MR. HUDSON: Well, again, it depends,  
8 you know, where you are in the U.S., and what type  
9 of utility we're talking about. So, are we -- you  
10 know, is it restructured, and is there an  
11 organized market already in that area? Is it  
12 investor-owned versus a publically-owned utility  
13 -- and so on?

14 So, depending on the nature -- because,  
15 in some states, the utilities -- like in Texas is  
16 the most extreme example, in terms of, you know,  
17 pretty much modularized in terms of -- and  
18 separated from these kind of questions.

19 But you have many other states that have  
20 gone through restructuring in the late '90s and  
21 early 2000s that today are not able to provide any  
22 of these competitive services. I think Illinois's

1 that way. Mostly New York, I think, in some way  
2 -- and Pennsylvania, the same.

3 So, you already have a lot of other  
4 states that went through restructuring that don't  
5 really allow the utility to get into that side of  
6 it.

7 Now you have other states, like  
8 California, that had essentially precluded the  
9 utility from doing a lot of that, but has been  
10 rethinking that, as related most recently -- or I  
11 guess it's still an open conversation in  
12 California about electric vehicle -- and so how  
13 much of the charging they might be able to --  
14 certainly, in the energy storage, there was a  
15 carve-out as part of the 1,300-megawatts of  
16 storage that of the roughly 500 -- for each of the  
17 categories -- both power system distribution and  
18 behind the meter -- the utility could have, you  
19 know, 50 percent of those numbers itself.

20 So, you know, I think it's still an open  
21 question to see how this plays out. People are  
22 very concerned about the potential of an

1 equivalent of a digital divide -- that the market  
2 may leave some people behind, and so how do you  
3 deal with some aspects of that?

4 But, at the same time, how do you create  
5 functional separation, even if it stays -- even if  
6 you want the regulated entity to do part of this,  
7 I think it's pretty clear -- and I think there was  
8 some good comments in New York about, is there an  
9 opportunity to leverage the equivalent of the FERC  
10 Standard of Conduct, to be able to think about  
11 functional separation within the utility around  
12 the operational dimension and the potential  
13 marketing side of it?

14 And that's been very effective at FERC.  
15 And, you know, some analysis that myself and some  
16 others looked at, I don't think there's been any  
17 violation by a utility of the FERC Standard of  
18 Conduct in the last 10 years around, you know,  
19 these kind of issues for the bulk power system.  
20 So, seemingly, we ought to be able to do this, you  
21 know, at distribution.

22 MR. GELLINGS: Wanda?

1                   MS. REDER: Good comments, everyone. I  
2                   want to pick up a little bit on where Paul left  
3                   off, as far as the planning needs going beyond the  
4                   substation. It seems to me like we're going to --  
5                   we're ending up in a situation where it's very  
6                   dynamic, and, you know, location does make a  
7                   difference. It is three-phase, but this question  
8                   kind of spans across all three panelists,  
9                   actually, because I think there's been a lot of  
10                  good work done in the labs -- so a lot of work  
11                  done at DOE.

12                  We know that this is a need. We need to  
13                  figure a way to get this both in the utility  
14                  domain and, also, you know, into software  
15                  platforms that others can use.

16                  So, can you kind of take them as a  
17                  little bit of assumption that we need these tools,  
18                  and how do we kind of get there from here?

19                  MR. HEIDEL: Well, so I've worked a lot  
20                  less at distribution, where I think a lot of this  
21                  conversation has been. Yeah, I mean, so I think  
22                  the first question becomes, what problem are you

1       trying to solve? And that's been something that  
2       has been a big issue for a lot of the teams we've  
3       been dealing with thus far -- is, it's extremely  
4       hard to quantify the avoided costs -- coming back  
5       to the question from before. It's, what is the  
6       actual benefit, right?

7                 There's two routes you can take on this.  
8       The one route is to do exactly what you've always  
9       done, which is treat, in particular in  
10       distribution systems, treat it as a planning  
11       problem, right, and do the best you can at making  
12       aggressive assumptions about what the future looks  
13       like, and build a tremendous amount of  
14       infrastructure.

15                And, okay, you have low utilization. Do  
16       we absolutely know that that's far too costly and  
17       can't be done? Because the other route is far  
18       more complex than that, and it's thinking about  
19       actually optimizing the distribution system in  
20       realtime.

21                Now I think eventually, you get to the  
22       point where you have all the bells and whistles in

1 a full market. The first implementation of that  
2 looks something like what we've been working with  
3 Steven Low at Caltech, or with Varentec out in  
4 California, where they're solving one problem, and  
5 it's voltage management in distribution feeders,  
6 and they can do it either through centralized or  
7 distributed approaches. But it's just solving  
8 that one problem.

9           And that first implementation probably  
10 doesn't have a market structure wrapped around it,  
11 but I think what you're seeing out of what Paul's  
12 doing, and what Jeff's doing -- it's unfortunate  
13 he wasn't here this afternoon -- is thinking  
14 through, okay, how do we fit all the pieces  
15 together once they're available?

16           But right now, that startup down the  
17 street, what are they doing to do, or what's the  
18 vendor going to do? They're going to solve one  
19 problem. And so I would be focusing on, what are  
20 the mechanisms by which we have to allow utilities  
21 to solve one problem that is their burning issue  
22 right now, through means other than simply just

1 building a tremendous amount of infrastructure?

2 I don't know if that answers the --

3 MR. GELLINGS: Good viewpoint. Thank  
4 you very much. Audrey, did you put your ten up  
5 and down, or --

6 MS. ZIBELMAN: I put it up and down, but  
7 I actually have covered both conversations at this  
8 point.

9 MR. GELLINGS: All right, excellent.  
10 Paul?

11 MR. ROBERTI: Paul, I really appreciate  
12 your presentation, and just wanted to offer -- not  
13 so much as a question, but a comment -- that just  
14 a few days ago, we had our distribution utility --  
15 and Rhode Island has a very aggressive program to  
16 deploy distributed resources to the extent that it  
17 would meet 15 percent of the state's peak load,  
18 which is pretty aggressive, and in questioning  
19 utility on what we have as an asset replacement  
20 model, the whole world of integrating renewables  
21 and what the utility is doing right now, in terms  
22 of replacing a certain amount of poles and a



1 certain amount of transformers, are totally  
2 divorced.

3 And, essentially, the testimony in the  
4 record was -- in terms of long-range planning, for  
5 where we ought to size the distribution system  
6 best to meet the potential for incorporating the  
7 renewable systems, we were flying in the dark.  
8 And this happened, you know, a few days ago, and  
9 that's the state in Rhode Island.

10 We're trying to do something about it,  
11 and Heather's going to send me a whole bunch of  
12 information -- and maybe some draft legislation.  
13 So --

14 MR. HUDSON: Well, and you summed up  
15 what we -- that was the task we had, which was, so  
16 how do we redefine that planning process to not  
17 only deal with the traditional -- you know, how do  
18 we need to enhance the traditional, but, also, how  
19 do we think about this locational benefits piece  
20 in this new context of -- not only is it, you  
21 know, from a policy standpoint, what is the state  
22 trying to do to encourage adoption, but what are

1 customers doing themselves, independent of any  
2 sort of more direct, you know, incentives and the  
3 like?

4           Because we are crossing over into retail  
5 (inaudible) you know, in places like California,  
6 so that, yeah, you can tweak some tariffs on the  
7 margin, but it's still in the money. So, people  
8 are still doing it, and we expect that to  
9 increase.

10           So, this has been part of the  
11 conversation in California, and I'm sure this has  
12 been happening -- I've got to believe this has  
13 been happening in New York, where people who  
14 hadn't normally talked to each other are now  
15 having to talk to each other. And part of that  
16 is, how do -- you know, they learn each other's  
17 kind of perspective, and then how do we  
18 collectively start to figure out, you know, the  
19 path forward?

20           MR. ROBERTI: A comment -- in this  
21 program, we may be upgrading transformers or  
22 substations in specific areas. Once we do that,

1 tomorrow, there may be a renewable proposal that  
2 can't be accommodated. And then 100 percent of  
3 those upgrades fall on the developer. And it just  
4 is this --

5 MR. HUDSON: Yeah, that's what's behind  
6 this --

7 MR. ROBERTI: Will we have the ability  
8 to anticipate this, and try to facilitate it?

9 MR. HUDSON: So, that's what's behind  
10 the hosting capacity -- or what we call in  
11 California the integration capacity analysis. And  
12 that'll be an annual -- you know, part of the new  
13 distribution plan will be this analysis. And  
14 it'll be published to a website to show where  
15 these areas are. And then that's also expected  
16 and informed this ongoing planning process to look  
17 at, also, with all this money being spent on aging  
18 infrastructure, how do we start to tailor that?  
19 Because, right now, that's not aligned,  
20 necessarily -- to your point of where  
21 development's going. So, can we reprioritize that  
22 spend?

1                   And then many of the utilities in  
2 California have also created essentially steering  
3 teams that are looking at trying to minimize the  
4 standard asset risk by not thinking through what's  
5 really going to be needed five, ten -- because any  
6 investment today is essentially a 30-year bet on  
7 the future, right, in distribution.

8                   MR. GELLINGS: Tim?

9                   MR. MOUNT: So, this is a question for  
10 Paul. A standard type of rate schedule for a  
11 wholesale customer is sort of maintain your power  
12 factor in a band, or we'll slap you. To what  
13 extent have you looked at that being extended to  
14 residential customers using what I believe are  
15 called ARCs -- aggregators of residential  
16 customers -- to avoid the sort of problems that  
17 you get with net metering and essentially making  
18 those customers appear like a wholesale customer?

19                   MR. HUDSON: Well, in California, we  
20 haven't quite gotten that far in the rate design  
21 dimension. It's coming up in the discussion  
22 around the planning, and you can't ignore those

1 questions when you're talking about all these  
2 other aspects of, you know, locational value, and  
3 where there's issues, where there are not issues,  
4 and so on.

5           So, you know, this is starting to come  
6 up. I think this question -- that are going to be  
7 -- I think a lot of people are looking at track  
8 two in New York, and they're very interested to  
9 see some innovative thinking around, you know, how  
10 we may move more from, you know, kind of the way  
11 we do, you know -- collect revenues on  
12 distribution, and move into more of a services  
13 model, not unlike transmission or other networks  
14 like telecommunications. There may be some  
15 interesting things that evolve over that.

16           I think we're going to get more into  
17 that in the country, you know -- particularly in  
18 places like California -- over the next couple  
19 years. It's not right now immediate that they're  
20 trying to deal with some, you know, even simpler  
21 -- you know, more basic stuff, I should say -- not  
22 simpler, but more basic issues.

1                   MR. GELLINGS: It has come up in the  
2 state of South Australia. You might look at some  
3 of the literature. Audrey?

4                   MS. ZIBELMAN: First of all, I  
5 appreciate the comments, as well. The other thing  
6 that I would sort of -- a couple of observations  
7 coming out of New York that I think we should be  
8 thinking about as sort of how (inaudible) -- one  
9 is, we are also doing the integrated planning, but  
10 the other thing is that the objective that we  
11 have, that we've laid out for the utilities, is  
12 around driving systemwide efficiency.

13                   So, one of the things I think is  
14 important is that, from our viewpoint, price  
15 formation for energy and capacity is still going  
16 to be happening at the wholesale level. The issue  
17 is really the role of the distribution utility and  
18 optimized demand, which will then have an effect  
19 writ large on L&Ps. And so we don't see it at  
20 this point to see a large value in getting to  
21 nodal pricing at the distribution level, with the  
22 exception of looking at investment in assets.

1           So, to the extent you have feeders that  
2           are deficit in having distributed resources on the  
3           feeder, we want to send those price signals. But  
4           having actual realtime price signals, we don't see  
5           it happening in any near term -- nor do we really  
6           see us getting into option markets at the  
7           distribution level, which is why we were  
8           comfortable with the distribution utility really  
9           having a function of optimizing the system in  
10          response to L&P, as opposed to operating a  
11          separate option.

12           And that's how we saw we would get  
13          alignment from the wholesale market to the retail  
14          market. So, it really was taking a lot of the  
15          price-responsive demand concepts that PJM  
16          developed, and trying to operationalize those  
17          through both regulation and the market.

18           But the other thing that I think is  
19          going to be really helpful as we think through  
20          this, just as, you know, a role of DOE is, see if  
21          we could create some sort of mechanism so that we  
22          could have standard products, standard APIs,

1 things like that. So, you know, I spend a lot of  
2 time talking to Chairman Picker in California, and  
3 it's on both our minds, you know.

4 And I think Nate working with some of  
5 our neighboring northeast states -- you know,  
6 trying to create these markets so that when people  
7 are writing their products, they are bound to do  
8 something differently in New York than California,  
9 et cetera. And I think that would be another area  
10 where maybe you folks can help us -- is, try to  
11 figure out, how do we identify product  
12 standardization at the retail level?

13 MR. GELLINGS: Any comment needed?

14 MS. ZIBELMAN: No, (inaudible).

15 MR. GELLINGS: Paul Roberti, is that  
16 another hit, or -- your flag is up.

17 MR. ROBERTI: No.

18 MR. GELLINGS: Okay, good. Granger?

19 MR. MORGAN: I'd like to go back to  
20 Billy's question about how ARPA-E selects its  
21 projects. I mean, on the one hand, we know that  
22 there's going to be substantial evolution in the



1 nature of the grid. On the other hand, at the  
2 moment, some of the regulatory and incentive  
3 structures that will facilitate some of these  
4 transformations aren't in place.

5 Billy basically said ARPA-E ought to go  
6 out and talk to the existing utilities, the legacy  
7 utilities, about what they need. So, could you  
8 talk a little bit about -- given the relatively  
9 short time scale over which ARPA-E projects take  
10 place -- how you think about balancing the need  
11 for what many of us believe we're going to need  
12 out there, but for which there's really no viable  
13 market environment at the moment, versus only  
14 working on the stuff that existing utilities say  
15 they want tomorrow?

16 MR. HEIDEL: So, I can tell you how --  
17 well, let me push back a little bit, actually. I  
18 don't think we've seen a technology thus far that  
19 doesn't have a niche application that provides  
20 high value in some particular setting that may not  
21 be the ultimate point of adoption for the  
22 widespread benefits that we're looking for. But

1 if you look hard enough, and you listen well  
2 enough to both utilities and other customers, you  
3 can find that pain point.

4           And where we haven't found it, we  
5 haven't listened enough yet. And I think that  
6 that's a message that we're constantly berating  
7 our teams with -- is, go out and talk to  
8 utilities, go out and talk to customers. Find  
9 that pain point, even if it means adjusting  
10 exactly what your technology looks like, or how  
11 you're going about it right now. You can almost  
12 always find that early-adoption standpoint.

13           You know, what that means is, you can  
14 develop the technology, you can mature the  
15 technology, and you're not dependent on that  
16 future market change for your immediate survival.

17           Now often, you are going to be dependent  
18 on your long-term survival on some market change.  
19 We have no better reading of the tea leaves than  
20 anybody else in the room about what that looks  
21 like, and we probably have even less influence  
22 than everyone else here in the room on actually

1       enacting those changes, right? We're all  
2       technology folks focused on providing toolkits in  
3       the toolbox that you can pick off the shelf.

4                 Now, that being said, before we select  
5       projects, we always hold public workshops where we  
6       pull in experts from industry, government,  
7       academia to give us feedback on the targets we're  
8       pursuing. And we've routinely had public service  
9       commission staff, as well as commissioners, at  
10      those workshops. We're also constantly in those  
11      dialogues while projects are going on, trying to  
12      make sure the teams are working with those  
13      commission to figure out, you know, what is and  
14      isn't permitted, incentivized, allowed today,  
15      versus what could be tomorrow.

16                But these things don't move fast. And  
17      so there's no good silver-bullet answer. I think  
18      you're right, though; we can't focus only on those  
19      things that the market's ready immediately right  
20      now, and it's going to have that huge impact.  
21      What that means is, we end up falling back on  
22      first markets to help the team survive. In some

1       technology areas, that often means a DOD  
2       application. Certainly, in the power electronics  
3       space, most of those teams are looking for early  
4       DOD applications before the commercial market'll  
5       pick it up.

6                   MR. GELLINGS: Thank you. Paul  
7       Centolella?

8                   MR. CENTOLELLA: So, given this panel  
9       and the four of you sitting next to each other up  
10      there, I'm wondering if there are opportunities --  
11      and if not, what are the barriers -- to take Tim's  
12      last question of, how do you take new technologies  
13      that have gotten to proof-of-concept stage but are  
14      not yet commercial, and build them into these  
15      emerging planning processes, you know, and market  
16      developments that we're seeing in a growing number  
17      of states?

18                   And does that provide a forum for, you  
19      know, at least beginning to get some more first  
20      adoptions of these technologies? And if so, how  
21      do we facilitate that? And if there are barriers,  
22      what are those barriers that we should be thinking

1 about?

2 MR. HUDSON: So, I mean, great question,  
3 Paul. And I think there are at least two  
4 dimensions, I think, to build on your point. One  
5 is that through these changes in the planning  
6 process -- I mean, one of the things that's unique  
7 about this, particularly the way we've approached  
8 it in California, is, the planning is  
9 technology-neutral. So, it's just defining what  
10 needs are, and, therefore, it's not predisposed to  
11 one thing or another -- which is kind of how it  
12 was in the past and a bit.

13 So, because it's technology-neutral,  
14 you're not having to sort of figure out the  
15 predisposed bias towards one thing or another or  
16 one vendor or another, right? Because that also  
17 plays out, too. So, that is at least a better  
18 starting point. Now this is going to take some  
19 night. It's not going to be an overnight thing,  
20 but at least that's one dimension.

21 The other is that because we're talking  
22 about and starting to understand better the value

1       that these technologies have -- because you're  
2       changing the way the kind of analysis that you're  
3       doing, this starts to expose and better understand  
4       what that device can do -- because today, for  
5       example, if we take a power flow controller, and  
6       think of it as only a voltage or a reactive power  
7       management, often that gets compared to a  
8       capacitor bank. And if you're only trying to do  
9       basic, you know, five, ten- minute, hourly,  
10      twice-a-day voltage management, you can never make  
11      that power flow controller pay off.

12                Now if you're doing an analysis that's  
13      more, you know, probabilistic, and looking at the  
14      variabilities, and looking at all these kind of  
15      different changes -- and, oh, by the way, you also  
16      want to take advantage of the fact that you could  
17      actually kind of shift power a little bit, you  
18      know, to some degree, as that may evolve over  
19      time.

20                Now, all of a sudden, you've exposed  
21      that. The capability of that is starting to be  
22      really shown in the planning process that shows up

1 -- whereas it didn't before.

2           So, I think with these changes, we'll  
3 start to see -- particularly for distribution  
4 level, but even for some of the transmission-level  
5 devices, you'll start to see, you know, those  
6 values start to be more exposed and an  
7 opportunity. It still doesn't address the other  
8 fundamental issues said, which is, there needs to  
9 be a better onramp from the utilities side. A  
10 number of the large utilities and a few of the,  
11 you know, sort of leading, smaller, you know,  
12 publically-owned, you know, utilities have some,  
13 but it's not a pervasive thing where there's an  
14 understanding of how technology gets adopted into  
15 the mainstream building materials, you know, for a  
16 system.

17           And that's something I think that, you  
18 know, the industry could look at, as well.

19           MR. GELLINGS: Tim?

20           MR. HEIDEL: Just -- I'll spin the  
21 question back on you. Who's awarded by making  
22 that risky investment in new technology?

1                   MR. GELLINGS: It's a rhetorical  
2 question.

3                   MR. HEIDEL: Yeah, we don't have many  
4 award structures today that actually award you for  
5 trying serial number five. We've got lots of  
6 things that are going to hurt you.

7                   MR. HUDSON: I mean, Paul, this is --  
8 I'm sure this is going to be, you know, preaching  
9 to the choir, but, I mean, this is one of the  
10 elements in the U.K.'s Rio model that is actually  
11 quite interesting, right? It's the R&D component  
12 that they've got.

13                   MR. GELLINGS: I have any number of  
14 utilities, as we engage with them in technology  
15 discussions, who say, "Yeah, but the Commission is  
16 likely to turn around and disavow that." Anjan?

17                   MR. BOSE: Just a follow-on question to  
18 what Granger was asking to ARPA-E. I think the  
19 GENI Program was rather interesting -- that some  
20 of it were power flow controllers that were  
21 widgets -- the things you hang onto the lines.  
22 And there were some that were just software --



1       that were operating the grid.

2                   And I was wondering if you saw a  
3       difference in which ones got better response on  
4       the marketplace.

5                   MR. HEIDEL:  It's so dependent on the  
6       individual team, the individual technology, what  
7       problem they were specifically trying to solve,  
8       who their partners were from the get-go.  And so  
9       it's hard to generalize about hardware versus  
10      software.

11                  What I can tell you is that, early on in  
12      the program, we observed something very  
13      interesting.  And that was that -- specifically on  
14      the power flow control side, okay -- the hardware  
15      teams that were focusing on developing the  
16      low-cost, reliable, robust power flow control  
17      hardware would tell you with an absolute straight  
18      face -- they were dead serious -- that the hardest  
19      challenge to solve was developing the hardware.

20                  And once they had proven that they could  
21      develop a prototype that was cheap enough,  
22      reliable enough, and had all the safety

1 requirements met, then these things would  
2 proliferate everywhere, okay?

3           You then had software teams that said,  
4 "No, the challenge is in the algorithms, and we  
5 simply don't have the algorithms that can solve  
6 fast enough that can solve fleets of those  
7 devices. And if we solve the algorithms, and we  
8 can get those to solve fast enough, the hardware  
9 will just show up, and it'll be there  
10 automatically."

11           And so one of the really fun things  
12 about the program itself was getting those two  
13 groups in the same room, and realizing that both  
14 problems are really hard, and you've got to work  
15 on both problems, and you can't do just one or the  
16 other.

17           Now, that being said, the software often  
18 gets implemented first, because it can run in  
19 parallel. And so I think you are seeing a  
20 willingness today of people taking a new tool, and  
21 putting it on a screen, and it's over in the  
22 corner, and they'll use it. It's not replacing an

1 existing tool -- and so, at first, has no actual,  
2 real implication for operations, but you're  
3 starting to see what the value might be, right?  
4 And then if it's useful, it'll start to get used.

5 You can't necessarily do that with  
6 hardware; it's either there or it's not. And  
7 there's no option to not use it -- or have it not  
8 be connected. So, hardware can turn out to be  
9 much tougher under some cases.

10 MR. GELLINGS: Richard, can we take this  
11 one last --

12 CHAIRMAN COWART: Yeah, I was going to  
13 suggest this should be the last question; then  
14 we'll move onto cyber security. Thank you.

15 MR. SHELTON: I just wanted to applaud  
16 the discussion about the work in California,  
17 because you've mentioned several times that you're  
18 focused on the needs, and making the needs  
19 transparent, and it's that hierarchy of needs.  
20 And I think that subtly does introduce an  
21 opportunity for the new technology to come in that  
22 Paul was mentioning.

1                   I think a great example of this is, you  
2                   know, PJM manual 11 describes frequency  
3                   regulation, and what the characteristics of  
4                   resources are that are required to provide  
5                   frequency regulation in PJM.

6                   And nowhere in the manual does it say  
7                   anything about a power plant, or a rotating mass,  
8                   or inertia, or anything. It just says, "These are  
9                   the characteristics of a resource that would  
10                  qualify. This is the test. This is the need."  
11                  And so, you know, things have been able to come  
12                  into that market, and do that service without any  
13                  fanfare, no change. And so that is a place where  
14                  someone would take risk on unit five. And people  
15                  have taken risk on unit five to make money with a  
16                  new technology -- be it demand response,  
17                  aggregated resources, storage, fly wheel  
18                  batteries, fly wheels, whatever.

19                  So, there are examples where that does  
20                  happen -- where if the need is defined, and the  
21                  market is abstract and transparent, things come to  
22                  bear. I really think that is what New York -- you

1 know, part of what New York's trying to do, as  
2 well. So, I think it can happen.

3 The flipside of that is, on the  
4 regulated part of the business -- which I think we  
5 will have, going forward -- I would say stagnation  
6 is imprudent. So, you know, progress is prudent.  
7 So, I think we have to figure out how to  
8 incorporate new things. I mean, I think what  
9 Paul's saying is right; we have to figure out that  
10 part of a performance-based rate is the adoption  
11 or testing of new technology, and bringing them in  
12 to meet these needs.

13 MR. GELLINGS: I take that as a comment.  
14 Richard, over to you. And let's thank this panel  
15 first.

16 CHAIRMAN COWART: All right. Thank you  
17 very much. So, our last topic for today is a  
18 report from the EAC Cyber Security Working Group.  
19 Andy? And we have time for a short discussion  
20 following that.

21 MR. BOCHMAN: Thanks, everybody, for  
22 still being here. We always save security for

1 last; it's kind of like dessert. You've had a  
2 full meal. We keep security short, also. You  
3 don't want too much of this sweetness, so I'm just  
4 going to give you, hopefully, a right-sized dose  
5 that'll satisfy your craving for security for a  
6 little while longer, until we meet again next  
7 time.

8 My name is Andy Bochman. I'm from the  
9 Idaho National Lab. That's the second Idaho  
10 reference of the day. But the work that I'm going  
11 to be describing to you is primarily that of the  
12 principal author, Roland Miller III, from Florida  
13 Power and Light. Roland, Chris Peters, VP of  
14 Entergy, who's presented to this august body in  
15 the past -- myself commented and had interaction  
16 with Roland, but this is primarily his work. And  
17 I believe that if we were to do some -- if you all  
18 were to recommend some followup activities, that  
19 it might very well involve him, okay?

20 The title might seem a little bit  
21 off-putting. Myself, I didn't completely grasp it  
22 when I saw it, but I think I can -- my job is to

1 make this approachable for you, and, I think, give  
2 you some things to take away from it.

3 In short terms, we're talking about  
4 information sharing. You hear on Capitol Hill  
5 when legislation is in motion -- and cyber  
6 security is an overwhelming challenge in all  
7 sectors -- and in our sector, too -- we hear that  
8 information sharing's what potentially has a  
9 chance to save the day. Roland has reduced that  
10 abstract concept into just a handful of pieces  
11 that I'm going to try to convey to you right now  
12 -- so with a flip of a switch, let's see. Okay.

13 So, I'm going to give you just a couple  
14 terms. He's talking about cyber threat  
15 intelligence, which is basically information that  
16 a utility -- and the people that help manage  
17 security for utilities -- the information they  
18 need to know about who's attacking them, who's  
19 going after them, what the adversaries are doing,  
20 and how they're doing it, okay?

21 It's made up of some components --  
22 tactics, tools, and procedures -- how we do these

1 activities, and it also involves the evidence that  
2 somebody is trying to do something nefarious to  
3 our systems. And the blanket term for that is  
4 "indicators of compromise." How do you know  
5 something is going on? It's the indicators of  
6 compromise. Here, I'll show them to you; this is  
7 what's happening to us.

8           And, lastly, it's the fact that these  
9 items are shared -- shared in a very  
10 carefully-prescribed way. So, Roland is  
11 describing -- this is all the layout for some of  
12 these recommendations -- he's describing an  
13 ecosystem, right, and it has three main players,  
14 if we don't count the bad guys. We have four if  
15 we include the adversaries that make this all  
16 necessary in the first place.

17           There are the producers of the threat  
18 intelligence. There are the consumers of it --  
19 and that's a one-to-many relationship. There's  
20 only going to be a comparatively small number of  
21 producers for everybody that's a consumer of the  
22 intelligence. And, by the way, producers are also



1 consumers, at the same time.

2                   And then there's an intermediary, a  
3 broker that helps reduce the noise, reduce the  
4 false positives, that helps tailor the information  
5 in ways that makes it more immediately actionable  
6 to the consuming utility, so that they're not  
7 overwhelmed. They all have day jobs and a million  
8 other things to worry about. But this is  
9 something for them that's increasingly concern  
10 them, too. And that trusted broker in our sector  
11 is the ESI -- electricity sector or subgroup,  
12 information sharing and analysis center, okay?

13                   Now there are a number of ISACs.  
14 Perhaps you've heard the term in the past, related  
15 to financial services. They're often given credit  
16 with being one of the first movers -- a club of  
17 folks that its job was to protect banks and other  
18 financial companies in New York -- got together  
19 regularly and shared notes. And out of that has  
20 grown a trusted relationship that seems to work  
21 pretty well, and the processes they use are quite  
22 mature -- serving as a model for other sectors.

1 Our sector's considered to be relatively mature,  
2 by the way, as well. We're not late to the party;  
3 we're just not as mature as the financial services  
4 folks are.

5 But each one has different attackers,  
6 using different approaches to get at their  
7 specific systems and to take advantage of the  
8 processes that are relatively unique to them --  
9 and, hence, the need for this ecosystem that's  
10 sector-specific, okay?

11 So, what would be a nicely-operating  
12 system? What would it look good if things were  
13 working well? I mentioned financial services  
14 being mature, but, also, we use a model from the  
15 defense industrial base. And they show that in  
16 order for this to work, you have to have a  
17 critical mass of producers; you can't just have  
18 one or two different agencies creating and  
19 disseminating the information to the broker,  
20 because it wouldn't cover all the different use  
21 cases -- or it wouldn't cover enough of the use  
22 cases to be helpful to the large base of

1 consumers.

2           It's also important that the majority of  
3 the sector be set up to be consumers. So, if you  
4 had producers, and you had a broker that were  
5 generating this information, and helping targeting  
6 to you, and they're throwing it to you like a  
7 pitcher, but you've got no catcher's mitt, and you  
8 have no glove. You don't know what to do with it.  
9 You have no one assigned to play that position --  
10 then that stuff's just going to go whistling past  
11 your head, and it's not going to have turned out  
12 to help you at all.

13           So, while we're not going to talk about  
14 it much in this short talk, it may be a follow-on  
15 activity that defines, whoa, if we're getting our  
16 game plan together for producers -- and I'll say a  
17 little bit more about that -- and we know who our  
18 competent broker is in the ES-ISAC -- what does it  
19 take, at a minimum -- what are the minimum  
20 requirements in people, and technology, and  
21 process to be a mature and competent consumer of  
22 this -- to make best use of it, okay?

1                   So, I'm going to walk you up the stack  
2                   on the right. I think this is our only real  
3                   visual aid here. Maybe there's one more little  
4                   one. But, basically, if you look at the bottom,  
5                   there's a lot of acronyms -- kind of like Tim  
6                   Heidel acronyms, but different for the security  
7                   world -- but these are different foundational  
8                   security tools that mature information security  
9                   and operational technology security companies  
10                  deployed to help themselves.

11                  One stack up above that, off of the very  
12                  bottom, it's the teams that use these tools, that  
13                  are trained and know how to deploy them. The  
14                  acronyms -- security operations center, network  
15                  operations center, incident response teams. These  
16                  are the guys that use these tools on a daily basis  
17                  and know how to drive them.

18                  As we move up into the middle of that  
19                  stack, there's the identification of a team who's  
20                  -- and at first blush, it's probably one person,  
21                  one guy, one gal -- but it's the team. It could  
22                  become more than one person, and it's somebody

1       that's taking advantage of what's flowing up from  
2       those tools and those processes out of the  
3       security operations center, for example -- is  
4       building a program using specialized tools of  
5       their own that's going to do two things. It's  
6       going to feed information up further, up to the  
7       coordinating council -- ES-ISAC and others, as you  
8       can see here -- and, also, is going to be able to  
9       make sense of some of this information, and feed  
10      it back down themselves.

11                 As I said, producers are also consumers.  
12      So, they'll be feeding it back down to their  
13      teams, so that when a new threat from an adversary  
14      -- far away or not too far away -- is identified,  
15      and we know what it's targeting, and it's a piece  
16      of equipment that is in my utility, and it  
17      performs an important function, and it takes  
18      advantage of a particular way a certain system is  
19      configured -- and if I don't do something about it  
20      pretty soon, it's going to roll across a bunch of  
21      my systems, and potentially cause a serious  
22      problem.



1 governance with Chris Peters. And one thing I  
2 learned from speaking to several dozen utilities  
3 of all sizes was that the large IUs -- some of the  
4 large IUs are among the best security operations  
5 in -- I was going to say in the world; I'll at  
6 least say in the country -- really amazing teams,  
7 with strong amounts of resources.

8           And they're great in part because they  
9 know that they're not bulletproof. The best  
10 security teams will not tell you, "Don't worry  
11 about it; we've got it." They'll say, "We're  
12 working on it. We're concerned. It's never going  
13 to end, but we're doing pretty good. We learn all  
14 the time," you know. So, I'd say our sector has  
15 some of the best.

16           However, we have thousands and thousands  
17 of entities. Our sector has, also, teams where,  
18 when I ask the CEO to speak to the head of  
19 security -- I'll be Northeast; I'll say a  
20 Northeast coop -- it was about a 100-person  
21 outfit. He said, "Okay, you can speak to my  
22 security guy." And when I spoke to security guy,

1 I said, "Usually, I begin by asking you what your  
2 title is, and what your responsibilities are."  
3 And the gentleman said, "Okay, I'm the head of  
4 safety, security, and building maintenance. I  
5 spend about one percent of my time thinking about  
6 security. And when we're done with this  
7 interview, I have to fix a toilet."

8           So, that's the range that we're working  
9 in as we're thinking about, what's a competent  
10 consumer of threat intelligence, and who could be  
11 a competent, mature producer of threat  
12 intelligence that might trickle down, even to that  
13 lonely person in the Northeast coop in a manner  
14 that he could take some action that would help  
15 shore up his resources, okay?

16           The parts here on the bottom here -- I  
17 think we have this already. I think we're okay  
18 for now. But as you can see, there's a foundation  
19 of security competence, and then there's minimum  
20 requirements to be a competent consumer. And then  
21 on top of that's going to be a relatively small  
22 number, who we will ultimately call producers.



1           Okay, so that was the exciting part. I  
2 think this is the last slide with core content on  
3 it.

4           There are things that Roland, and Chris,  
5 and myself put together, where we think DOE could  
6 play a helpful role in maturing these processes  
7 and capabilities. One is -- we've mentioned them  
8 here already, but to look at the mature ISAC  
9 communities that exist already, identify best  
10 practices from them that fit for us, and then  
11 tailor them accordingly so that we are not  
12 reinventing wheels that already exist.

13           The second thing is to identify  
14 processes, vendor- agnostic tools, capabilities,  
15 and staffing requirements, in order to become a  
16 producer -- and, I'll say later on, in order to  
17 simply become a competent consumer. And that's  
18 related to that third bullet there -- specify the  
19 steps that it takes to move from each of these  
20 evolutionary stages, right?

21           The last two kind of go together. The  
22 representative cross-section of the sector has to

1 be formed so that we can have what we think is at  
2 least a handful of competent producers. It may be  
3 more than five. It may be 10 or 15, but I think  
4 we'd be starting by identifying two, three, four,  
5 or five. And we have a program that's already --  
6 DOE has a program that PNNL has a leadership role  
7 in, but that other labs may play a role in -- and,  
8 certainly, technology providers play a role in --  
9 called CRISP. It stands for Cyber Security Risk  
10 Information Sharing Program. And it's actually  
11 already moving down this road in a semiautomated  
12 fashion.

13           And its utility is primarily drawn from  
14 the Electricity Sector Coordinating Council, who  
15 deploy technology, and that generates threat  
16 information that gets combined with other sources  
17 of information from the United States government,  
18 and then comes back to utilities and their  
19 participants in the form of actionable threat  
20 intelligence that can be deployed to secure their  
21 particular systems.

22           So, I think the last bullet here is,

1 let's make sure we make the most of the CRISP  
2 Program in its current state and its future state  
3 as we start to work towards identifying competent  
4 producers and competent consumers of this  
5 information.

6 That is it, with the exception of  
7 showing you Roland's smiling face. He's in  
8 Florida, if you want to visit him -- or maybe  
9 we'll get him up here. And that's myself.

10 Any questions? How was dessert?

11 CHAIRMAN COWART: Dessert was excellent.  
12 Thank you very much. Are there questions? I see  
13 -- Paul?

14 MR. CENTOLELLA: So, I read the  
15 background piece for this, and I was actually kind  
16 of startled by some of the statistics in it, you  
17 know, indicating that, you know, only four percent  
18 of the information that was being shared was  
19 coming out of the electric sector -- and that  
20 there was only about 20 percent overlap in the  
21 information that is relevant from one sector to  
22 the other -- which led me to one of three possible

1 hypotheses being the case -- and maybe there's  
2 some other explanation, but three possibly  
3 troubling hypotheses.

4 One is, we don't have enough good  
5 producers in the electric sector, which would not  
6 be helpful.

7 You know, secondly is, we have good  
8 producers, but, for whatever reason, they're not  
9 willing to really share the information that they  
10 have. And there's been some discussion in the  
11 past about, ES-ISAC and its relationship to NERC,  
12 and the concerns about potential regulatory  
13 actions if you share information.

14 And the third possibility is, you know,  
15 we have good producers, we're sharing the  
16 information, but we're sharing a bunch of  
17 information, as well, that is really extraneous to  
18 the rest of this sector -- which makes the person  
19 in the 100-person coop in the Northeast totally  
20 unable to use whatever information is out there  
21 and being shared.

22 And I don't know whether any or all of

1       those hypotheses are accurate, but I find each of  
2       them troubling. And I'd like to know more.

3               MR. BOCHMAN: First of all, when I saw  
4       that statistic, I had to track it down a little  
5       bit myself, too, because, as Paul said, it does  
6       make it seem like we're starting from a -- we're  
7       beginning at a very low starting point, in terms  
8       of type of information specific to our sector that  
9       could be helpful to our folks, you know.

10              The response is, yes, it does seem like  
11       that is, in fact, the case. A lot of the  
12       information that comes in as threat intelligence  
13       is stuff that's targeted towards IT systems in  
14       general or business systems, which is not really  
15       very sector-specific. It is relevant to us,  
16       though, in a way. I think maybe the  
17       interpretation and the percentages are a little  
18       low in a little bit overly pessimistic way. That  
19       is, a lot of the way adversaries attack  
20       asset-intensive industries like the electric  
21       sector is, they go into the soft spots. They go  
22       in through IT. IT's connected to internet and

1 business systems, et cetera. They get there.

2           Having achieved that penetration, which  
3 wasn't all that hard -- even in a company that has  
4 pretty good hygiene, there's going to be ways in.  
5 Then they move -- the idea is called "moving  
6 laterally." You move laterally into operational  
7 technology -- hence, information about how people  
8 are taking advantages of vulnerabilities in IT  
9 systems does apply to our sector; it's not  
10 particularly sector-specific. But if our security  
11 teams can be on the ball on that, they are denying  
12 adversaries that relatively easy pathway in.

13           I do think we have a competent -- and  
14 what I think's going to be an increasingly strong  
15 broker in the middle -- in the form of ES-ISAC.  
16 The critique of or the concern about ES-ISAC from  
17 a trust -- and I don't think I emphasized it; I  
18 might not have even said it -- none of this works  
19 without trust.

20           So, I think that addresses sort of two  
21 points from Paul. One is, is information out  
22 there and being produced, but no one's sharing it?

1 I think we don't really have enough competent --  
2 or any, maybe -- but let's say enough competent  
3 and mature producers of this stuff in our  
4 sector -- meaning, a handful of strong utilities.  
5 We have some that are poised and in position to be  
6 that, but they're not really there yet, and they  
7 won't really be, I think, until Pat Hoffman and  
8 others help them along the way in a sort of formal  
9 way.

10 The concern about, yes, ISAC being part  
11 of NERC -- part of the enforcement part, and  
12 making utilities clam up because they don't want  
13 to say anything to the ISAC, because it's going to  
14 come back to haunt them in the form of a fine --  
15 all I can say is, Tim Roxey, at the head of  
16 ES-ISAC, is moving heaven and earth to make that  
17 distinction increasingly, viscerally clear -- that  
18 they are not the same thing -- that they do not  
19 share stuff. And I was just with him this  
20 morning, and a number of things are in motion that  
21 will prove to people that are still harboring  
22 doubts that information goes across that wall --

1       that it's not a concern. That, in reality, is  
2       what I'm saying is true. There's always going to  
3       be lingering perception.

4                So, in a sense, there's going to be some  
5       marketing, right? They have to do marketing and  
6       communications. Look, we're not the same thing,  
7       you know. We might've been in the past; we're not  
8       the same anymore. That'll probably take a couple  
9       years, but they'll have to go out of their way to  
10      make sure they get that message across.

11              CHAIRMAN COWART: All right. Looks like  
12      we have a lot of interest. I have Clark, Granger,  
13      Carl, Billy, and Roy.

14              MR. GELLINGS: Thank you. This is a  
15      comment. I know you're fully aware of this, but  
16      because it wasn't mentioned, I just want to  
17      highlight the physical security part, and then the  
18      integration with cyber security -- because the  
19      increasing concern that we have expressed by our  
20      members as we are doing work with them is that  
21      understanding by recognizing what the coincidence  
22      could be between a physical and a cyber attack --



1       being able to monitor that, and then being able  
2       to, of course, guard against it and so on and so  
3       forth. So, I know you're aware, but I'm not sure  
4       whether the assembled group here is aware that  
5       that is equally important.

6                 MR. BOCHMAN: Sure.

7                 MR. GELLINGS: And the juncture of those  
8       two are becoming even more critical to us.

9                 MR. BOCHMAN: I think Clark increasingly  
10       -- Clark and everybody, increasingly, I think  
11       you'll hear the term "cyber physical," as so many  
12       things that are physical security protections are  
13       becoming -- they have sensors in them, and they do  
14       communications, and they have computer chips in  
15       them. They are having cyber issues with physical  
16       things and vice versa -- the protection of cyber  
17       resources through physical means. They're just so  
18       interconnected and interdependent now. You'll be  
19       hearing that term.

20                 And, yes, it's almost like you could  
21       substitute everything that I just said --  
22       automatically global search- and-replace -- "cyber

1 physical" as applying.

2 MR. MORGAN: This is two comments.  
3 First, there was no differentiation at all in your  
4 remarks about the different systems and  
5 capabilities that a utility engages in. And it  
6 strikes me that not doing some differentiation  
7 makes it really hard to figure out -- I mean, it's  
8 not clear to me that a one-size-fits-all across,  
9 you know, SCADAs, to marketing systems, to  
10 everything -- and, yeah, they talk to each other  
11 in various ways, but, often, they don't talk that  
12 much, or there have been efforts to isolate  
13 pieces. And so treating it all as one big  
14 continuum, I'm troubled by.

15 Second, this is not my field, but as a  
16 result of some obligations I've developed to run  
17 some workshops, I've been reading stuff by folks  
18 like Butler Lampson, and Virgil Gligor, and  
19 others, and learning about, you know, strategy --  
20 well, any sort of off-the-shelf or commercial  
21 software is obviously vulnerable. There's no way  
22 you're ever going to fix it. There are ways, of

1 course, with red/green machine kinds of  
2 arrangements or what Virgil refers to as wimps and  
3 giants, to at least make kernels that are much  
4 safer than the rest.

5 And so all of what I heard was all kind  
6 of protect and defend, as opposed to, how the hell  
7 do I get out front, and build at least the most  
8 critical systems so that they are less vulnerable?

9 You want to talk about both of those for  
10 a moment?

11 MR. BOCHMAN: Again, this is just a  
12 little tapas- size amount of security, so the  
13 level of granularity you seek, I may not be able  
14 to satisfy.

15 But in terms of addressing the different  
16 types of systems, one thing, I think, is a general  
17 phrase that seems to hold up is, a lot of these  
18 different types of different systems used to be  
19 protected in large part by isolation. They were  
20 stovepipe. They weren't physically connected or  
21 networked. And that, in large part, kept them the  
22 domains of only their authorized users who passed

1 through physical security credentials to get  
2 through.

3           It's not an exaggeration to say that the  
4 types of systems you mentioned -- whether they're  
5 SCADA, or PLCs, or market systems, or business  
6 systems -- communications networks, wireless and  
7 wired -- but these things are increasingly -- and  
8 cyber physical -- increasingly interconnected.  
9 And that's happening at a frantic pace. Folks  
10 that used to manage control centers -- the  
11 operational side, the industrial control system  
12 side of utilities -- they used to work their butts  
13 off trying to keep IT guys away, hold them at bay  
14 -- because they didn't want their stuff to be  
15 polluted by touching IT systems. They wanted to  
16 keep it knowable and quiet, so that if any  
17 variation did happen, they'd immediately see it,  
18 and they'd know something funny was going on.

19           They don't have that luxury anymore.  
20 That ship's already sailed, and IT and OT are  
21 becoming extremely interconnected. So, that's the  
22 bad part.

1                   In terms of getting out in front of the  
2                   problems --

3                   MR. MORGAN:   And who out there is saying  
4                   this is stupid?

5                   MR. BOCHMAN:   Security people say it  
6                   sometimes, but it doesn't matter.  It feels, at  
7                   least to somebody like me on the security side,  
8                   that it's a force of nature.  Humans are doing  
9                   this.  Humans are building the Internet of Things.  
10                  Everybody wants their new, smart, interconnected  
11                  --

12                  MR. MORGAN:   So, my reaction, I guess,  
13                  is maybe we deserve what we get.

14                  MR. BOCHMAN:   Okay, but I don't want  
15                  that tone to overtake the conversation; you know  
16                  what I mean?

17                  In terms of getting out in front -- I'll  
18                  keep this part super short -- how do we begin to  
19                  do something that really, clearly blocks what  
20                  seems to be, in some cases, a losing battle?  Our  
21                  folks are getting better all the time, in an  
22                  incremental nature.  Our defenses, and our

1 knowledge, and our awareness at the CEO level and  
2 down in the trenches is definitely improving, and  
3 there's tangible signs of that.

4           The counterpoint to that is that the  
5 adversaries get better really fast, also. And  
6 it's hard to say, on any given day, if we're  
7 keeping up with them, or if they're outstripping  
8 us. People are thinking about some pretty far-  
9 out things, though, that might not have imagined  
10 until recently.

11           And one of the concepts I've heard the  
12 last couple times when this topic's come up is the  
13 idea that allowing this proliferation of digital  
14 technology to go as far as it will -- because of  
15 efficiency, because of flexibility, because of  
16 cost savings. But at a certain critical point,  
17 for certain systems, it is unacceptable to have  
18 them be reached and breached. The introduction of  
19 analog technology -- things that are completely  
20 alien to a digital attacker; you just cannot move  
21 it, cannot touch it (inaudible) actually would  
22 have to be there to influence the system.

1                   That's future stuff, but that's one  
2                   approach that I've heard positive to stop this  
3                   arms race that's been going on -- or at least give  
4                   ourselves a big boost in our sector.

5                   MS. HOFFMAN: At some point in time,  
6                   we're going to have to have Carol Hawk come and  
7                   talk about some of the R&D activities to get ahead  
8                   of the game -- and probably have a good panel on  
9                   cyber.

10                  CHAIRMAN COWART: Carl?

11                  MR. ZICHELLA: Thanks, Andy. This is  
12                  really, really interesting. It seems like one of  
13                  the defensive approaches that could be taken is to  
14                  deal with structural flaws in the system. For  
15                  example, it seems like there'd be a great deal of  
16                  additional vulnerability in areas that don't have  
17                  organized markets, where you have many more  
18                  balancing area authorities than you do in areas  
19                  that do have organized markets.

20                  It's a thing that enhances flexibility  
21                  to have consolidated control areas, but it also  
22                  might be something that would enhance cyber

1 security not to have so many entry points through  
2 which attacks could be launched, especially when  
3 you have, like in the West, 38 balancing area  
4 authorities. Not all of them are going to be  
5 equivalent in their ability to protect.

6           So, I'm just wondering what your thought  
7 is about that, as we, in the West, reconsider how  
8 far we're going to go with larger-scale energy  
9 markets? We're so balkanized out there right now.  
10 Given all the renewables out there, there's a lot  
11 of attention being placed on this for flexibility  
12 and integration reasons. But I think that there  
13 could be considerable security benefits, too.

14           MR. BOCHMAN: So, you're a Western  
15 person, too? I see.

16           When I mentioned earlier the idea that  
17 -- it was in the response to Paul's comment about  
18 how a lot of the intelligence right now is not  
19 sector-specific; it's very IT- oriented -- and  
20 then twisted that around and said, "But that is  
21 actually pretty relevant to our sector. We're  
22 going to add more OT-related data to the CRISP



1 system and some of our activities in the future, I  
2 believe. But right now, that's the way it is.

3 I mentioned the idea of lateral  
4 movement; you come in through IT, but you're after  
5 operational technology. And the skills that get  
6 you into IT, by the way -- and the knowledge of  
7 internet protocol and certain very common  
8 operating systems -- it takes somebody different  
9 to know how to mess around on the industrial side.  
10 It's a different skill set and different systems  
11 that you're trying to overtake.

12 I would say that, in those large markets  
13 you're describing, the concept of -- let's say  
14 once you're into the operational technology side  
15 of things as an attacker -- that lateral concept  
16 of moving -- now that you're in operational on one  
17 utility -- we don't necessarily -- how can I say  
18 this in a nice way -- it is possible, using  
19 certain known vulnerabilities, to move from one  
20 utility's operational systems to another  
21 operational system -- and, therefore, do some  
22 jumping around in that direction, too.

1                   And that's a big concern. And that's  
2 something I know that DOE -- I've been part of  
3 conversations -- is focused on -- is to try to  
4 limit the ability of somebody to jump from one  
5 utility to another utility.

6                   MR. ZICHELLA: Yeah, it's a particular  
7 problem when you have a lot of seams coordination  
8 that has to go on because you have all this  
9 balkanization. And now, with the introduction of  
10 things like energy and balance markets -- which  
11 are a real improvement -- you're having these  
12 systems be linked a lot more closely than they  
13 were before -- where some of them -- we don't have  
14 a region-wide day-ahead market there, but now  
15 we're having opportunity for people to really  
16 transact much more close to it and in realtime.

17                   MR. BOCHMAN: Sure, sure. And you'll  
18 hear some people -- the man and the woman on the  
19 street who are dipping their toes in this topic  
20 will think, well, will micro grids solve all this,  
21 if we have diverse equipment -- if we have more  
22 diversity and islandable systems -- make it harder

1 for attackers to jump? To be continued on that  
2 topic.

3 Oh, there's still more, aren't there?

4 Yeah.

5 MR. BALL: Yeah, just to make sure we  
6 don't get all worked up in a conversation here and  
7 assume nobody's doing anything -- I would say, as  
8 somebody who bears some of this wonderful  
9 responsibility -- now, granted, a large  
10 organization -- we spend a heck of a lot on  
11 security. I would say the -- from my personal  
12 knowledge that, actually, yes, ISAC does quite a  
13 good job. I have no hesitancy whatsoever -- and  
14 nor do any of my people -- about interacting with  
15 the ES-ISAC in fear of it being organizationally  
16 associated with NERC. Yeah, for a knowledgeable  
17 party, that is a nonissue.

18 I would also encourage you -- there is  
19 -- well, not in public, for good reason -- there  
20 is a lot of actually very good peer-to-peer  
21 information sharing going on in some  
22 organizations. And it's not always just large

1       company to large company. So, we interact with  
2       municipal systems, with cooperative systems, and  
3       even those well beyond our traditional service  
4       territory through some industry organizations on  
5       this particular topic.

6                   And it is true -- I mean, a very large  
7       company might find it easier to keep a sufficient  
8       staff of highly technical, highly valuable people.  
9       And it's harder for a small entity, but I wouldn't  
10      assume that, you know, everything's going to pot  
11      overnight.

12                   And, Granger, maybe you would be  
13      comforted to know that, you know, at least at our  
14      outfit, corporate IT is totally separated  
15      organizationally from most of my controls groups.  
16      And that's just a personal commitment of mine.  
17      They'll have to fire me first.

18                   So, you know, just -- and this  
19      statistic, Paul, that you read -- which is  
20      interesting. You know, statistics are wonderful  
21      things. But I would tell you, it shouldn't be a  
22      surprise for what we're talking about that a vast

1 majority of the initiating organizations, as far  
2 as the intelligence, is actually branches of the  
3 federal government. So, don't be a shocker that  
4 the utilities themselves aren't generating  
5 information about nation-state activity, okay? I  
6 mean, I'm not set up -- I don't have -- I mean,  
7 maybe I should apply to be, you know, a spy in  
8 another country.

9 But, you know, that shouldn't be a  
10 surprise, that a lot of that initial sourced  
11 information comes from people who are actually  
12 very good -- and that's their purpose -- at  
13 gathering that type of information.

14 MR. BOCHMAN: That's right.

15 MR. BALL: So, we have to be careful  
16 with fancy numbers and things. But you're right;  
17 this is an ever- evolving scenario, you know. And  
18 it is -- you know, you can never relax. And so  
19 you're right that the companies who take this very  
20 seriously never think they've got it licked. And  
21 it is a continual challenge. You know, you're  
22 talking about -- I chuckled when you talked about

1 adding analog pieces back in to trip everybody up.  
2 You know, I just threw all that stuff in the  
3 dumpster to go to digital everything, partially to  
4 create Clark's grid of the future, right -- my  
5 dear friend?

6 MR. BOCHMAN: And, also, don't forget,  
7 the craftsmen that used to work with the analog  
8 stuff who are rendered redundant. You have to go  
9 find them again.

10 MR. BALL: We don't train anybody, you  
11 know, how to deal with that stuff. So, it is kind  
12 of humorous, you know. Maybe the old is going to  
13 be new; I don't know. Maybe that'll be a second  
14 career for me, being an old guy. So, I don't want  
15 us to get too overly worked up. There is a  
16 tremendous amount of conversation going on on the  
17 topic. Is it perfect? Absolutely not.

18 MR. BOCHMAN: Yeah, but the awareness is  
19 there (inaudible) a few years that the awareness  
20 at the senior levels was lacking, and without  
21 that, there wasn't going to be change.

22 MR. BALL: Yeah, and I would -- I'm very

1 encouraged, you know, with the Electric Sector  
2 Coordinating Council, you know, on the electric  
3 side -- it's being held up as one of the most  
4 effective coordinating councils. That's largely  
5 where the CRISP connection came from.

6 MR. BOCHMAN: Sure.

7 MR. BALL: And so there's actually a lot  
8 of positive movement here -- not perfect, but  
9 positive.

10 MR. BOCHMAN: And you've heard it  
11 mentioned earlier by Carl from PNNL -- the Grid  
12 Modernization Lab Consortium has a focus area  
13 that's called simply Security and Resilience. And  
14 security gives you both things. If you just say  
15 "security," you get cyber and physical. And  
16 "resilience" is the part that means we know we  
17 can't always keep everything out. We know, in  
18 fact, that, already, there are things that are  
19 inside our systems. Resilience is the  
20 acknowledgement and the acceptance of that as an  
21 ambient state of affairs.

22 And how do you want to be? If you

1       acknowledge that that's the way the world is, how  
2       do you want your organization, your mission, and  
3       your systems to behave in these various states?  
4       If you do the planning upfront, if you go through  
5       exercises like the NERC-sponsored GridEx exercise,  
6       which is going to be in November, you can get a  
7       real, tangible feel for how you're doing, and how  
8       you would respond to these different types of  
9       situations that not only you imagine yourself to  
10      be in someday -- hopefully not, but maybe -- but  
11      that you might be into various states at the  
12      present moment.

13                     It's a lot easier to sleep when you know  
14      you've been doing this stuff, and you're not just  
15      hoping and praying that nothing happens.

16                     CHAIRMAN COWART:  So, we have just a  
17      little remaining time to deal with dessert here so  
18      that we can actually go to another place and start  
19      appetizers.  And we've got three comments up --  
20      two.

21                     MR. BOCHMAN:  Maybe just yes/no  
22      questions or multiple choice.



1                   CHAIRMAN COWART: Right. So, I'm urging  
2 brevity.

3                   MR. THILLY: Quickly, I was going to say  
4 some of the same things that Billy said. I think  
5 there's been a dramatic change in stepping up of  
6 the ISAC, particularly with the CRISP Program over  
7 the last year, year and a half -- full physical  
8 separation of the ISAC from the rest of NERC, a  
9 code of conduct.

10                   And I'm glad to hear Billy say he  
11 doesn't have any concerns. I think that's  
12 reflected in the fact that the utilities came to  
13 NERC, and asked NERC to take on CRISP, rather than  
14 do it independently -- which shows, I think, that  
15 that lack of trust that was there before is pretty  
16 much gone.

17                   The participation in ISAC has gone up  
18 every year. I know Pat and her group have  
19 encouraged that. I would suggest state regulators  
20 could certainly encourage that. And the  
21 participation in CRISP is, I think, between 15 and  
22 20 now, and those are some of the largest systems

1 out there. So, percentage-wise, in terms of  
2 facilities, that's very significant -- and is  
3 expected to grow or double over the next year or  
4 so.

5 So, there really has been a significant  
6 change over the last year and a half that's  
7 continuing.

8 CHAIRMAN COWART: Thank you -- a last  
9 word.

10 MR. LAUBY:: Yeah, thank you -- and, of  
11 course, thank Billy, and thank you, Roy, for all  
12 the words and the comments. And I can say, from  
13 NERC's perspective, as Roy indicates, we have kept  
14 that exclusively separate.

15 And, that being said, I have to say --  
16 and working in this industry for as many years as  
17 I have -- the commitment to reliability and the  
18 sharing of information in this industry is  
19 tremendous, and I don't think that, you know,  
20 people hide things in order to avoid kind of a  
21 NERC compliance issue. Again, it is separate. We  
22 have a code of conduct that nothing ever goes

1       beyond those walls.

2                   Now, being a technical person, though, I  
3       can't help but to take Pat up on her offer on the  
4       design perspective, because I think this is really  
5       just another disturbance function that we have to  
6       design for. You know, I know that there are  
7       different ways in which a cyber attack might come  
8       at you. The results, though, and the impacts, I  
9       think, can be determined as to what's going to  
10      really create havoc on your system. And what  
11      level do we want to design to? And then what  
12      level do we want to have resilience to?

13                   And, you know, folks like Billy can tell  
14      you how it (inaudible) have resilient systems when  
15      it comes to hurricanes and the responses to  
16      serious events on their system, which they don't  
17      design for, but they're ready to react to. And I  
18      think that's an important aspect of reliability,  
19      as well.

20                   So, with that, I thank everybody for  
21      (inaudible).

22                   CHAIRMAN COWART: Thank you. And thank

1       you very much for the presentation and dialogue --  
2       a really excellent set of things to think about.

3                       We're at the end of our afternoon, and  
4       I've got Samir, if he would tell us all about  
5       dinner.

6                       MR. SUCCAR: I'll be happy to do that.  
7       This is Sarmir back here.

8                       In the email you received from Maureen  
9       with meeting materials, there was a file called  
10      Arlington Map and Directions. It shows clearly  
11      that the restaurant -- which is a new location,  
12      relative to where we've had it in the past -- is  
13      Il Forno, which is across the street from the  
14      Westin, around the corner from the Holiday Inn.  
15      And if you have any questions about how to get  
16      there, my colleagues, T and Andrea, sitting beside  
17      me, can help you get there. That's it  
18      (inaudible).

19                      Starting time is 10 minutes ago.

20                      MS. HOFFMAN: Then tomorrow, we're  
21      starting at 8:00?

22                      CHAIRMAN COWART: We start at 8:00

1 tomorrow morning.

2 MR. SUCCAR: That's right -- 8:00  
3 tomorrow morning. We will start with the QER  
4 update.

5 (Whereupon, the PROCEEDINGS were  
6 adjourned.)

7 \* \* \* \* \*

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

## 1 CERTIFICATE OF NOTARY PUBLIC

## 2 COMMONWEALTH OF VIRGINIA

3 I, Carleton J. Anderson, III, notary  
4 public in and for the Commonwealth of Virginia, do  
5 hereby certify that the forgoing PROCEEDING was  
6 duly recorded and thereafter reduced to print under  
7 my direction; that the witnesses were sworn to tell  
8 the truth under penalty of perjury; that said  
9 transcript is a true record of the testimony given  
10 by witnesses; that I am neither counsel for,  
11 related to, nor employed by any of the parties to  
12 the action in which this proceeding was called;  
13 and, furthermore, that I am not a relative or  
14 employee of any attorney or counsel employed by the  
15 parties hereto, nor financially or otherwise  
16 interested in the outcome of this action.

17

18 (Signature and Seal on File)

19 Notary Public, in and for the Commonwealth of  
20 Virginia

21 My Commission Expires: November 30, 2016

22 Notary Public Number 351998

Respectfully Submitted and Certified as Accurate,



---

Richard Cowart  
Regulatory Assistance Project  
Chair  
DOE Electricity Advisory Committee

5/12/2015

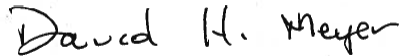
Date



Irwin "Sonny" Popowsky  
Pennsylvania Consumer Advocate  
Vice-Chair  
DOE Electricity Advisory Committee

5/12/2015

Date



---

David Meyer  
Office of Electricity  
Designated Federal Official  
DOE Electricity Advisory Committee

5/12/2015

Date



---

Matthew Rosenbaum  
Office of Electricity  
Designated Federal Official  
DOE Electricity Advisory Committee

5/12/2015

Date