

OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION

### FROM THE DIRECTOR



Greetings and Happy New Year!

I'm excited to share these updates from the Office of Small and Disadvantaged Business Utilization (OSDBU) about the U.S. Department of Energy's (DOE) efforts to engage small businesses in advancing the Agency's missions. Preliminary data from Fiscal Year (FY) 2019 indicates that DOE is utilizing small businesses more than ever before, and I anticipate DOE will earn a fifth consecutive "A" Grade from the Small Business Administration (SBA).

I'm also pleased to report that for the first time in six years, all DOE Program Elements submitted their small business goals. As a result, OSDBU was able to better negotiate DOE's Fiscal Year goals with the SBA.

Important to me is presenting a better acquisition forecast for small businesses. To this end, OSDBU and the Office of Acquisition Management (OAM) together have recently convened the initial meetings of DOE's Forecast Improvement Working Group. I anticipate meaningful aspects of this initiative are about to begin in short order. While there is more work to do, DOE continues to strive towards increasing opportunities for capable small businesses to work with the Agency.

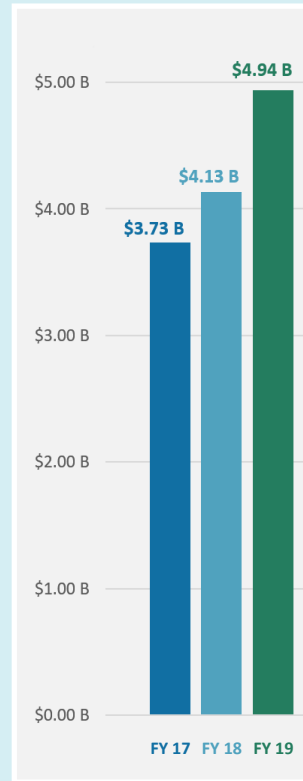
I'd like to highlight two special OSDBU events this year—the 19th Annual Small Business Forum & Expo in Charleston, SC, May 5–7, and our second Small Business Expo in Albuquerque, NM, this summer. Please spread the word about these and other events to your small business community and DOE colleagues.

Thanks to everyone for your work to support small businesses. Over the last two and a half years, I have been humbled by your commitment, expertise, and drive. I'll see you in May at our annual Small Business Forum and Expo.

Charlie Smith, Director  
Office of Small and Disadvantaged Business Utilization  
U.S. Department of Energy

### FY 2019: ANOTHER GREAT YEAR IN DOE SMALL BUSINESS ACHIEVEMENT

According to preliminary FY 2019 data, DOE is on track for another impressive year in small business contracting. The Agency spent over \$33 billion in FY 2019 and anticipates awarding over \$7 billion of this with small businesses, exceeding DOE's FY 2018 total small business spend (prime, MOSRC, and eSRS awards).



The Department's small business percentage spend continues to grow as well, a trend reflecting more than just a rising procurement base. Total small business percentage spend is projected to reach 17.55% in FY 2019, up from 13.75% in FY 2018. This shows DOE's commitment to using capable small businesses to help meet the Agency's missions.

While the data has not been finalized yet, DOE is poised to have another excellent year for small business procurement.

## PROTÉGÉ CENTER OF EXCELLENCE

by Alex Agyemang (SBPM SRNS)

Small businesses are always seeking opportunities to demonstrate how their hard work and dedication can assist us in accomplishing our critical missions. Our role is the intersection between procurement, projects, and our supplier partners. We have the honor of brokering lasting relationships with some of the best suppliers in the nation.

As Small Business Program Managers (SBPM), we should be utilizing the goldmine of our Mentor Protégé Program. At Savannah River Nuclear Solutions (SRNS), we have used this as an acquisition strategy. Our protégés are not only SBPM partners, but our end users as well. The end users can select their protégés, which drives ownership and ensures greater accountability. By selecting the protégé, they will believe in them. With this strong trust, they will find opportunities for the protégés.

Last year, SRNS launched the Protégé Center of Excellence. As a responsible community partner, Savannah River Site is committed to finding and developing good companies into great ones. The launch of the Protégé Center of Excellence was the next phase in the Site's plan to develop and manage a world-class program.

The Center of Excellence focuses on maximizing individual strengths of the protégé companies to benefit their organizations, as well as ours. Through the program, SRNS aims to leverage protégé companies' best practices; provide executive engagement to align protégé company efforts around SRNS strategy; and emphasize continuous improvement to drive operational efficiencies through continuous improvement training.

I'm proud to state that four protégé companies have been approved for the program, including UDR Consulting LLC for staffing; ML Builders LLC for construction; Strativa Inc. for IT solutions; and US&S Inc. for facility management. The Protégé Center of Excellence is a major step towards making our good companies great. We are committed to leading the way in small business advocacy.

## AROUND THE INDUSTRY: LEGISLATION

### U.S. Small Business Administration Proposes New and Clarified Rules to Better Support Its Mission

On November 8, 2019, the SBA issued a lengthy and wide-ranging proposed rule to revise and clarify its regulations, including merging requirements for the 8(a) and all-small mentor-protégé programs. The SBA provides additional information on their [website](#).

### HUBZone Program Update

The SBA [HUBZone Program](#) fuels economic development in distressed areas by facilitating small business access to federal government procurements. There have been numerous improvements including expanding and securing the footprint, stabilizing eligibility requirements, and improving the customer experience. Other areas SBA has improved include residency requirements, certification for MACs, proof of certification, and maintaining compliance.

### Pending DUNS Numbering System Change

The government will be transitioning away from the DUNS numbering system to a new government-owned unique entity identifier (UEI). The new SAM Managed Identifier (SAMMI), will be used within the System for Award Management (SAM) and the Integrated Award Environment (IAE) as a primary key to identify every existing and new entity within [SAM.gov](#). IAE recognizes that a change to any new unique entity identifier will require a significant transition in IAE and downstream systems. To enable a successful transition to SAMMI, IAE anticipates transition to the new UEI will be completed in 2020.

### Final Runway Extension Act Released by SBA

The [Small Business Runway Extension Act of 2018](#) was released by SBA revising the regulations on the calculation of average annual receipts in determining standards for small business size. Under prior law, firms in industries with receipts-based size standards calculated their size based on annual average gross receipts over a three-year period. This amendment provides that a firm may opt to use annual average gross receipts over five years. There is an SBA transition period through January 6, 2022, during which firms (and their affiliates) can choose either a three-year or a five-year averaging period. This regulation went into effect January 6, 2020.





## DOE AWARDS HANFORD SITE MISSION-ESSENTIAL SERVICES

On December 5, 2019, DOE awarded a contract to provide a variety of services at the Hanford Site, called the Hanford Mission Essential Services Contract (HMESC), to Hanford Mission Integration Solutions, LLC (HMIS) in Richland, WA. The HMIS members are Leidos Integrated Technology, LLC (Gaithersburg, MD); Centerra Group, LLC (Palm Beach Gardens, FL); and Parsons Government Services, Inc. (Pasadena, CA). The total award value is approximately \$4 billion with a base period of performance of five years and a potential option period of up to an additional five years.

While the contract was awarded by DOE under full and open competition, the contract also includes requirements for meaningful work to be performed by small businesses. HMIS will provide site services, security and emergency services, land management services, and information technology services; manage the Hazardous Material Management and Emergency Response (HAMMER) Federal Training Center; maintain vital infrastructure; and perform infrastructure upgrades (e.g., electric, water, roads), as well as build future infrastructure to support operation of the Waste Treatment and Immobilization Plant. This contract includes a new concept where the contractor provides assistance to DOE in the solicitation and administration of DOE's small business prime contracts.

## UPCOMING OPPORTUNITIES



### Western Area Power Administration

#### Western Area Power Administration/ Desert Southwest Region (DSW)

Anticipated Solicitation Quarter: Q3 FY 2020

NAICS Code: 237130

Type of Acquisition: Construction

Place of Performance: Phoenix, AZ

Contracting Status: New Award

Competition Type: Set-Aside for Small Business

Contract Type: Fixed Price

Estimated Dollar Range: \$1M to \$5M

Program Office: Roger Wright - G5600

SBPM: Bryan McCollum (720) 962-7154

[mccollum@wapa.gov](mailto:mccollum@wapa.gov)

Anticipated Award Date or Year: FY 2020

## CHARLESTON, SC 2020

### 19TH ANNUAL DOE SMALL BUSINESS FORUM AND EXPO

A New American Energy Era  
Powered by Small Business

# REGISTER NOW!

USD E'20

CHARLESTON CONVENTION CENTER ~ MAY 5-7, 2020

Conference Website: [www.smallbusiness.energy.gov](http://www.smallbusiness.energy.gov)

## OSDBU Initiative: Forecast Improvement Working Group

The Small Business Act requires federal agencies to provide a publicly available acquisition forecast of small business opportunities. Historically, DOE's acquisition forecast has been one of the more complex and challenging acquisition forecasts in the federal government. To address these issues and develop best practices collaboratively, the Office of Small and Disadvantaged Business Utilization (OSDBU) and Office of Acquisition Management (OAM) jointly established the Forecast Improvement Working Group (FIWG). We are pleased to share information about this significant DOE effort.

### Mission Statement

Improve the acquisition forecast by collaboratively working with Departmental elements, the acquisition community, and integrated partners to produce a better product for the business community, and develop more efficient and less time-consuming ways of doing business with the Department of Energy.

### Members

16 members, including Co-Chairs Tanya Crawford (OSDBU) and DeShonjla Peterson (OAM), Small Business Program Managers, and other stakeholders.

### Next Steps

Identify inefficiencies in the acquisition forecast and areas for improvement through suggested best practices.

The FIWG is always looking for new members. If you are interested in joining this working group, or have suggestions on improving DOE's acquisition forecast, please contact Tanya Crawford at [tanya.crawford@hq.doe.gov](mailto:tanya.crawford@hq.doe.gov) and DeShonjla Peterson at [deshonjla.peterson@hq.doe.gov](mailto:deshonjla.peterson@hq.doe.gov). Thank you to Tanya and DeShonjla for co-chairing this effort.

## MARK YOUR CALENDARS! Network with OSDBU and Businesses

- 1/28/20 [SNL Small Business Forum Series WIPP, LANL, Pantex](#) Carlsbad, NM
- 2/11/20 [2020 National 8\(a\) Association Small Business Conference](#) New Orleans, LA
- 2/19/20 [Sandia National Laboratories-C3 Office Hours with Small Businesses](#) Albuquerque, NM
- 2/20/20 [National Center for VIP](#) Rockville, MD
- 3/8/20 [Waste Management Symposia](#) Phoenix, AZ
- 3/30/20 [2020 DOE Cyber Conference](#) Detroit, MI
- 4/8/20 [16th Annual Bridging Partnerships Small Business Symposium](#) Kennewick, WA
- 4/8/20 [29th Annual Government Procurement Conference](#) Washington, DC
- 4/9/20 [2020 Idaho Small Business Contracting Symposium](#) Coeur d'Alene, ID
- 4/20/20 [Chicago Minority Supplier Council](#) Chicago, IL

Please visit [OSDBU Small Business Events](#) for more information on the events listed above.

**Do you have an idea for a future *Small Business News* article? If so, please email Briana McClain at [briana.mcclain@hq.doe.gov](mailto:briana.mcclain@hq.doe.gov).**



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