

Doing Business with ORNL

Small Business Program

Thank you for your interest in doing business with Oak Ridge National Laboratory (ORNL). We are committed to providing the maximum practicable opportunities for small businesses interested in working with the Laboratory.

Recommended steps to maximize your potential for working with ORNL:

- Register your business in the [System for Award Management \(SAM\)](#) database.
- Visit the [ORNL Small Business Programs Office website](#).
- Visit the [ORNL "Business Opportunities"](#) page for an up-to-date listing of currently available procurement opportunities. It is updated often. ***SUBSCRIBE to the page** to receive emails when new items are posted.
- [Email](#) the Small Business Programs Office a **ONE PAGE** capabilities statement (statement of qualifications) to better acquaint us with your company.
- **For Construction and Demolition Subcontractors:** To bid on construction/demolition projects at ORNL as a prime contractor, you must be on our list of **"Eligible Awardees for Construction/Demolition."** If you are interested in becoming a qualified construction subcontractor, please [follow these instructions](#).
- **For high end/specialized fabrications and related projects**, you may be interested in the procurement opportunities available with the U.S. ITER project. Go to the [U.S. ITER Website](#) for more information.



Oak Ridge National Laboratory – Oak Ridge, Tennessee

Additional Tips:

- Become familiar with what we do. Research the [ORNL website](#). **This is important.** Learn [who we are](#) – and aren't. Determine if your goods/services are a fit here. Additionally, no company can do everything. Find your niche and market it.
- Contact the appropriate buyer of your product or services. Our [buying staff](#) reside within the ORNL Contracts Division. Provide them with information about your capabilities and if applicable, your previous track record with ORNL or any other government contractor or federal agency.
- If you have previously performed work for ORNL, reach out to your technical contacts.
- Additionally, the Department of Energy lists business opportunities from other sites on its [DOE Acquisition Forecast website](#).

It's up to you to be informed about the Lab. Contact the [Small Business Programs Office](#) with questions. We're also available to meet with you. Thanks for your interest in working with ORNL!

Contact

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