



## Department of Energy

Washington, DC 20585

May 29, 2012

### MEMORANDUM FOR PROCUREMENT DIRECTORS

FROM:

PAUL BOSCO  
DIRECTOR  
OFFICE OF PROCUREMENT AND  
ASSISTANCE MANAGEMENT

A handwritten signature in black ink, appearing to read "PB" followed by a stylized flourish.

SUBJECT:

Utilization of the General Services Administration's  
Federal Strategic Sourcing Initiative Blanket Purchase  
Agreements

In November 2005, the General Services Administration (GSA), in partnership with the Department of Treasury, launched the Federal Strategic Sourcing Initiative (FSSI) in response to a May 2005 memo from the Office of Management and Budget (OMB)/Office of Federal Procurement Policy requiring agencies to identify commodities that could be purchased more efficiently through strategic sourcing. The primary goals of the FSSI include: strategic sourcing across federal agencies, establishing mechanisms to increase total cost savings, value and socioeconomic participation, collaborating with industry to develop optimal solutions, sharing best practices, complying with the Trade Act Agreement, supporting sustainability efforts and creating strategic sourcing communities of practice.

Strategic sourcing is the collaborative and structured process of critically analyzing an organization's spending and using this information to make business decisions about acquiring commodities and services more effectively and efficiently.

Today FSSI users include more than 20 federal agencies, both military and civilian, as active participants. Current FSSI commodity teams include: Express and Ground Domestic Delivery Services, Wireless Telecommunications Expense Management Services, Office Supplies, Print Management and SmartBuy Software.

It is clear that the Federal Government must continue rigorous efforts to reduce the Federal budget and deficit spending. Consistent with OMB's savings mandates and the Deputy Secretary Daniel Poneman memorandum dated, August 27, 2010, subject Strategic Business Initiatives, strongly supports utilization of the GSA's FSSI Blanket Purchase Agreements (BPAs) to the maximum extent practical by your organization.

For your easy reference, the following previously issued Office of Procurement and Assistance Management (OPAM) guidance is attached regarding office supplies: Memorandum dated



September 9, 2011, subject: Sources for Office Supplies and Policy Flash 2011-104 dated August 27, 2011, (same subject).

Increased usage of GSA's FSSI BPAs DOE-wide will assist the Department in realizing increased savings mandated by OMB and improve efficiencies and program execution as envisioned by Deputy Secretary Poneman.

In pursuit of these imperatives and to help account for DOE-wide FSSI BPA utilization, please provide a point of contact (including name, e-mail address, and phone number for each of your Federal Operations Offices/Sites) for future communications regarding FSSI related matters.

Please direct your responses to Rosemary Johnson, DOE FSSI Program Manager, Strategic Programs Division, Office of Contract Management, at (202)-287-1552 or by email at [rosemary.johnson@hq.doe.gov](mailto:rosemary.johnson@hq.doe.gov).

Attachments