

1 Ready

2 Set

3 Save

“I can show you how to get up to **\$4,300 in rebates** through The Small Town Energy Program.”

HOW IT WORKS

Energy Coach  
Suzanne Parmet



Total Rebates Collected  
**\$204,288.00**



For a limited time, get **\$400 to \$4,300** back on home energy efficiency upgrades.

## STEP 1 - READY



Getting started with STEP is simple. Here's all you do:

- Take the [Participation Survey](#).
- Complete the [Consent to Utility Data](#) and the [STEP Participation Agreement](#).
- Send the forms to Suzanne Parmet at [energycoach@smalltownenergy.org](mailto:energycoach@smalltownenergy.org) or University Park Town Hall  
6724 Baltimore Avenue  
University Park, MD 20782
- Post your STEP yard sign. (This is voluntary.)

Suzanne can also be contacted by phone for any questions, 240-695-3991.

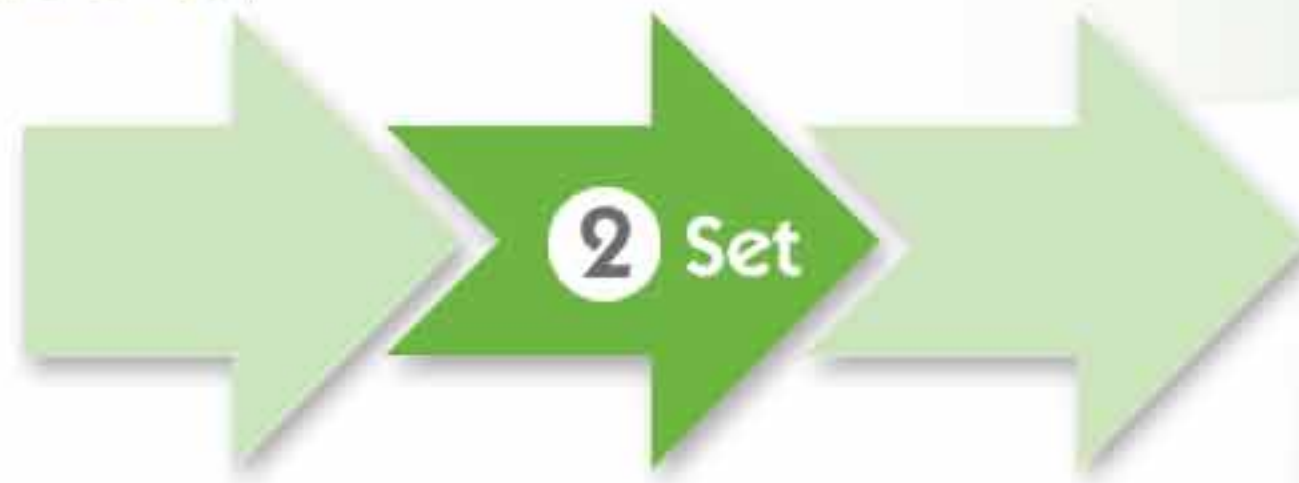
Because timing for STEP is limited, we highly recommend beginning the program as soon as possible, so you can receive the highest possible amount of incentives.



“As the Energy Coach, I’m dedicated to helping you get all of the benefits of STEP and making the program smooth and simple. You can call, email or meet with me for answers, information, and all types of assistance.”

HOW IT WORKS Energy Coach Suzanne Parmet

## STEP 2 - SET



**Select an evaluation firm and schedule an energy evaluation:** Check your eligibility or simply ask Suzanne, then choose any Pepco Participating Contractor or BeSMART Eligible Contractor (as applicable) to perform your evaluation, or opt to have STEP choose an evaluation firm for you.

The typical market price of a whole-house energy assessment is \$400, and may be higher if you have a very large home or multiple fuel appliances. However, you only pay \$100 as a result of subsidies from STEP and its partners. Please confirm the price of the energy evaluation before you schedule it. Energy evaluations typically take 3-4 hours.

#### Get an energy evaluation

Although each energy evaluation firm provides a slightly different report, here's what's typically included in a report:

- Your home's current energy consumption
- Results of a blower door test that measures air leakage (how "tight" or "leaky" your home is)
- Thermal imaging that shows where heat is escaping from your home
- The efficiency of your heating, cooling and hot water systems, and the safety of the combustion (gas, oil or propane) systems
- Current amounts of insulation
- Recommendations for energy-saving home improvements, such as air sealing to reduce air leakage and adding insulation, including costs and estimated savings
- Steps you can take yourself to reduce energy costs and increase comfort

To learn more, please check the sample reports linked on this page.

**Keep us posted:** Please let Suzanne know the evaluation firm selected and the date for which the evaluation is scheduled. Please send a copy of your comprehensive energy evaluation report to Energy Coach Suzanne Parmet, [energycoach@smalltownenergy.org](mailto:energycoach@smalltownenergy.org). Review the report: Carefully review the findings and recommendations included in your evaluation report to better understand your house's current situation and improvements that could improve energy efficiency and safety. STEP Energy Coach Suzanne Parmet is available to discuss your report and related next steps.

**Get proposals:** Based on your eligibility as described above, get one or more proposals from a Pepco Participating Contractor or a BeSMART Eligible Contractor. Again, please contact Suzanne if there is any question about the program(s) for which you are eligible.

**Review recommendations:** Energy Coach Suzanne Parmet, [energycoach@smalltownenergy.org](mailto:energycoach@smalltownenergy.org), can help you evaluate proposals. Whether you use her help or not, please let her know which contractor you choose and when you expect to make improvements.

**Consider incentives & financing:** There are a variety of federal, state, county, Pepco and STEP incentives, rebates and credits for both energy efficiency and renewable energy improvements. There are also several attractive financing options available through a partnership between STEP and Sandy Spring Bank, as well as through the Maryland Home Energy Loan Program and the Maryland Department of Housing and Community Development's BeSMART Home Program. Energy Coach Suzanne Parmet can help you understand what the options are for you so you may maximize your financial incentives and understand financing alternatives.



*"Your comprehensive energy assessment is a detailed look at where your home is losing conditioned air, how much energy you're using, what you can do to save energy, and how each improvement will lower your utility bills. Once you have that information, and understand the financial incentives and financing tools available, you can make a well-informed decision about improvements that make most sense for you."*

HOW IT WORKS Energy Coach Suzanne Parmet